



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

10/15/2021 | 3:47 PM CDT

Ms. Nancy Leach
Facility Planners
2934 Sidco Dr Suite 110
Nashville, TN 37204

Re: **RFQ # 117217, Furniture and Furnishings**

Dear Ms. Leach:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 117217 for Furniture and Furnishings. This letter hereby notifies you of Metro's intent to award to Facility Planners the following brand from (Group A) Russ Bassett, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Christopher Wood, BAO Representative, at (615) 862-6710 or at christopher.wood@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Sandra Walker by email at sandra.walker@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

| 3 Branch | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Facility Planners | 19.00 | 20.00 | 38.32 | 77.32 |
| HST Interior Elements | 30.00 | 28.00 | 38.15 | 96.15 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | 3 Branch | 40 |
| Offoror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 62,000.00 | 40.00 |
| Facility Planners | \$ 64,710.00 | 38.32 |
| HST Interior Elements | \$ 65,000.00 | 38.15 |

***Did not propose on this brand**

Alfred Williams and Company
Nashville Office Interiors

ORI Acquisitions Inc. DBA Office Resources
Inc.
Patterson Pope
Vari Sales Corporation

Evaluation Comments

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

| 9 to 5 Seating | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Facility Planners | 19.00 | 20.00 | 32.28 | 71.28 |
| HST Interior Elements | 30.00 | 28.00 | 40.00 | 98.00 |
| Nashville Office Interiors | 29.00 | 30.00 | 34.72 | 93.72 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | | Max. RFP Cost Points |
|---|--|-----------|-----------------------------|
| | 9 to 5 Seating | | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | | RFP Cost Point Distribution |
| A-Z Office Resources | \$ | 46,000.00 | 40.00 |
| Facility Planners | \$ | 58,820.00 | 31.28 |
| HST Interior Elements | \$ | 46,000.00 | 40.00 |
| Nashville Office Interiors | \$ | 53,000.00 | 34.72 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ | 46,000.00 | 40.00 |

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Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Allermuir | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 37.74 | 91.74 |
| Alfred Williams and Company | 20.00 | 25.00 | 38.46 | 83.46 |
| Facility Planners | 19.00 | 20.00 | 32.26 | 71.26 |
| HST Interior Elements | 30.00 | 28.00 | 37.38 | 95.38 |
| Nashville Office Interiors | 29.00 | 30.00 | 38.46 | 97.46 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Allermuir | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 53,000.00 | 37.74 |
| Alfred Williams and Company | \$ 52,000.00 | 38.46 |
| Facility Planners | \$ 62,000.00 | 32.26 |
| HST Interior Elements | \$ 53,500.00 | 37.38 |
| Nashville Office Interiors | \$ 52,000.00 | 38.46 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 50,000.00 | 40.00 |

*Did not propose on this brand

Patterson Pope

Vari Sales Corporation

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| | Arcadia | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| Alfred Williams and Company | 20.00 | 25.00 | 35.33 | 80.33 |
| Facility Planners | 19.00 | 20.00 | 32.62 | 71.62 |
| HST Interior Elements | 30.00 | 28.00 | 35.33 | 93.33 |
| Nashville Office Interiors | 29.00 | 30.00 | 40.00 | 99.00 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Arcadia | 40 |
| Offoror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Alfred Williams and Company | \$ 60,000.00 | 35.33 |
| Facility Planners | \$ 65,000.00 | 32.62 |
| HST Interior Elements | \$ 60,000.00 | 35.33 |
| Nashville Office Interiors | \$ 53,000.00 | 40.00 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 53,000.00 | 40.00 |

