



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

7/29/2021 | 9:08 AM CDT

Stephanie Riley  
Walker Building Group LLC  
2617 Locust Street  
Nashville, TN 37207

Re: **RFQ # 122211, 24" Brick Church Water Main Replacement**

Dear Mrs. Stephanie:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 122211 for 24" Brick Church Water Main Replacement. This letter hereby notifies you of Metro's intent to award to Walker Building Group LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe, BAO Representative, at 615-862-6136 or at [Cierra.rowe@nashville.gov](mailto:Cierra.rowe@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Marissa Conklin by email at [Marissa.conklin@nashville.gov](mailto:Marissa.conklin@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

MICHELLE A. HERNANDEZ LANE  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

RFQ# 122211 - 24" Brick Church Water Main Replacement Bid Tab		Min. SBE/SDV Requirement	Lowest Bid	MACP	Winning Bid
		20.0%	\$3,589,225	\$3,773,352	\$3,589,225
Offeror's Name	Bids	SBE	Participation Requirement	Status of ITB Award	
Walker Building Group LLC	\$3,589,225.00	\$787,470	\$717,845	Awarded	
JSJ Construction, LLC	\$3,806,440.00	\$3,806,440	\$761,288	Exceeds MACP	
Cleary Construction, Inc	\$3,889,716.00	\$1,007,000	\$777,943	Exceeds MACP	
Garney Companies, Inc	\$4,585,500.00	\$960,025	\$917,100	Exceeds MACP	
Middle Tennessee Infrastructure, Inc.	\$4,615,995.00	\$4,610,995	\$923,199	Exceeds MACP	

**BAO SBE Assessment Sheet**

<b>BAO Specialist:</b> Cierra Rowe
<b>Contract Specialist:</b> Marissa Conklin
<b>Date:</b> 7/26/2021
<b>Department Name:</b> Water Services
<b>RFP/ITB Number:</b> 122211

**Project Name:** 24" Brick Church Water Main Replacement

Primary Contractor	Bid Amount	SBE/SDV Requirement Acknowledged?	Total Proposed SBE (\$)	SBE (%)	Comments
Walker Building Group, LLC	\$3,589,225	Yes	\$787,470	20% Requirement	The prime is not an approved SBE/SDV and acknowledged the 20% SBE/SDV requirement over the life of the contract. Proposed to utilize SBE subcontractors Pantegon LLC \$138,165/3.85% & BAC Paving Co. \$649,305/18.09%.



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>Walker Building Group, LLC</b>	Proposer's Phone #: (615) 852-7095
Solicitation Title: <b>24" Brick Church Water Main Replacement</b>	Proposer's Email Address: <b>estimate@walkerbuildinggroup.com</b>
Solicitation #: <b>122211</b>	Amount Self-performed : <b>\$2,801,755.00</b>
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: <b>\$3,589,225.00</b>
<b>Proposed EBO Goal (%)</b> : <u>3.85</u> <b>MBE%</b> <u>24.77</u> <b>WBE%</b>	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate						
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail	Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	<b>BAC Paving Co., Inc.</b>	PO Box 7, Hermitage, TN 37076		615-394-5288, BACpavinginc@cc	WBE	1	72131701	Milling, Paving, Striping	649305	18.09
2	<b>Pavement Restorations, Inc.</b>	10162 Stinson St. Milan, TN 38358		(615) 969-9040/scott@gotpothole	WBE	5	30110000	Supplier	240000	6.68
3	<b>Pantegon LLC</b>	PO Box 280825 Nashville, TN 37228		615-712-9174/adavis@pantegon.	MBE	5	92120000	Traffic Control	138165	3.85
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature) <b>Walker G. Bloodworth, Principal Officer</b>	Date <b>07/21/2021</b>
<i>Walker G. Bloodworth</i>	

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

<b>For Internal Office Use ONLY</b>	<b>Has Prime Complied with EBO Goal?</b> <input type="text" value="NO"/>	<b>If No, Good Faith Efforts Met?</b> <input type="text" value="YES"/>
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**BAO Representative:** Cierra Rowe

**Date:** 07/26/21

<b>Total MBE Subcontracting</b>	<u>3.85</u> %	<u>\$ 138,165</u>
<b>Total WBE Subcontracting</b>	<u>24.77</u> %	<u>\$ 889,305</u>
<b>Total MBE/WBE Participation:</b>	<u>28.62</u> %	<u>\$ 1,027,470</u>

## METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

## M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

## SUMMARY SHEET

<b>THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL</b> (Due with Bid Submission if Applicable)			
<b>Project Name:</b> 24" Brick Church Water Main Replacement		<b>Project Number:</b> 122211	
<b>Company Name:</b> Walker Building Group, LLC	<b>Date Submitted:</b> 07/21/2021	<b>Total Contract Value:</b>	
<b>Address:</b> 2617 Locust Street, Nashville, TN 37207		<b>Federal Tax ID#</b> 20-301155	
<b>Contact Person:</b> Steve Jobe	<b>Email:</b>	<b>Phone #:</b> 615-308-3958	
<b>GOOD FAITH EFFORTS SUMMARY SHEET</b>			
<b>Number</b>	<b>Bidder Action(s)</b>	<b>BAO Only</b>	
1.	<p><b>Solicitation and written notice to available and certified MWBEs:</b> Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ol style="list-style-type: none"> <li>I. Enough information about the plans, specs, and terms &amp; conditions of the solicitation;</li> <li>II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract;</li> <li>III. Information regarding the Bidder's bonding requirements;</li> <li>IV. The deadline for submission of price quotations.</li> </ol>	Pass	

