



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

10/15/2021 | 3:47 PM CDT

Mr. Rick Peppers
Nashville Office Interiors
611 3rd Avenue South
Nashville, TN 37210

Re: **RFQ # 117217, Furniture and Furnishings**

Dear Mr. Peppers:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 117217 for Furniture and Furnishings. This letter hereby notifies you of Metro's intent to award to Nashville Office Interiors the following brands from (Group A) Allermuir, Arcadia, Bernhardt, Clarus Glass Boards, Cramer, ERG International, Fluid Concepts, HON, HumanScale, Kimball, Leland, National Office Furniture, Nevins, Nucraft, Sandler, Sit-on-It, Sitmatic, Spec, St. Timothy and Versteel and from (Group B) Haworth, Jasper and OFS, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Christopher Wood, BAO Representative, at (615) 862-6710 or at christopher.wood@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Sandra Walker by email at sandra.walker@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent

cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

3 Branch				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Facility Planners	19.00	20.00	38.32	77.32
HST Interior Elements	30.00	28.00	38.15	96.15

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	3 Branch	40
Offoror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 62,000.00	40.00
Facility Planners	\$ 64,710.00	38.32
HST Interior Elements	\$ 65,000.00	38.15

***Did not propose on this brand**

Alfred Williams and Company
Nashville Office Interiors

ORI Acquisitions Inc. DBA Office Resources
Inc.
Patterson Pope
Vari Sales Corporation

Evaluation Comments

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

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Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

9 to 5 Seating				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Facility Planners	19.00	20.00	32.28	71.28
HST Interior Elements	30.00	28.00	40.00	98.00
Nashville Office Interiors	29.00	30.00	34.72	93.72
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand		Max. RFP Cost Points
	9 to 5 Seating		40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution	
A-Z Office Resources	\$ 46,000.00	40.00	
Facility Planners	\$ 58,820.00	31.28	
HST Interior Elements	\$ 46,000.00	40.00	
Nashville Office Interiors	\$ 53,000.00	34.72	
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 46,000.00	40.00	

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Patterson Pope
Vari Sales Corporation

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Allermuir				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	37.74	91.74
Alfred Williams and Company	20.00	25.00	38.46	83.46
Facility Planners	19.00	20.00	32.26	71.26
HST Interior Elements	30.00	28.00	37.38	95.38
Nashville Office Interiors	29.00	30.00	38.46	97.46
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Allermuir	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 53,000.00	37.74
Alfred Williams and Company	\$ 52,000.00	38.46
Facility Planners	\$ 62,000.00	32.26
HST Interior Elements	\$ 53,500.00	37.38
Nashville Office Interiors	\$ 52,000.00	38.46
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 50,000.00	40.00

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Patterson Pope
Vari Sales Corporation

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	Arcadia			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
Alfred Williams and Company	20.00	25.00	35.33	80.33
Facility Planners	19.00	20.00	32.62	71.62
HST Interior Elements	30.00	28.00	35.33	93.33
Nashville Office Interiors	29.00	30.00	40.00	99.00
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Arcadia	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Alfred Williams and Company	\$ 60,000.00	35.33
Facility Planners	\$ 65,000.00	32.62
HST Interior Elements	\$ 60,000.00	35.33
Nashville Office Interiors	\$ 53,000.00	40.00
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 53,000.00	40.00

*Did not Propose on this Brand

A-Z Office Resources
Patterson Pope
Vari Sales Corporation

Alfred Williams and Company

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Facility Planners

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Barbican				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	33.90	87.90
Alfred Williams and Company	20.00	25.00	34.48	79.48
Facility Planners	19.00	20.00	36.36	75.36
HST Interior Elements	30.00	28.00	40.00	98.00
Nashville Office Interiors	29.00	30.00	28.99	87.99
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	20.20	73.20
107218-Furniture and Furnishings	Brand	Max. RFP Cost Points		
	Barbican	40		
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution		
A-Z Office Resources	\$ 59,000.00	33.90		
Alfred Williams and Company	\$ 58,000.00	34.48		
Facility Planners	\$ 55,000.00	36.36		
HST Interior Elements	\$ 50,000.00	40.00		
Nashville Office Interiors	\$ 69,000.00	28.99		
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 99,000.00	20.20		