*Did not Propose on this Brand

A-Z Office Resources
Patterson Pope
Vari Sales Corporation

Alfred Williams and Company

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Facility Planners

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| Barbican | | | | |
|---|--|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 33.90 | 87.90 |
| Alfred Williams and Company | 20.00 | 25.00 | 34.48 | 79.48 |
| Facility Planners | 19.00 | 20.00 | 36.36 | 75.36 |
| HST Interior Elements | 30.00 | 28.00 | 40.00 | 98.00 |
| Nashville Office Interiors | 29.00 | 30.00 | 28.99 | 87.99 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 20.20 | 73.20 |
| | | | | |
| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points | | |
| | Barbican | 40 | | |
| | | | | |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution | | |
| A-Z Office Resources | \$ 59,000.00 | 33.90 | | |
| Alfred Williams and Company | \$ 58,000.00 | 34.48 | | |
| Facility Planners | \$ 55,000.00 | 36.36 | | |
| HST Interior Elements | \$ 50,000.00 | 40.00 | | |
| Nashville Office Interiors | \$ 69,000.00 | 28.99 | | |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 99,000.00 | 20.20 | | |

*Did not Propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

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Alfred Williams and Company

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Nashville Office Interiors

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| | Bernhardt | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 37.89 | 91.89 |
| Alfred Williams and Company | 20.00 | 25.00 | 38.57 | 83.57 |
| Facility Planners | 19.00 | 20.00 | 39.27 | 78.27 |
| HST Interior Elements | 30.00 | 28.00 | 38.57 | 96.57 |
| Nashville Office Interiors | 29.00 | 30.00 | 37.89 | 96.89 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Bernhardt | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 57,000.00 | 37.89 |
| Alfred Williams and Company | \$ 56,000.00 | 38.57 |
| Facility Planners | \$ 55,000.00 | 39.27 |
| HST Interior Elements | \$ 56,000.00 | 38.57 |
| Nashville Office Interiors | \$ 57,000.00 | 37.89 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 54,000.00 | 40.00 |

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Patterson Pope
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| Bodybill | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 37.39 | 82.39 |
| HST Interior Elements | 30.00 | 28.00 | 35.10 | 93.10 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Bodybill | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 43,000.00 | 40.00 |
| Alfred Williams and Company | \$ 46,000.00 | 37.39 |
| HST Interior Elements | \$ 49,000.00 | 35.10 |

*Did not Propose on this Brand

Facility Planners
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

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| | Clarus Glass Boards | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| Alfred Williams and Company | 20.00 | 25.00 | 36.67 | 81.67 |
| Nashville Office Interiors | 29.00 | 30.00 | 40.00 | 99.00 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 37.93 | 90.93 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Clarus Glass Boards | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Alfred Williams and Company | \$ 60,000.00 | 36.67 |
| Nashville Office Interiors | \$ 55,000.00 | 40.00 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 58,000.00 | 37.93 |

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- Facility Planners
- HST Interior Elements
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- Vari Sales Corporation

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | Cramer | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| Facility Planners | 19.00 | 20.00 | 32.54 | 71.54 |
| HST Interior Elements | 30.00 | 28.00 | 32.00 | 90.00 |
| Nashville Office Interiors | 29.00 | 30.00 | 40.00 | 99.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Cramer | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Facility Planners | \$ 59,000.00 | 32.54 |
| HST Interior Elements | \$ 60,000.00 | 32.00 |
| Nashville Office Interiors | \$ 48,000.00 | 40.00 |

***Did not Propose on this Brand**

A-Z Office Resources
 Alfred Williams and Company
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Cumberland Furniture | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 38.00 | 92.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 40.00 | 85.00 |
| Facility Planners | 19.00 | 20.00 | 35.63 | 74.63 |
| HST Interior Elements | 30.00 | 28.00 | 38.64 | 96.64 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Cumberland Furniture | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 60,000.00 | 38.00 |
| Alfred Williams and Company | \$ 57,000.00 | 40.00 |
| Facility Planners | \$ 64,000.00 | 35.63 |
| HST Interior Elements | \$ 59,000.00 | 38.64 |

