



Notice of Intent to Award

Solicitation Number	233247	Award Date	8/23/2022 2:04 PM CDT
Solicitation Title	Professional Moving Services		
Buyer Name	Sandra Walker	Buyer Email	Christopher Wood
BAO Rep	sandra.walker@nashville.gov	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Flood Brothers, Inc.	Company Contact	Graham Sanford		
Street Address	829 Hollywood Rd				
City	Atlanta	State	GA	Zipcode	30318

Company Name	Ted R. Sanders Moving and Warehouse, Inc.	Company Contact	Mike Sanders		
Street Address	7149 Centennial Blvd				
City	Nashville	State	TN	Zipcode	37209

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.



Yes, the EBO Program is applicable.



No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.



Yes, monthly reporting is applicable.



No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ # 233247-Professional Moving Services		
Offeror	Flood Brothers, Inc.	Ted R. Sanders Moving and Warehouse, Inc.
Cost Criteria (40 Points)	40.00	21.70
Project Approach and Experience (30 Points)	25.00	20.00
Qualifications and Capacity (30 Points)	24.00	20.00
Total Evaluation Scores	89.00	61.70
Evaluation Comments		
Flood Brothers, Inc.		
Strengths- Detailed work experience. Detailed Firm's adequate machinery and equipment to perform the work. Projects of similar scope. Firm's general qualifications, background, number of employees was detailed.		

Weakness - Failed to provide a response to contracts awarded with Metro. Company's Plan for receiving calls, scheduling and dispatch capability and methodologies to ensure proper handling of moving services lacked specific detail. Response to approach to managing the project expertly and efficiently was generic and lacked specific detail. Organizational chart of company lacked specific detail. Failed to provide resumes. Response to company having the staff with the skills and certifications necessary to perform the services required lacked detail. Response to company's ability to handle number of moves at given time and ability to comply with the needed response times lacked detail.

Ted R. Sanders Moving and Warehouse, Inc.

Strengths- Detailed work experience. Detailed Firm's adequate machinery and equipment to perform the work. Firm's general qualifications and background was adequate.

Weakness - Failed to provide projects of similar scope. Company's Plan for receiving calls, scheduling and dispatch capability lacked specific detail. Methodologies to ensure proper handling of moving services and proposed approach to managing the project expertly and efficiently lacked detail. Failed to list number of employees. Failed to provide organizational chart of company. Failed to provide resumes. Response to company having the staff with the skills and certifications necessary to perform the services required lacked detail. Response to company's ability to handle number of moves at given time and ability to comply with the needed response times lacked detail.

RFQ: 233247-Professional Moving Services		Max. RFP Cost Points
		40
Offeror's Name	Total Cost	RFP Cost Point Distribution
Flood Brothers, Inc.	\$1,678,800.00	40.00
Ted R. Sanders Moving and Warehouse, Inc.	\$3,094,713.61	21.70



Statement of M/WBE Utilization

Proposer's/Firm's Name: Flood Brothers	Proposer's Phone #: 615-473-8783
Solicitation Title: Moving Services	Proposer's Email Address: graham.sanford@floodbrothers.net
Solicitation #: 233247	Amount Self-performed : 100
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$419700
Proposed EBO Goal (%) : 13 MBE% 1 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	Brown Building Supply	Nashville, TN	adbcornwell@gmail.com	WBE	Select	31160000, 46180000	Provide Hardware & PPE	\$4200	1%
2	Allpro Staffnet LLC	545 Mainstream Drive Suite 402 Nashville, TN 37228	ctapia@allprostafnet.com	MBE	Select	80111600	Provide temporary staffing	\$42,000	10%
3	Universal Staffing	2701 Jefferson Street Nashville, TN	universalstaffing1@gmail.com	MBE	Select	80111603	Provide Temporary Staffing	\$12600	3%
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Graham Sanford Business Development Manager	Date 06/20/2022
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES <input type="checkbox"/>	For Internal Office Use ONLY	If No, Good Faith Efforts Met? BAO Only
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BAO Representative: Christopher S. Wood **Metro Buyer:** Sandra Walker **Project Manager:** _____ **Date:** 08/18/20

Total MBE Subcontracting	13 _____ %	\$ TBD _____
Total WBE Subcontracting	1 _____ %	\$ TBD _____
Total MBE/WBE Participation:	14 _____ %	\$ TBD _____

BAO Notes:



Statement of M/WBE Utilization

Proposer's/Firm's Name: Ted R. Sanders Moving and Warehouse, Inc	Proposer's Phone #: 615-350-7080
Solicitation Title: PROFESSIONAL MOVING SERVICES	Proposer's Email Address: MIKE.SANDERS@TEARSANDERSMOVING.COM
Solicitation #: 233247,6	Amount Self-performed : \$2,988,980.82
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 3127032.13
Proposed EBO Goal (%) : <u>13</u> MBE% _____ WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	Universal Staffing	2701 Jefferson St	615-678	MBE	Select		temporary sta	225,000	7
2	Imperial Cleaning	968 Madison St #	615-753	MBE	Select		commercial c	150,000	5
3	Flournoy Tough Sec	3820 Atwell Dr	615-593	MBE	Select		worker securi	25,000	1
4	Stell Group		615-405	MBE	Select		moving/cubic	25,000	1
5	C&J Furniture and Home Solutions	P.O. Box 1222	615-674-9212	MBE	Select		furniture and drywall repair	60,000	2
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Mike A Sanders/Treasurer	<i>Mike A Sanders</i>	Date 06/21/2022
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY

Has Prime Complied with EBO Goal? **YES** If No, Good Faith Efforts Met? **BAO Only**

BAO Representative: Christopher S. Wood **Metro Buyer:** Sandra Walker **Project Manager:** _____ **Date:** 08/18/20

Total MBE Subcontracting	13 _____ %	\$ TBD _____
Total WBE Subcontracting	_____ %	\$ _____
Total MBE/WBE Participation:	13 _____ %	\$ TBD _____

BAO Notes:

It is noted that Stell Group and C&J Furniture/Home Solutions aren't not certified MBEs. The prime may still utilize their services it will just not go towards the goal credit.