*Did not Propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

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	Bernhardt			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	37.89	91.89
Alfred Williams and Company	20.00	25.00	38.57	83.57
Facility Planners	19.00	20.00	39.27	78.27
HST Interior Elements	30.00	28.00	38.57	96.57
Nashville Office Interiors	29.00	30.00	37.89	96.89
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Bernhardt	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 57,000.00	37.89
Alfred Williams and Company	\$ 56,000.00	38.57
Facility Planners	\$ 55,000.00	39.27
HST Interior Elements	\$ 56,000.00	38.57
Nashville Office Interiors	\$ 57,000.00	37.89
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 54,000.00	40.00

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 Patterson Pope
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Bodybill				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	37.39	82.39
HST Interior Elements	30.00	28.00	35.10	93.10

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Bodybill	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 43,000.00	40.00
Alfred Williams and Company	\$ 46,000.00	37.39
HST Interior Elements	\$ 49,000.00	35.10

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	Clarus Glass Boards			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
Alfred Williams and Company	20.00	25.00	36.67	81.67
Nashville Office Interiors	29.00	30.00	40.00	99.00
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	37.93	90.93

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Clarus Glass Boards	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Alfred Williams and Company	\$ 60,000.00	36.67
Nashville Office Interiors	\$ 55,000.00	40.00
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 58,000.00	37.93

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- A-Z Office Resources
- Facility Planners
- HST Interior Elements
- Patterson Pope
- Vari Sales Corporation

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Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

	Cramer			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
Facility Planners	19.00	20.00	32.54	71.54
HST Interior Elements	30.00	28.00	32.00	90.00
Nashville Office Interiors	29.00	30.00	40.00	99.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Cramer	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Facility Planners	\$ 59,000.00	32.54
HST Interior Elements	\$ 60,000.00	32.00
Nashville Office Interiors	\$ 48,000.00	40.00

***Did not Propose on this Brand**

A-Z Office Resources
 Alfred Williams and Company
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Cumberland Furniture				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	38.00	92.00
Alfred Williams and Company	20.00	25.00	40.00	85.00
Facility Planners	19.00	20.00	35.63	74.63
HST Interior Elements	30.00	28.00	38.64	96.64

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Cumberland Furniture	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 60,000.00	38.00
Alfred Williams and Company	\$ 57,000.00	40.00
Facility Planners	\$ 64,000.00	35.63
HST Interior Elements	\$ 59,000.00	38.64

*Did not Propose on this Brand

Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

	Darrian			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	35.20	80.20
Facility Planners	19.00	20.00	31.43	70.43
HST Interior Elements	30.00	28.00	35.20	93.20
Nashville Office Interiors	29.00	30.00	30.88	89.88
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	37.45	90.45

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Darrian	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 44,000.00	40.00
Alfred Williams and Company	\$ 50,000.00	35.20
Facility Planners	\$ 56,000.00	31.43
HST Interior Elements	\$ 50,000.00	35.20
Nashville Office Interiors	\$ 57,000.00	30.88
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 47,000.00	37.45

*Did not Propose on this Brand
Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations.

Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications.

Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

	Dreamseat			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Dreamseat	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution

***Did not Propose on this Brand**

- A-Z Office Resources
- Alfred Williams and Company
- Facility Planners
- HST Interior Elements
- Nashville Office Interiors
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

	ERG International				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)		Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
Facility Planners	19.00		20.00	38.21	77.21
HST Interior Elements	30.00		28.00	40.00	98.00
Nashville Office Interiors	29.00		30.00	39.63	98.63

107218-Furniture and Furnishings		Brand	Max. RFP Cost Points
		ERG International	40
Offeror's Name		Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Facility Planners	\$	56,000.00	38.21
HST Interior Elements	\$	53,500.00	40.00
Nashville Office Interiors	\$	54,000.00	39.63

*Did not Propose on this Brand

A-Z Office Resources
Alfred Williams and Company
ORI Acquisitions Inc. DBA Office Resources
Inc.
Patterson Pope
Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

	Fluid Concepts	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
RFQ: 107218- Furniture and Furnishings	Experience and Qualifications (30 Points)			
Alfred Williams and Company		20.00	33.68	78.68
Facility Planners		19.00	20.00	71.54
HST Interior Elements		30.00	28.00	92.91
Nashville Office Interiors		29.00	30.00	99.00
ORI Acquisitions Inc. DBA Office Resources Inc.		26.00	27.00	89.92