*Did not Propose on this Brand

Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

| | Darrian | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 35.20 | 80.20 |
| Facility Planners | 19.00 | 20.00 | 31.43 | 70.43 |
| HST Interior Elements | 30.00 | 28.00 | 35.20 | 93.20 |
| Nashville Office Interiors | 29.00 | 30.00 | 30.88 | 89.88 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 37.45 | 90.45 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|---------|----------------------|
| | Darrian | 40 |

| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
|---|--|-----------------------------|
| A-Z Office Resources | \$ 44,000.00 | 40.00 |
| Alfred Williams and Company | \$ 50,000.00 | 35.20 |
| Facility Planners | \$ 56,000.00 | 31.43 |
| HST Interior Elements | \$ 50,000.00 | 35.20 |
| Nashville Office Interiors | \$ 57,000.00 | 30.88 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 47,000.00 | 37.45 |

*Did not Propose on this Brand
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| | Dreamseat | | | |
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |

| | | |
|---|--|-----------------------------|
| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
| | Dreamseat | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |

***Did not Propose on this Brand**

- A-Z Office Resources
- Alfred Williams and Company
- Facility Planners
- HST Interior Elements
- Nashville Office Interiors
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

| | ERG International | | | | |
|---------------------------------------|---|--|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| Facility Planners | 19.00 | | 20.00 | 38.21 | 77.21 |
| HST Interior Elements | 30.00 | | 28.00 | 40.00 | 98.00 |
| Nashville Office Interiors | 29.00 | | 30.00 | 39.63 | 98.63 |

| 107218-Furniture and Furnishings | | Brand | Max. RFP Cost Points |
|----------------------------------|----|--|-----------------------------|
| | | ERG International | 40 |
| Offeror's Name | | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Facility Planners | \$ | 56,000.00 | 38.21 |
| HST Interior Elements | \$ | 53,500.00 | 40.00 |
| Nashville Office Interiors | \$ | 54,000.00 | 39.63 |

*Did not Propose on this Brand

A-Z Office Resources
 Alfred Williams and Company
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

| | Fluid Concepts | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218- Furniture and Furnishings | Experience and Qualifications (30 Points) | | | |
| Alfred Williams and Company | | 20.00 | 33.68 | 78.68 |
| Facility Planners | | 19.00 | 20.00 | 71.54 |
| HST Interior Elements | | 30.00 | 28.00 | 92.91 |
| Nashville Office Interiors | | 29.00 | 30.00 | 99.00 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | | 26.00 | 27.00 | 89.92 |

| 107218- Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Fluid Concepts | 40 |
| Officer's Name | | |
| Alfred Williams and Company | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Facility Planners | \$ 57,000.00 | 33.68 |
| HST Interior Elements | \$ 59,000.00 | 32.54 |
| Nashville Office Interiors | \$ 55,000.00 | 34.91 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 48,000.00 | 40.00 |
| | \$ 52,000.00 | 36.92 |

*Did not propose on this Brand

A-Z Office Resources
 Patterson Pope
 Veri Sales Corporation

Alfred Williams and Company
Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners
Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements
Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors
Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.
Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| | Gaylord Archival | | | |
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |

| | | |
|----------------------------------|--|-----------------------------|
| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
| | Gaylord Archival | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |

- *Did not Propose on this Brand**
 A-Z Office Resources
 Alfred Williams and Company
 Facility Planners
 HST Interior Elements
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

| Green Mill | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| HST Interior Elements | 30.00 | 28.00 | 40.00 | 98.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Green Mill | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| HST Interior Elements | \$ 50,000.00 | 40.00 |

- *Did not Propose on this Brand**
- A-Z Office Resources
 - Alfred Williams and Company
 - Facility Planners
 - Nashville Office Interiors
 - ORI Acquisitions Inc. DBA Office Resources Inc.
 - Patterson Pope
 - Vari Sales Corporation

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

| Gressco | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| Facility Planners | 19.00 | 20.00 | 40.00 | 79.00 |
| HST Interior Elements | 30.00 | 28.00 | 40.00 | 98.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Gressco | 40 |
| Offorer's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Facility Planners | \$ 65,000.00 | 40.00 |
| HST Interior Elements | \$ 65,000.00 | 40.00 |

*Did not Propose on this Brand

A-Z Office Resources
 Alfred Williams and Company
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

| HON | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Nashville Office Interiors | 29.00 | 30.00 | 38.18 | 97.18 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 39.07 | 92.07 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|-------|----------------------|
| | HON | 40 |

| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
|---|--|-----------------------------|
| A-Z Office Resources | \$ 42,000.00 | 40.00 |
| Nashville Office Interiors | \$ 44,000.00 | 38.18 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 43,000.00 | 39.07 |

