

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

SW

Scott Terry  
Blakley Construction Services, LLC  
500 Arlington Ave  
Nashville, TN 37210

Re: RFQ 111215 New Warehouse Structure

Dear Mr. Terry:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 111215 New Warehouse Structure. This letter hereby notifies you of Metro's intent to award to Blakley Construction Services, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe at 615-862-6136 or at [Cierra.Rowe@nashville.gov](mailto:Cierra.Rowe@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at [Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 111215 New Warehouse Structure	Min. SBE/SDV Requirement	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	6.0%	9.40%	90.60%	\$1,238,200	\$1,354,591	\$1,238,200.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Blakley Construction Services, LLC	\$1,238,200.00	\$713,200.00	\$74,292	\$646,159	\$592,041	Awarded

**BAO SBE Assessment Sheet**

<b>BAO Specialist:</b> Cierra Rowe
<b>Contract Specialist:</b> Daniel Drumwright
<b>Date:</b> 6/18/2021
<b>Department Name:</b> Water Services
<b>RFP/ITB Number:</b> 111215

**Project Name:** New Warehouse Structure

<b>SBE/SDV</b>				
<b>Primary Contractor</b>	<b>Bid Amount</b>	<b>Requirement Acknowledged?</b>	<b>Total Proposed SBE (\$)</b>	<b>Comments</b>
Blakley Construction Services, LLC	\$1,238,200	Yes	\$713,200	The prime is an approved SBE/SDV and will utilize SBE subcontractors Jerry B. Young \$58,000/4.68% & Powertek, LLC \$50,000/4.04%. Proposer acknowledged the 6% SBE/SDV participation expectations over the life of the project as required by the solicitation and consequences of misrepresentation.



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>BLAKLEY CONSTRUCTION SERVICES, LLC</b>	Proposer's Phone #: 615-835-3866
Solicitation Title: <b>NEW WAREHOUSE STRUCTURE</b>	Proposer's Email Address: <b>LSOETERS@BLAKLEYSERVICES.COM</b>
Solicitation #: 111215	Amount Self-performed : \$605,200
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: \$1,238,200
<b>Proposed EBO Goal (%)</b> : 6.0 <b>MBE%</b> 6.0 <b>WBE%</b>	EBO Goal Met? (Y/N) <b>YES</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate						
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail	Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Jerry B. Young Construction, Inc.	115 Stumpy Lane Lebanon, TN 37090		615-443-0493	MBE	1	238910	Site Work	58,000	4.68
2	Volunteer Rebar, LLC	110 North First St Nashville, TN 37213		615-256-3152	MBE	1	30000000	Steel	16,500	1.33
3	A&H Construction Co., Inc	2595 South Mt Juliet Rd Mt Juliet, TN 37122		615-500-8568	WBE	5	236210	Steel Erection	75,000	6.06
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature) <b>Lloyd Soeters / Owner</b>	Date <b>06/16/2021</b>
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\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

<b>Has Prime Complied with EBO Goal?</b> YES	<b>For Internal Office Use ONLY</b>	<b>BAO Only</b>
	<i>If No, Good Faith Efforts Met?</i>	

**BAO Representative:** Cierra Rowe

**Date:** 06/18/21

<b>Total MBE Subcontracting</b>	6	%	\$ 74,500
<b>Total WBE Subcontracting</b>	6	%	\$ 75,000
<b>Total MBE/WBE Participation:</b>	12	%	\$ 149,500

## **Drumwright, Daniel (Finance - Purchasing)**

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**From:** Lane, Michelle (Finance - Procurement)  
**Sent:** Tuesday, July 13, 2021 5:31 PM  
**To:** Drumwright, Daniel (Finance - Purchasing); Walker, Sandra (Finance - Procurement)  
**Subject:** FW: Single Bidder Award Approval- RFQ 111215 New Warehouse Structure  
**Attachments:** Intent to Award Letter - New Warehouse Structure.doc; Award Documentation.pdf

Award to a single offeror is approved.

Michelle A. Hernandez Lane  
Chief Procurement Officer/Purchasing Agent  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37201  
Office- 615.862.5471

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**From:** Drumwright, Daniel (Finance - Purchasing) <Daniel.Drumwright2@nashville.gov>  
**Sent:** Tuesday, July 13, 2021 1:22 PM  
**To:** Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>  
**Cc:** Walker, Sandra (Finance - Procurement) <Sandra.Walker@nashville.gov>; Cantlon, Judy (Finance - Contract Compliance) <Judy.Cantlon@nashville.gov>  
**Subject:** FW: Single Bidder Award Approval- RFQ 111215 New Warehouse Structure

Michelle,

RFQ #111215 closed with a single bidder, Blakley Construction Services, LLC. The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding Blakley Construction Services, LLC. This ITB was solicited to registered vendors under the commodity code 72130000. An adequate pool of offerors had an opportunity to submit a response. Do you approve the single offer?

Thanks,

### **Daniel Drumwright**

Procurement Officer II  
Department of Finance  
[Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov)  
(615)862-6632

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**From:** Walker, Sandra (Finance - Procurement) <[Sandra.Walker@nashville.gov](mailto:Sandra.Walker@nashville.gov)>  
**Sent:** Tuesday, July 13, 2021 11:55 AM  
**To:** Drumwright, Daniel (Finance - Purchasing) <[Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov)>  
**Subject:** RE: Single Bidder Award Approval- RFQ 111215 New Warehouse Structure

Approved.

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**From:** Drumwright, Daniel (Finance - Purchasing) <[Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov)>

**Sent:** Tuesday, July 13, 2021 11:20 AM

**To:** Walker, Sandra (Finance - Procurement) <[Sandra.Walker@nashville.gov](mailto:Sandra.Walker@nashville.gov)>

**Subject:** Single Bidder Award Approval- RFQ 111215 New Warehouse Structure

Sandra,

RFQ #111215 closed with a single bidder, Blakley Construction Services, LLC. The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding Blakley Construction Services, LLC. This ITB was solicited to registered vendors under the commodity code 72130000. An adequate pool of offerors had an opportunity to submit a response. Do you approve the single offer?

Thanks,

**Daniel Drumwright**

Procurement Officer II

Department of Finance

[Daniel.Drumwright2@nashville.gov](mailto:Daniel.Drumwright2@nashville.gov)

(615)669-7586