107218- Furniture and Furnishings		Brand	Max. RFP Cost Points
		Fluid Concepts	40
Officer's Name			
Alfred Williams and Company	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution	33.68
Facility Planners	\$ 57,000.00		32.54
HST Interior Elements	\$ 55,000.00		34.91
Nashville Office Interiors	\$ 48,000.00		40.00
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 52,000.00		36.92

*Did not propose on this Brand

A-Z Office Resources
 Patterson Pope
 Veri Sales Corporation

Alfred Williams and Company
Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners
Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements
Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors
Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.
Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

	Gaylord Archival			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Gaylord Archival	40
Total Estimated Cost Based on Submitted RFP Cost Point Distribution		
Offeror's Name	Discount	RFP Cost Point Distribution

- *Did not Propose on this Brand**
A-Z Office Resources
Alfred Williams and Company
Facility Planners
HST Interior Elements
Nashville Office Interiors
ORI Acquisitions Inc. DBA Office Resources
Inc.
Patterson Pope
Vari Sales Corporation

Green Mill				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
HST Interior Elements	30.00	28.00	40.00	98.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Green Mill	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
HST Interior Elements	\$ 50,000.00	40.00

***Did not Propose on this Brand**

- A-Z Office Resources
- Alfred Williams and Company
- Facility Planners
- Nashville Office Interiors
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Gressco				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
Facility Planners	19.00	20.00	40.00	79.00
HST Interior Elements	30.00	28.00	40.00	98.00

107218-Furniture and Furnishings		Brand	Max. RFP Cost Points
		Gressco	40
Offeror's Name		Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Facility Planners	\$	65,000.00	40.00
HST Interior Elements	\$	65,000.00	40.00

*Did not Propose on this Brand

A-Z Office Resources
 Alfred Williams and Company
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

HON				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Nashville Office Interiors	29.00	30.00	38.18	97.18
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	39.07	92.07

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	HON	40

Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 42,000.00	40.00
Nashville Office Interiors	\$ 44,000.00	38.18
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 43,000.00	39.07

***Did not Propose on this Brand**

Alfred Williams and Company
 Facility Planners
 HST Interior Elements
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope to Metro.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

HumanScale				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	34.72	88.72
Alfred Williams and Company	20.00	25.00	36.08	81.08
Facility Planners	19.00	20.00	31.19	70.19
HST Interior Elements	30.00	28.00	36.80	94.80
Nashville Office Interiors	29.00	30.00	40.00	99.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	HumanScale	40

Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 53,000.00	34.72
Alfred Williams and Company	\$ 51,000.00	36.08
Facility Planners	\$ 59,000.00	31.19
HST Interior Elements	\$ 50,000.00	36.80
Nashville Office Interiors	\$ 46,000.00	40.00

*Did not propose on this brand
 ORI Acquisitions Inc. DBA Office Resources Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPB background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

		Kimball			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)	
Facility Planners	19.00	20.00	27.80	66.80	
HST Interior Elements	30.00	28.00	36.44	94.44	
Nashville Office Interiors	29.00	30.00	40.00	99.00	

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Kimball	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Facility Planners	\$ 59,000.00	27.80
HST Interior Elements	\$ 45,000.00	36.44
Nashville Office Interiors	\$ 41,000.00	40.00

***Did not Propose on this Brand**

- A-Z Office Resources
- Alfred Williams and Company
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro.Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

KI				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	37.82	91.82
Alfred Williams and Company	20.00	25.00	36.49	81.49
Facility Planners	19.00	20.00	35.25	74.25
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	KI	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 55,000.00	37.82
Alfred Williams and Company	\$ 57,000.00	36.49
Facility Planners	\$ 59,000.00	35.25
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 52,000.00	40.00

***Did not Propose on this Brand**

HST Interior Elements
 Nashville Office Interiors
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

	LA-Z-Boy				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)	
A-Z Office Resources	26.00	28.00	40.00	94.00	
Alfred Williams and Company	20.00	25.00	37.39	82.39	
Facility Planners	19.00	20.00	30.71	69.71	
HST Interior Elements	30.00	28.00	37.39	95.39	
Nashville Office Interiors	29.00	30.00	30.18	89.18	
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	39.09	92.09	