***Did not Propose on this Brand**

Alfred Williams and Company
 Facility Planners
 HST Interior Elements
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| HumanScale | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 34.72 | 88.72 |
| Alfred Williams and Company | 20.00 | 25.00 | 36.08 | 81.08 |
| Facility Planners | 19.00 | 20.00 | 31.19 | 70.19 |
| HST Interior Elements | 30.00 | 28.00 | 36.80 | 94.80 |
| Nashville Office Interiors | 29.00 | 30.00 | 40.00 | 99.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|------------|----------------------|
| | HumanScale | 40 |

| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
|-----------------------------|--|-----------------------------|
| A-Z Office Resources | \$ 53,000.00 | 34.72 |
| Alfred Williams and Company | \$ 51,000.00 | 36.08 |
| Facility Planners | \$ 59,000.00 | 31.19 |
| HST Interior Elements | \$ 50,000.00 | 36.80 |
| Nashville Office Interiors | \$ 46,000.00 | 40.00 |

***Did not propose on this brand**
 ORI Acquisitions Inc. DBA Office Resources Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

| | | Kimball | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|--|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) | |
| Facility Planners | 19.00 | 20.00 | 27.80 | 66.80 | |
| HST Interior Elements | 30.00 | 28.00 | 36.44 | 94.44 | |
| Nashville Office Interiors | 29.00 | 30.00 | 40.00 | 99.00 | |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Kimball | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Facility Planners | \$ 59,000.00 | 27.80 |
| HST Interior Elements | \$ 45,000.00 | 36.44 |
| Nashville Office Interiors | \$ 41,000.00 | 40.00 |

***Did not Propose on this Brand**

- A-Z Office Resources
- Alfred Williams and Company
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro.Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

| | | KI | | |
|--|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 37.82 | 91.82 |
| Alfred Williams and Company | 20.00 | 25.00 | 36.49 | 81.49 |
| Facility Planners | 19.00 | 20.00 | 35.25 | 74.25 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|--|--|-----------------------------|
| | KI | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 55,000.00 | 37.82 |
| Alfred Williams and Company | \$ 57,000.00 | 36.49 |
| Facility Planners | \$ 59,000.00 | 35.25 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 52,000.00 | 40.00 |

***Did not Propose on this Brand**

HST Interior Elements
 Nashville Office Interiors
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | LA-Z-Boy | | | | |
|---|---|--------------------------------------|------------------|---------------------|--|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) | |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 | |
| Alfred Williams and Company | 20.00 | 25.00 | 37.39 | 82.39 | |
| Facility Planners | 19.00 | 20.00 | 30.71 | 69.71 | |
| HST Interior Elements | 30.00 | 28.00 | 37.39 | 95.39 | |
| Nashville Office Interiors | 29.00 | 30.00 | 30.18 | 89.18 | |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 39.09 | 92.09 | |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|----------|----------------------|
| | LA-Z-Boy | 40 |

| Officer's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
|---|--|-----------------------------|
| A-Z Office Resources | \$ 43,000.00 | 40.00 |
| Alfred Williams and Company | \$ 46,000.00 | 37.39 |
| Facility Planners | \$ 56,000.00 | 30.71 |
| HST Interior Elements | \$ 46,000.00 | 37.39 |
| Nashville Office Interiors | \$ 57,000.00 | 30.18 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 44,000.00 | 39.09 |

*Did not Propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | | Leland | | | |
|---|---|--------------------------------------|------------------|---------------------|--|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) | |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 | |
| Alfred Williams and Company | 20.00 | 25.00 | 38.00 | 83.00 | |
| Facility Planners | 19.00 | 20.00 | 35.08 | 74.08 | |
| HST Interior Elements | 30.00 | 28.00 | 38.64 | 96.64 | |
| Nashville Office Interiors | 29.00 | 30.00 | 38.64 | 97.64 | |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 | |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Leland | 40 |
| Officer's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 57,000.00 | 40.00 |
| Alfred Williams and Company | \$ 60,000.00 | 38.00 |
| Facility Planners | \$ 65,000.00 | 35.08 |
| HST Interior Elements | \$ 59,000.00 | 38.64 |
| Nashville Office Interiors | \$ 59,000.00 | 38.64 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 57,000.00 | 40.00 |

