



### Notice of Intent to Award

Solicitation Number	174234	Award Date	2/3/2022   7:42 PM CST	
Solicitation Title	New Custom Chassis Rear Mount Steel Aerial Fire Apparatus			
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov	

### Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	North America Fire Equipment Co Inc dba NAFECO	Company Contact	Doris Thrasher		
Street Address	1515 West Moulton St				
City	Decatur	State	AL	Zipcode	35601

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

### Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

### Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

### Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

### Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

### Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

\_\_\_\_ Supervisor (Initial)

Michelle A. Hernandez Lane  
Michelle A. Hernandez Lane  
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number		RFP Cost Points
RFQ 174234; New Custom Chassis Rear Mount Steel Aerial Fire Apparatus		<b>40</b>
Offeror's Name	Total Bid Amount	RFP Cost Points
North America Fire Equipment Co Inc DBA NAEFCO	\$52,067,116.04	<b>40.00</b>
G&W Diesel Service Inc	\$55,368,465.70	<b>37.61</b>

**RFQ 174234 New Custom Chassis Rear Mount Steel  
Aerial Fire Apparatus**

**Evaluation Committee Scoring Sheet**

Offeror	G&W Diesel Service Inc	North America Fire Equipment Co Inc dba NAFECO
Contract Acceptance (Yes/No)	Yes	Yes
Cost (40)	37.61	40.00
Team Qualifications, Experience, and References (25)	16.00	25.00
Functional Requirements (25)	10.00	22.00
Project Schedule and Capacity to Perform (10)	6.00	10.00
<b>Total Evaluation Scores</b>	<b>69.61</b>	<b>97.00</b>

**Evaluation Comments**

G&W Diesel Service Inc
<b>Strengths</b> In section Functional Requirements, firm provided both options of drawings for Appendix B. Project Schedule and Capacity to Perform section, firm gave a qualified factory representative for the manufacturer to instruct fire personnel on the apparatus.
<b>Weaknesses</b> In Team Qualifications, Experience and References section, no list of 5 year experience in government agency, no information given on 5 references, (no contact information given). Functional Requirements section no proposed quality assurance plan. On the specifications sheet, no thickness of metal given. Deviations were given that do not meet requirements. In the Project Schedule and Capacity to Perform, there was no details for training and/or samples of training material for reference given.

North America Fire Equipment Co Inc dba NAFECO
<b>Strengths</b> In Team Qualifications, Experience and References section, provided qualifications, the 5 references and firm's 10 year and 5 year experience. Listed Key individuals along with pictures. Functional Requirements section, there were no deviations to the specifications, provided a quality assurance plan along with potential risks for execution of the contract. In the Project Schedule and Capacity to Perform, listed out training and samples.
<b>Weaknesses</b> In section Functional Requirements, only 1 drawing was given for Appendix B.