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	LA-Z-Boy	40

Officer's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 43,000.00	40.00
Alfred Williams and Company	\$ 46,000.00	37.39
Facility Planners	\$ 56,000.00	30.71
HST Interior Elements	\$ 46,000.00	37.39
Nashville Office Interiors	\$ 57,000.00	30.18
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 44,000.00	39.09

*Did not Propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

		Leland			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)	
A-Z Office Resources	26.00	28.00	40.00	94.00	
Alfred Williams and Company	20.00	25.00	38.00	83.00	
Facility Planners	19.00	20.00	35.08	74.08	
HST Interior Elements	30.00	28.00	38.64	96.64	
Nashville Office Interiors	29.00	30.00	38.64	97.64	
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00	

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Leland	40
Officer's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 57,000.00	40.00
Alfred Williams and Company	\$ 60,000.00	38.00
Facility Planners	\$ 65,000.00	35.08
HST Interior Elements	\$ 59,000.00	38.64
Nashville Office Interiors	\$ 59,000.00	38.64
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 57,000.00	40.00

*Did not Propose on this Brand
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Magnusson				
RFP: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	38.10	92.10
Alfred Williams and Company	20.00	25.00	36.92	81.92
Facility Planners	19.00	20.00	33.80	72.80
HST Interior Elements	30.00	28.00	40.00	98.00
Nashville Office Interiors	29.00	30.00	36.92	95.92
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	35.29	88.29

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Magnusson	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 63,000.00	38.10
Alfred Williams and Company	\$ 65,000.00	36.92
Facility Planners	\$ 71,000.00	33.80
HST Interior Elements	\$ 60,000.00	40.00
Nashville Office Interiors	\$ 65,000.00	36.92
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 68,000.00	35.29

*Did not Propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Midmark				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Facility Planners	19.00	20.00	38.30	77.30

107218-Furniture and Furnishings		Brand	Max. RFP Cost Points
		Midmark	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution	
A-Z Office Resources	\$ 90,000.00	40.00	
Facility Planners	\$ 94,000.00	38.30	

***Did not propose on this Brand**

Alfred Williams and Company
 HST Interior Elements
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

National Office Furniture				
RFP: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	35.45	80.45
Facility Planners	19.00	20.00	26.44	65.44
HST Interior Elements	30.00	28.00	35.49	94.49
Nashville Office Interiors	29.00	30.00	38.05	97.05
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	37.14	90.14

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	National Office Furniture	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 39,000.00	40.00
Alfred Williams and Company	\$ 44,000.00	35.45
Facility Planners	\$ 59,000.00	26.44
HST Interior Elements	\$ 42,750.00	36.49
Nashville Office Interiors	\$ 41,000.00	38.05
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 42,000.00	37.14

*Did not Propose on this Brand
Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Nevins				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	36.92	81.92
Facility Planners	19.00	20.00	32.54	71.54
Nashville Office Interiors	29.00	30.00	38.40	97.40
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand	Min. RFP Cost Points
	Nevins	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 48,000.00	40.00
Alfred Williams and Company	\$ 52,000.00	36.92
Facility Planners	\$ 59,000.00	32.54
Nashville Office Interiors	\$ 50,000.00	38.40
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 48,000.00	40.00

***Did not propose on this Brand**

HST Interior Elements
Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Norix				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	36.00	90.00
Facility Planners	19.00	20.00	30.42	69.42
Nashville Office Interiors	29.00	30.00	33.75	92.75
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Norix	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 60,000.00	36.00
Facility Planners	\$ 71,000.00	30.42
Nashville Office Interiors	\$ 64,000.00	33.75
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 54,000.00	40.00

***Did not propose on this Brand**

Alfred Williams and Company
HST Interior Elements
Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

	Nucraft			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	37.86	82.86
Facility Planners	19.00	20.00	40.00	79.00
HST Interior Elements	30.00	28.00	35.93	93.93
Nashville Office Interiors	29.00	30.00	35.33	94.33
ORI Acquisitions Inc. DBA Office Resources	26.00	27.00	39.26	92.26