*Did not Propose on this Brand
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Magnusson | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 38.10 | 92.10 |
| Alfred Williams and Company | 20.00 | 25.00 | 36.92 | 81.92 |
| Facility Planners | 19.00 | 20.00 | 33.80 | 72.80 |
| HST Interior Elements | 30.00 | 28.00 | 40.00 | 98.00 |
| Nashville Office Interiors | 29.00 | 30.00 | 36.92 | 95.92 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 35.29 | 88.29 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Magnusson | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 63,000.00 | 38.10 |
| Alfred Williams and Company | \$ 65,000.00 | 36.92 |
| Facility Planners | \$ 71,000.00 | 33.80 |
| HST Interior Elements | \$ 60,000.00 | 40.00 |
| Nashville Office Interiors | \$ 65,000.00 | 36.92 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 68,000.00 | 35.29 |

*Did not Propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Midmark | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Facility Planners | 19.00 | 20.00 | 38.30 | 77.30 |

| 107218-Furniture and Furnishings | | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|----------------------|
| | | Midmark | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution | |
| A-Z Office Resources | \$ 90,000.00 | 40.00 | |
| Facility Planners | \$ 94,000.00 | 38.30 | |

***Did not propose on this Brand**

Alfred Williams and Company
 HST Interior Elements
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

| National Office Furniture | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 35.45 | 80.45 |
| Facility Planners | 19.00 | 20.00 | 26.44 | 65.44 |
| HST Interior Elements | 30.00 | 28.00 | 35.49 | 94.49 |
| Nashville Office Interiors | 29.00 | 30.00 | 38.05 | 97.05 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 37.14 | 90.14 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | National Office Furniture | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 39,000.00 | 40.00 |
| Alfred Williams and Company | \$ 44,000.00 | 35.45 |
| Facility Planners | \$ 59,000.00 | 26.44 |
| HST Interior Elements | \$ 42,750.00 | 36.49 |
| Nashville Office Interiors | \$ 41,000.00 | 38.05 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 42,000.00 | 37.14 |

*Did not Propose on this Brand
Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Nevins | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 36.92 | 81.92 |
| Facility Planners | 19.00 | 20.00 | 32.54 | 71.54 |
| Nashville Office Interiors | 29.00 | 30.00 | 38.40 | 97.40 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | Min. RFP Cost Points |
|---|--|-----------------------------|
| | Nevins | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 48,000.00 | 40.00 |
| Alfred Williams and Company | \$ 52,000.00 | 36.92 |
| Facility Planners | \$ 59,000.00 | 32.54 |
| Nashville Office Interiors | \$ 50,000.00 | 38.40 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 48,000.00 | 40.00 |

***Did not propose on this Brand**

HST Interior Elements
Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Norix | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 36.00 | 90.00 |
| Facility Planners | 19.00 | 20.00 | 30.42 | 69.42 |
| Nashville Office Interiors | 29.00 | 30.00 | 33.75 | 92.75 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Norix | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 60,000.00 | 36.00 |
| Facility Planners | \$ 71,000.00 | 30.42 |
| Nashville Office Interiors | \$ 64,000.00 | 33.75 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 54,000.00 | 40.00 |

***Did not propose on this Brand**

Alfred Williams and Company
HST Interior Elements
Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | Nucraft | | | |
|--|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 37.86 | 82.86 |
| Facility Planners | 19.00 | 20.00 | 40.00 | 79.00 |
| HST Interior Elements | 30.00 | 28.00 | 35.93 | 93.93 |
| Nashville Office Interiors | 29.00 | 30.00 | 35.33 | 94.33 |
| ORI Acquisitions Inc. DBA Office Resources | 26.00 | 27.00 | 39.26 | 92.26 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Nucraft | 40 |
| Officer's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 53,000.00 | 40.00 |
| Alfred Williams and Company | \$ 56,000.00 | 37.86 |
| Facility Planners | \$ 53,000.00 | 40.00 |
| HST Interior Elements | \$ 59,000.00 | 35.93 |
| Nashville Office Interiors | \$ 60,000.00 | 35.33 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 54,000.00 | 39.26 |

