



**Notice of Intent to Award**

Solicitation Number	281252	Award Date	1/13/2023   7:17 AM CST
Solicitation Title	50 Foot Man Lift		
Buyer Name	Von L. Bell	Buyer Email	von.bell@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Pheonix Contracting	Company Contact	Asad Yusupor	
Street Address	9915 Smart Jones Road			
City	Ruskin	State	FL	Zipcode 33573

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane  
 Michelle A. Hernandez Lane  
 Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below						
50 Foot Man Lift RFQ 281252	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
.	0.0%	0.00%	0.00%	\$98,750.00	\$98,750.00	\$98,750.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Pheonix Contracting	\$98,750.00		\$0	\$0.00	\$98,750.00	Awarded
United Rentals (North America) Inc.	\$132,854.00		\$0	\$0.00	\$132,854.00	Evaluated

\*\*\*\*\*Amazing Lighting Solutions Award rescinded\*\*\*\*\*

No EBO and SBE/SDV programming was applicable

**From:** [McKinley, Jackie \(Parks\)](#)  
**To:** [Bell, Von \(Finance\)](#)  
**Subject:** RE: RFQ 281252 50 Foot Man Lift Department Review and Approval  
**Date:** Thursday, January 12, 2023 1:43:03 PM

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Von, that looks great. We would want to move forward with the procurement process.

Thanks So much  
Jackie Mckinley

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**From:** Bell, Von (Finance) <Von.Bell@nashville.gov>  
**Sent:** Thursday, January 12, 2023 11:20 AM  
**To:** McKinley, Jackie (Parks) <Jackie.McKinley@nashville.gov>  
**Subject:** RFQ 281252 50 Foot Man Lift Department Review and Approval  
**Importance:** High

Good Morning Jackie,

Per our conversation on yesterday regarding RFQ 281252 (previous awardee unable to fulfil contract requirements) :

Can you please review the next lowest bid for **[RFQ 281252]** 50 Foot Man Lift, at \$98,750.00. Please let me know if the department considers the offer fair and reasonable? I have attached the submitted documentation and bid form. Please note that the contractor has confirmed that the bid includes unit, parts, delivery and service. Please advise if the department wishes to continue the procurement process.

Thanks,

*Von L. Bell*  
Procurement Officer II (Buyer)  
Department of Finance  
Procurement Division  
Metropolitan Government, Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, St 101  
Nashville, TN 37201  
Office-615-862-6463



*Do what you are supposed to do when you are supposed to do it; because when you don't, it impacts others!!!*

**Certificate Of Completion**

Envelope Id: 0740DF8F7AEE4A609B867170D563581C	Status: Completed
Subject: Intent to Award - RFQ # 281252 for 50 Foot Man Lift [Updated with 2nd Lowest Bidder]	
Source Envelope:	
Document Pages: 3	Signatures: 1
Certificate Pages: 2	Initials: 1
AutoNav: Enabled	Envelope Originator:
Enveloped Stamping: Enabled	Von Bell
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	von.bell@nashville.gov
	IP Address: 170.190.198.190


**Record Tracking**

Status: Original	Holder: Von Bell	Location: DocuSign
1/12/2023 3:02:26 PM	von.bell@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

**Signer Events**

Signer Events	Signature	Timestamp
Gary Clay		Sent: 1/12/2023 3:09:05 PM
Gary.Clay@nashville.gov		Viewed: 1/12/2023 3:43:24 PM
Asst. Purchasing Agent		Signed: 1/12/2023 3:44:38 PM
Security Level: Email, Account Authentication (None)	Signature Adoption: Uploaded Signature Image	
	Using IP Address: 170.190.198.190	

**Electronic Record and Signature Disclosure:**  
Not Offered via DocuSign

Michelle A. Hernandez Lane		Sent: 1/12/2023 3:44:39 PM
michelle.lane@nashville.gov		Viewed: 1/13/2023 7:17:17 AM
Chief Procurement Officer/Purchasing Agent		Signed: 1/13/2023 7:17:42 AM
Metro	Signature Adoption: Pre-selected Style	
Security Level: Email, Account Authentication (None)	Using IP Address: 172.58.146.186	
	Signed using mobile	

**Electronic Record and Signature Disclosure:**  
Not Offered via DocuSign

**In Person Signer Events**

**Signature**

**Timestamp**

**Editor Delivery Events**

**Status**

**Timestamp**

**Agent Delivery Events**

**Status**

**Timestamp**

**Intermediary Delivery Events**

**Status**

**Timestamp**

**Certified Delivery Events**

**Status**

**Timestamp**

**Carbon Copy Events**

**Status**

**Timestamp**

**Witness Events**

**Signature**

**Timestamp**

**Notary Events**

**Signature**

**Timestamp**

**Envelope Summary Events**

**Status**

**Timestamps**

<b>Envelope Summary Events</b>	<b>Status</b>	<b>Timestamps</b>
Envelope Sent	Hashed/Encrypted	1/12/2023 3:09:05 PM
Envelope Updated	Security Checked	1/12/2023 3:26:07 PM
Envelope Updated	Security Checked	1/12/2023 3:26:07 PM
Envelope Updated	Security Checked	1/12/2023 3:26:07 PM
Certified Delivered	Security Checked	1/13/2023 7:17:17 AM
Signing Complete	Security Checked	1/13/2023 7:17:42 AM
Completed	Security Checked	1/13/2023 7:17:42 AM

<b>Payment Events</b>	<b>Status</b>	<b>Timestamps</b>
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