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Nucraft	40
Officer's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 53,000.00	40.00
Alfred Williams and Company	\$ 56,000.00	37.86
Facility Planners	\$ 53,000.00	40.00
HST Interior Elements	\$ 59,000.00	35.93
Nashville Office Interiors	\$ 60,000.00	35.33
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 54,000.00	39.26

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

OCI Sitwell				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Facility Planners	19.00	20.00	33.21	72.21
HST Interior Elements	30.00	28.00	36.67	94.67
ORI Acquisitions Inc. DBA Office Resources	26.00	27.00	38.26	91.26

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	OCI Sitwell	40
Offaror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 44,000.00	40.00
Facility Planners	\$ 53,000.00	33.21
HST Interior Elements	\$ 48,000.00	36.67
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 46,000.00	38.26

*Did not propose on this Brand

Alfred Williams and Company
Nashville Office Interiors
Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

	OFM			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	OFM	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution

- *Did not propose on this Brand**
- A-Z Office Resources
 - Alfred Williams and Company
 - Facility Planners
 - HST Interior Elements
 - Nashville Office Interiors
 - ORI Acquisitions Inc. DBA Office Resources Inc.
 - Patterson Pope
 - Vari Sales Corporation

Okamura				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Facility Planners	19.00	20.00	34.19	73.19
HST Interior Elements	30.00	28.00	35.93	93.93

107218-Furniture and Furnishings		Brand	Max. RFP Cost Points
		Okamura	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution	
A-Z Office Resources	\$ 53,000.00	40.00	
Facility Planners	\$ 62,000.00	34.19	
HST Interior Elements	\$ 59,000.00	35.93	

***Did not propose on this Brand**

Alfred Williams and Company
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Peter Peppers				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
Alfred Williams and Company	20.00	25.00	36.83	81.83
Facility Planners	19.00	20.00	37.42	76.42
HST Interior Elements	30.00	28.00	40.00	98.00
Nashville Office Interiors	29.00	30.00	36.83	95.83

107218-Furniture and Furnishings		Brand	Max. RFP Cost Points
		Peter Peppers	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution	
Alfred Williams and Company	\$ 63,000.00	36.83	
Facility Planners	\$ 62,000.00	37.42	
HST Interior Elements	\$ 58,000.00	40.00	
Nashville Office Interiors	\$ 63,000.00	36.83	

*Did not propose on this Brand
 A-Z Office Resources
 ORI Acquisitions Inc. DBA Office Resources Inc.
 Patterson Pope
 Vari Sales Corporation

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

Safco				
RFP: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	39.00	84.00
Facility Planners	19.00	20.00	29.00	68.00
HST Interior Elements	30.00	28.00	31.54	89.54
Nashville Office Interiors	29.00	30.00	31.54	90.54
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	37.27	90.27

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Safco	40
Officer's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 41,000.00	40.00
Alfred Williams and Company	\$ 42,000.00	39.05
Facility Planners	\$ 55,000.00	29.82
HST Interior Elements	\$ 52,000.00	31.54
Nashville Office Interiors	\$ 52,000.00	31.54
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 44,000.00	37.27

*Did not propose on this Brand
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Russ Bassett		Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)			
Facility Planners	19.00	20.00	40.00	79.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Russ Bassett	40
Officer's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Facility Planners	\$ 94,000.00	40.00

***Did not propose on this Brand**
 A-Z Office Resources
 Alfred Williams and Company
 HST Interior Elements
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

Sandler				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	33.65	78.65
Facility Planners	19.00	20.00	32.62	71.62
HST Interior Elements	30.00	28.00	37.86	95.86
Nashville Office Interiors	29.00	30.00	37.19	96.19
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	37.19	90.19

107218-Furniture and Furnishings	Brand		Max. RFP Cost Points
	Sandler		40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution	
A-Z Office Resources	\$ 53,000.00	40.00	
Alfred Williams and Company	\$ 63,000.00	33.65	
Facility Planners	\$ 65,000.00	32.62	
HST Interior Elements	\$ 56,000.00	37.86	
Nashville Office Interiors	\$ 57,000.00	37.19	
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 57,000.00	37.19	