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Raven Security and Traffic Control, LLC, 2618 Locust Street Nashville, TN 37207. Tonya Reed, 615-630-3475, tonya@raventrafficllc.com	WBE	Traffic Control	email	will submit bid	170,580	NO
JR Construction Tennessee, Inc. 4957 Drakes Branch Road, Nashville, TN 37218. Tyrone Robertson, 615-876-2247, jrconcrete@aol.com	MBE	Concrete	email	will submit bid	29,820	NO

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Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
BAC Paving Co., Inc. PO Box 7, Hermitage, TN 37076 Claire Barnett 615-394-5288, BACpavinginc@comcast.net	WBE	Asphalt Paving and Striping	email	will submit bid	649305	YES
Pantegon, LLC, PO Box 280825 Nashville, TN 37228 Anthony Davis, 615-712-9174/adavis@pantegon.com	MBE	Traffic Control	email	will submit bid	138165	YES

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Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Jerry B. Young Construction, Inc./115 Stumpy Lane, Lebanon, TN 37090 /Semone Reeves /615-443-0493 /sreeves@jbycinc.com	MBE	Trucking	email	No Response	N/A	Select
Pavement Restorations, Inc./10162 Stinson St., Milan, TN 38538/ Scott Adams/615-969-9040/scott@gotpotholes.net	WBE	Flowable Fill, Concrete, Paving	email	will submit bid	240,000	YES

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<b>Contact Person:</b> Steve Jobe	<b>Email:</b>	<b>Phone #:</b> 615-308-3958
<b>GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST</b>		
<b>Number</b>	<b>Bidder Action(s)</b>	<b>BAO Only</b>
2.	<b>Meetings:</b> Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Fail

**List all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
24" Brick Church Water Main Replace	122211	



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<b>Contact Person:</b> STEVE JODE		<b>Email:</b>	<b>Phone #:</b> 615-308-3958

**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
3.	<b>Unbundling.</b> Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

**What Scope of Project Was Divided?**

1. Traffic Control	2. Asphalt Paving and Striping
3. Concrete Flatwork	4. Hauling and Aggregates
5. Water Line Installation	6.

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**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

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4.	<b>Rejection:</b> Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
Raven Security and Traffic Control, LLC 2618 Locust Street Nashville, TN 37207 Tonya Reed 615 630-3475 tonya@raventrafficllc.com	Traffic Control	Price not competitive
JR Construction Tennessee, Inc. 4957 Drakes Branch Road Nashville, TN 37218 Tyrone Robertson 615-876-2247 jrconcrete@aol.com	Concrete	Price not competitive

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<b>Contact Person:</b> Steve JOBE		<b>Email:</b>	<b>Phone #:</b> 615-308-3958

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Number	Bidder Action(s)	BAO Only
5.	<b>Non-discrimination:</b> Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

**For each training, list the type of training and date.**

Type of Training	Date of Training
Workplace Harrassment	06/21/2019
Metro EBO Training	09/11/2019

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6.	<b>Community and Other Organizational Services Support:</b> Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Fail

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Publication Name	Date of Publication	Please provide copy.
N/A		

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<b>GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST</b>			
Number	Bidder Action(s)	BAO Only	
7.	<b>Assistance: Bonding/Lines of Credit/Insurance:</b> Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A	

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Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
JR Construction Tennessee, Inc. 4957 Drakes Branch Road Nashville, TN 387218 Tyrone Robertson 615-876-2247 jrconcrete@aol.com	None requested
Raven Security and Traffic Control, LLC 2618 Locust Street Nashville, TN 37207 Tonya Reed 615 630-3475 tonya@raventrafficllc.com	None requested
BAC Paving Co., Inc. PO Box 7 Hermitage, TN 37076 Claire Barnett 615-394-5288 BACpavinginc@comcast.net	None requested

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7.	<b>Assistance: Bonding/Lines of Credit/Insurance:</b> Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A	

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Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
Pantegon, LLC PO Box 280825 Nashville, TN 37228 Anthony Davis 615-712-9174 adavis@pantegon.com	None requested
Jerry B. Young Construction, Inc./115 Stumpy Lane, Lebanon, TN 37090 /Semone Reeves /615-443-0493 /sreeves@jbycinc.com	None requested
Pavement Restorations, Inc./10162 Stinson St., Milan, TN 38538/ Scott Adams/615-969-9040/scott@gotpoholes.net	None requested

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8.	<b>Database Utilization</b> Accessed all reasonable and available means to include, but not limited to the following examples: <a href="https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx">https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx</a> or <a href="https://nashville.diversitycompliance.com/">https://nashville.diversitycompliance.com/</a>	Pass

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Database Accessed	Date of Access	Results
<a href="https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx">https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx</a>	07/26/21	Confirmed Status and collected contact information
<a href="https://nashville.diversitycompliance.com">https://nashville.diversitycompliance.com</a>	6/29/2021	Confirmed Status and collected contact information

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

**THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL**  
**(Due with Bid Submission if Applicable)**

<b>Project Name:</b> 24" Brick Church Water Main Replacement		<b>Project Number:</b> 122211	
<b>Company Name:</b> Walker Building Group, LLC	<b>Date Submitted:</b> 07/21/2021	<b>Total Contract Value:</b>	
<b>Address:</b> 2617 Locust Street, Nashville, TN 37207		<b>Federal Tax ID#</b> 20-301155	
<b>Contact Person:</b> Steve JOBE	<b>Email:</b>	<b>Phone #:</b> 615-308-3958	

**GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST**

Number	Bidder Action(s)	BAO Only
9.	<b>Mentor Protégé' Relationship/Technical Assistance:</b> Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A

**For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
N/A		

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: Walker G. Bloodworth Print Name: Walker G. Bloodworth Title: Principal Officer