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| OCI Sitwell | | | | |
|--|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Facility Planners | 19.00 | 20.00 | 33.21 | 72.21 |
| HST Interior Elements | 30.00 | 28.00 | 36.67 | 94.67 |
| ORI Acquisitions Inc. DBA Office Resources | 26.00 | 27.00 | 38.26 | 91.26 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | OCI Sitwell | 40 |
| Offaror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 44,000.00 | 40.00 |
| Facility Planners | \$ 53,000.00 | 33.21 |
| HST Interior Elements | \$ 48,000.00 | 36.67 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 46,000.00 | 38.26 |

***Did not propose on this Brand**
 Alfred Williams and Company
 Nashville Office Interiors
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| | OFM | | | |
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |

| | | |
|---|--|-----------------------------|
| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
| | OFM | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |

***Did not propose on this Brand**

- A-Z Office Resources
- Alfred Williams and Company
- Facility Planners
- HST Interior Elements
- Nashville Office Interiors
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

| Okamura | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Facility Planners | 19.00 | 20.00 | 34.19 | 73.19 |
| HST Interior Elements | 30.00 | 28.00 | 35.93 | 93.93 |

| 107218-Furniture and Furnishings | | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|----------------------|
| | | Okamura | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution | |
| A-Z Office Resources | \$ 53,000.00 | 40.00 | |
| Facility Planners | \$ 62,000.00 | 34.19 | |
| HST Interior Elements | \$ 59,000.00 | 35.93 | |

***Did not propose on this Brand**

Alfred Williams and Company
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

| Peter Peppers | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| Alfred Williams and Company | 20.00 | 25.00 | 36.83 | 81.83 |
| Facility Planners | 19.00 | 20.00 | 37.42 | 76.42 |
| HST Interior Elements | 30.00 | 28.00 | 40.00 | 98.00 |
| Nashville Office Interiors | 29.00 | 30.00 | 36.83 | 95.83 |

| 107218-Furniture and Furnishings | | Brand | Max. RFP Cost Points |
|----------------------------------|---|--|-----------------------------|
| | | Peter Peppers | 40 |
| Offeror's Name | | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Alfred Williams and Company | 5 | 63,000.00 | 36.83 |
| Facility Planners | 5 | 62,000.00 | 37.42 |
| HST Interior Elements | 5 | 58,000.00 | 40.00 |
| Nashville Office Interiors | 5 | 63,000.00 | 36.83 |

*Did not propose on this Brand
 A-Z Office Resources
 ORI Acquisitions Inc. DBA Office Resources Inc.
 Patterson Pope
 Vari Sales Corporation

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro.Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

| Safco | | | | |
|--|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 39.00 | 84.00 |
| Facility Planners | 19.00 | 20.00 | 29.00 | 68.00 |
| HST Interior Elements | 30.00 | 28.00 | 31.54 | 89.54 |
| Nashville Office Interiors | 29.00 | 30.00 | 31.54 | 90.54 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 37.27 | 90.27 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Safco | 40 |
| Officer's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 41,000.00 | 40.00 |
| Alfred Williams and Company | \$ 42,000.00 | 39.05 |
| Facility Planners | \$ 55,000.00 | 29.82 |
| HST Interior Elements | \$ 52,000.00 | 31.54 |
| Nashville Office Interiors | \$ 52,000.00 | 31.54 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 44,000.00 | 37.27 |

*Did not propose on this Brand
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Russ Bassett | | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | | | |
| Facility Planners | 19.00 | 20.00 | 40.00 | 79.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Russ Bassett | 40 |
| Officer's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Facility Planners | \$ 94,000.00 | 40.00 |