*Did not propose on this Brand
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Sit-on-It				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	35.83	80.83
Facility Planners	19.00	20.00	30.18	69.18
HST Interior Elements	30.00	28.00	31.27	89.27
Nashville Office Interiors	29.00	30.00	36.60	95.60
ORI Acquisitions Inc. DBA Office Resources	26.00	27.00	38.22	91.22

829308-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Sit-on-It	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 43,000.00	40.00
Alfred Williams and Company	\$ 48,000.00	35.83
Facility Planners	\$ 57,000.00	30.18
HST Interior Elements	\$ 55,000.00	31.27
Nashville Office Interiors	\$ 47,000.00	36.60
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 45,000.00	38.22

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Sigmatic				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
Nashville Office Interiors	29.00	30.00	40.00	99.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Sigmatic	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Nashville Office Interiors	\$ 48,000.00	40.00

***Did not propose on this Brand**

- A-Z Office Resources
- Alfred Williams and Company
- Facility Planners
- HST Interior Elements
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

	Spec			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	34.48	79.48
Facility Planners	19.00	20.00	33.90	72.90
HST Interior Elements	30.00	28.00	35.71	93.71
Nashville Office Interiors	29.00	30.00	39.22	98.22
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Spec	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 50,000.00	40.00
Alfred Williams and Company	\$ 58,000.00	34.48
Facility Planners	\$ 59,000.00	33.90
HST Interior Elements	\$ 56,000.00	35.71
Nashville Office Interiors	\$ 51,000.00	39.22
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 50,000.00	40.00

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

St. Timothy				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	39.13	93.13
Alfred Williams and Company	20.00	25.00	36.73	81.73
Facility Planners	19.00	20.00	27.69	66.69
HST Interior Elements	30.00	28.00	37.50	95.50
Nashville Office Interiors	29.00	30.00	38.30	97.30
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	40.00	93.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	St. Timothy	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 46,000.00	39.13
Alfred Williams and Company	\$ 49,000.00	36.73
Facility Planners	\$ 65,000.00	27.69
HST Interior Elements	\$ 48,000.00	37.50
Nashville Office Interiors	\$ 47,000.00	38.30
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 45,000.00	40.00

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

Tennsco				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	38.67	92.67
Alfred Williams and Company	20.00	25.00	29.37	74.37
HST Interior Elements	30.00	28.00	40.00	98.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Tennsco	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 60,000.00	38.67
Alfred Williams and Company	\$ 79,000.00	29.37
HST Interior Elements	\$ 58,000.00	40.00

*Did not propose on this brand

Facility Planners

Nashville Office Interiors

ORI Acquisitions Inc. DBA Office Resources

Inc.

Patterson Pope

Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

TMC				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
Facility Planners	19.00	20.00	36.25	75.25
HST Interior Elements	30.00	28.00	40.00	98.00

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	TMC	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
Facility Planners	\$ 64,000.00	36.25
HST Interior Elements	\$ 58,000.00	40.00

*Did not propose on this brand

A-Z Office Resources
 Alfred Williams and Company
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources Inc.
 Patterson Pope
 Vari Sales Corporation

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Versteel				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams Company	20.00	25.00	37.69	82.69
Facility Planners	19.00	20.00	31.61	70.61
HST Interior Elements	30.00	28.00	33.79	91.79
Nashville Office Interiors	29.00	30.00	37.69	96.69
ORI Acquisitions Inc. DBA Office Resources Inc.	26.00	27.00	39.20	92.20

107218-Furniture and Furnishings		Max. RFP Cost Points
Versteel		40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 49,000.00	40.00
Alfred Williams and Company	\$ 52,000.00	37.69
Facility Planners	\$ 62,000.00	31.61
HST Interior Elements	\$ 93,000.00	33.79
Nashville Office Interiors	\$ 52,000.00	37.69
ORI Acquisitions Inc. DBA Office Resources Inc.	\$ 50,000.00	39.20

*Did not propose on this Brand

Patterson Pope
Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.

ORI Acquisitions Inc. DBA Office Resources Inc.

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product line. Detailed response to process and time frame to turn around a quote that involves design and specifications. Projects of similar scope.

Weakness - Vendor referenced former solicitation questions in proposal. Failed to provide a response to PPE for installers on jobsite. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response on process to insure against site damage in new construction and existing facilities.

	VIRCO			
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	VIRCO	40
Total Estimated Cost Based on	Submitted	RFP Cost Point
Offeror's Name	Discount	Distribution

***Did not propose on this brand**

- A-Z Office Resources
- Alfred Williams and Company
- Facility Planners
- HST Interior Elements
- Nashville Office Interiors
- ORI Acquisitions Inc. DBA Office Resources Inc.
- Patterson Pope
- Vari Sales Corporation

Watson Consoles				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Facility Planners	19.00	20.00	36.07	75.07

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Watson Consoles	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 55,000.00	40.00
Facility Planners	\$ 61,000.00	36.07

***Did not propose on this brand**
 Alfred Williams and Company
 HST Interior Elements
 Nashville Office Interiors
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail. Vendor referenced former solicitation questions in proposal.

Workrite Ergonomics				
RFQ: 107218-Furniture and Furnishings	Experience and Qualifications (30 Points)	Approach and Methodology (30 Points)	Cost (40 Points)	Totals (100 Points)
A-Z Office Resources	26.00	28.00	40.00	94.00
Alfred Williams and Company	20.00	25.00	31.20	76.20
Facility Planners	19.00	20.00	29.43	68.43
HST Interior Elements	30.00	28.00	34.67	92.67
Nashville Office Interiors	29.00	30.00	34.67	93.67

107218-Furniture and Furnishings	Brand	Max. RFP Cost Points
	Workrite Ergonomics	40
Offeror's Name	Total Estimated Cost Based on Submitted Discount	RFP Cost Point Distribution
A-Z Office Resources	\$ 39,000.00	40.00
Alfred Williams and Company	\$ 50,000.00	31.20
Facility Planners	\$ 53,000.00	29.43
HST Interior Elements	\$ 45,000.00	34.67
Nashville Office Interiors	\$ 45,000.00	34.67

***Did not propose on this brand**
 ORI Acquisitions Inc. DBA Office Resources
 Inc.
 Patterson Pope
 Vari Sales Corporation

A-Z Office Resources

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Projects listed were of similar scope to Metro.

Weakness - Vendor failed to provide MNPD background checks as required by the solicitation, vendor referred to ADP background checks. Training programs for installers on installing products and jobsite safety lacked specific detail. Process for keeping Metro informed until punch list items are corrected lacked specific detail.

Alfred Williams and Company

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Strong product lines. Process for field measurement verification very detailed.

Weakness - Failed to provide dollar value, type of project, begin and end dates of projects on referenced projects. Failed to provide a response on training program for installers on products and jobsite safety and PPE gear on jobsites. Answers were difficult to locate. Vendor referenced former solicitation questions in proposal. Failed to provide a response for keeping Metro informed until punch list items are corrected.

Facility Planners

Strengths- Projects listed were of similar scope to Metro. Process and time frame to turn around a product quote was detailed. Process and time frame to turn around a quote that involves design and specifications was detailed.

Weakness - Overall Experience and Qualifications was boilerplate. Manufacturer list and number of years vendor have been a dealer for the product lines lacked specific detail. Failed to provide type of project on referenced projects. Failed to provide percentage of vendor's time that would be dedicated to Metro's contract. Overall answers were difficult to locate. Contact for delayed delivery issues, damaged product issues, and warranty issues lacked specific detail. Training program for installers on products and jobsite safety lacked specific detail. Failed to provide a response PPE gear on jobsites. Direct delivery process for unforeseen reasons lacked specific detail.

HST Interior Elements

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process and time frame to turn around a product quote. Provided a tracking orders spreadsheet. Direct delivery process for unforeseen reasons very detail.

Weakness - Process for field measurement verification lacked specific detailed. Failed to provide a response on if site damages were to occur as a result of your delivery and installation, what steps do you take to correct the damage.

Nashville Office Interiors

Strengths- Good overall Experience and Qualifications and Approach and Methodology. Projects listed were of similar scope to Metro. Strong product list. Detailed process for shipment, delivery, and scheduling installations. Detailed process on Metro's point of contact for delayed delivery issues, damaged product issues, and warranty issues. Provided a detailed process and time frame to turn around a product quote. Provided a detailed process and time frame to turn around a quote that involves design and specifications.

Weakness - Attached business license was blank.