***Did not propose on this Brand**
 A-Z Office Resources
 Alfred Williams and Company
 HST Interior Elements
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

| Sandler | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 33.65 | 78.65 |
| Facility Planners | 19.00 | 20.00 | 32.62 | 71.62 |
| HST Interior Elements | 30.00 | 28.00 | 37.86 | 95.86 |
| Nashville Office Interiors | 29.00 | 30.00 | 37.19 | 96.19 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 37.19 | 90.19 |

| 107218-Furniture and Furnishings | Brand | | Max. RFP Cost Points |
|---|--|-----------|-----------------------------|
| | Sandler | | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | | RFP Cost Point Distribution |
| A-Z Office Resources | \$ | 53,000.00 | 40.00 |
| Alfred Williams and Company | \$ | 63,000.00 | 33.65 |
| Facility Planners | \$ | 65,000.00 | 32.62 |
| HST Interior Elements | \$ | 56,000.00 | 37.86 |
| Nashville Office Interiors | \$ | 57,000.00 | 37.19 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ | 57,000.00 | 37.19 |

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPB background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Sit-on-It | | | | |
|--|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 35.83 | 80.83 |
| Facility Planners | 19.00 | 20.00 | 30.18 | 69.18 |
| HST Interior Elements | 30.00 | 28.00 | 31.27 | 89.27 |
| Nashville Office Interiors | 29.00 | 30.00 | 36.60 | 95.60 |
| ORI Acquisitions Inc. DBA Office Resources | 26.00 | 27.00 | 38.22 | 91.22 |

| 829308-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Sit-on-It | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 43,000.00 | 40.00 |
| Alfred Williams and Company | \$ 48,000.00 | 35.83 |
| Facility Planners | \$ 57,000.00 | 30.18 |
| HST Interior Elements | \$ 55,000.00 | 31.27 |
| Nashville Office Interiors | \$ 47,000.00 | 36.60 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 45,000.00 | 38.22 |

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | Sitmatic | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| Nashville Office Interiors | 29.00 | 30.00 | 40.00 | 99.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Sitmatic | 40 |
| Officer's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Nashville Office Interiors | \$ 48,000.00 | 40.00 |

***Did not propose on this Brand**

- A-Z Office Resources
- Alfred Williams and Company
- Facility Planners
- HST Interior Elements
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

| | Spec | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | | | |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 34.48 | 79.48 |
| Facility Planners | 19.00 | 20.00 | 33.90 | 72.90 |
| HST Interior Elements | 30.00 | 28.00 | 35.71 | 93.71 |
| Nashville Office Interiors | 29.00 | 30.00 | 39.22 | 98.22 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | Spec | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 50,000.00 | 40.00 |
| Alfred Williams and Company | \$ 58,000.00 | 34.48 |
| Facility Planners | \$ 59,000.00 | 33.90 |
| HST Interior Elements | \$ 56,000.00 | 35.71 |
| Nashville Office Interiors | \$ 51,000.00 | 39.22 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 50,000.00 | 40.00 |

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| St. Timothy | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 39.13 | 93.13 |
| Alfred Williams and Company | 20.00 | 25.00 | 36.73 | 81.73 |
| Facility Planners | 19.00 | 20.00 | 27.69 | 66.69 |
| HST Interior Elements | 30.00 | 28.00 | 37.50 | 95.50 |
| Nashville Office Interiors | 29.00 | 30.00 | 38.30 | 97.30 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 40.00 | 93.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|---|--|-----------------------------|
| | St. Timothy | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 46,000.00 | 39.13 |
| Alfred Williams and Company | \$ 49,000.00 | 36.73 |
| Facility Planners | \$ 65,000.00 | 27.69 |
| HST Interior Elements | \$ 48,000.00 | 37.50 |
| Nashville Office Interiors | \$ 47,000.00 | 38.30 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 45,000.00 | 40.00 |

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| Tennsco | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 38.67 | 92.67 |
| Alfred Williams and Company | 20.00 | 25.00 | 29.37 | 74.37 |
| HST Interior Elements | 30.00 | 28.00 | 40.00 | 98.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Tennsco | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 60,000.00 | 38.67 |
| Alfred Williams and Company | \$ 79,000.00 | 29.37 |
| HST Interior Elements | \$ 58,000.00 | 40.00 |

*Did not propose on this brand

Facility Planners

Nashville Office Interiors

ORI Acquisitions Inc. DBA Office Resources

Inc.

Patterson Pope

Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

| TMC | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| Facility Planners | 19.00 | 20.00 | 36.25 | 75.25 |
| HST Interior Elements | 30.00 | 28.00 | 40.00 | 98.00 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | TMC | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| Facility Planners | \$ 64,000.00 | 36.25 |
| HST Interior Elements | \$ 58,000.00 | 40.00 |

*Did not propose on this brand

A-Z Office Resources
 Alfred Williams and Company
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

| Versteel | | | | |
|---|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams Company | 20.00 | 25.00 | 37.69 | 82.69 |
| Facility Planners | 19.00 | 20.00 | 31.61 | 70.61 |
| HST Interior Elements | 30.00 | 28.00 | 33.79 | 91.79 |
| Nashville Office Interiors | 29.00 | 30.00 | 37.69 | 96.69 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | 26.00 | 27.00 | 39.20 | 92.20 |

| 107218-Furniture and Furnishings | | Max. RFP Cost Points |
|---|--|-----------------------------|
| Versteel | | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 49,000.00 | 40.00 |
| Alfred Williams and Company | \$ 52,000.00 | 37.69 |
| Facility Planners | \$ 62,000.00 | 31.61 |
| HST Interior Elements | \$ 93,000.00 | 33.79 |
| Nashville Office Interiors | \$ 52,000.00 | 37.69 |
| ORI Acquisitions Inc. DBA Office Resources Inc. | \$ 50,000.00 | 39.20 |

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

| | | | | |
|--|--|---|-------------------------|----------------------------|
| | VIRCO | | | |
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |

| | | |
|---|--------------|----------------------|
| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
| | VIRCO | 40 |
| Total Estimated Cost Based on | Submitted | RFP Cost Point |
| Offeror's Name | Discount | Distribution |

***Did not propose on this brand**

- A-Z Office Resources
- Alfred Williams and Company
- Facility Planners
- HST Interior Elements
- Nashville Office Interiors
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

| Watson Consoles | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Facility Planners | 19.00 | 20.00 | 36.07 | 75.07 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Watson Consoles | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 55,000.00 | 40.00 |
| Facility Planners | \$ 61,000.00 | 36.07 |

***Did not propose on this brand**
 Alfred Williams and Company
 HST Interior Elements
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

| Workrite Ergonomics | | | | |
|---------------------------------------|---|--------------------------------------|------------------|---------------------|
| RFQ: 107218-Furniture and Furnishings | Experience and Qualifications (30 Points) | Approach and Methodology (30 Points) | Cost (40 Points) | Totals (100 Points) |
| A-Z Office Resources | 26.00 | 28.00 | 40.00 | 94.00 |
| Alfred Williams and Company | 20.00 | 25.00 | 31.20 | 76.20 |
| Facility Planners | 19.00 | 20.00 | 29.43 | 68.43 |
| HST Interior Elements | 30.00 | 28.00 | 34.67 | 92.67 |
| Nashville Office Interiors | 29.00 | 30.00 | 34.67 | 93.67 |

| 107218-Furniture and Furnishings | Brand | Max. RFP Cost Points |
|----------------------------------|--|-----------------------------|
| | Workrite Ergonomics | 40 |
| Offeror's Name | Total Estimated Cost Based on Submitted Discount | RFP Cost Point Distribution |
| A-Z Office Resources | \$ 39,000.00 | 40.00 |
| Alfred Williams and Company | \$ 50,000.00 | 31.20 |
| Facility Planners | \$ 53,000.00 | 29.43 |
| HST Interior Elements | \$ 45,000.00 | 34.67 |
| Nashville Office Interiors | \$ 45,000.00 | 34.67 |

***Did not propose on this brand**
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.