



Notice of Intent to Award

Solicitation Number	296248	Award Date	1/19/2023 3:04 PM CST
Solicitation Title	Fuel Hedging Advising Services		
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Evercrest Advisors, LLC	Company Contact	James Murphy
Street Address	4 South Orange Ave, #1241		
City	South Orange	State	NJ
		Zipcode	07079
Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	
Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MAL Supervisor (Initial)
 Michelle A. Hernandez Lane
 Michelle A. Hernandez Lane
 Purchasing Agent & Chief Procurement Officer

RFQ# 296248 - Fuel Hedging Advising Services					
Evaluation Criteria	Evercrest Advisors, LLC	Greenland Risk Management LLC	Linwood Capital, LLC	StoneX Financial Inc	
Solicitation Acceptance	Yes	Yes	Yes	Yes	Yes
Contract Acceptance	Yes	Yes	Yes	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes	Yes	Yes	Yes
Qualifications and Experience (35 Points)	35.00	5.00	20.00		15.00
Project Approach/Project Management Plan (30 Points)	30.00	5.00	5.00		25.00
Cost (35 Points)	33.63	35.00	25.44		21.60
Totals	98.63	45.00	50.44		61.60

Strengths & Weaknesses

Evercrest Advisors, LLC

Qualifications and Experience

Strengths: Firm's response addressed everything we requested in the RFP.

Weaknesses: No weaknesses were noted.

Project Approach/Project Management Plan

Strengths: Firm's response addressed everything we requested in the RFP.

Weaknesses: No weaknesses were noted.

Greenland Risk Management LLC

Qualifications and Experience

Strengths: Firm's response addressed everything we requested in the RFP except for the weakness noted below.

Weaknesses: Q#2 - Firm's demonstration of their related project experience lacked details. Q#3 - Firm's response lacked organizational charts. Q#4 - Firm's response describing their experience and outcomes with Metro is inaccurate.

Project Approach/Project Management Plan

Strengths: Firm's response addressed everything we requested in the RFP except for the weakness noted below.

Weaknesses: Q#1 - Firm did not provide specifics of the requirements and specifics of the provisions of the scope of work. Q#2 - Firm did not demonstrate knowledge of issues, conditions and challenges. Q#3 - Firm did not identify a contingency for the constraints.

Linwood Capital, LLC

Qualifications and Experience

Strengths: Firm's response addressed everything we requested in the RFP except for the weakness noted below.

Weaknesses: Q#3 - Firm's response lacked organizational charts.

Project Approach/Project Management Plan

Strengths: Firm's response addressed everything we requested in the RFP except for the weakness noted below.

Weaknesses: Q#2 - Firm did not demonstrate knowledge of issues, conditions and challenges. Q#3 - Firm did not provide a response. Q#4 - Firm did not provide a response.

StoneX Financial Inc

Qualifications and Experience

Strengths: Firm's response addressed everything we requested in the RFP except for the weakness noted below.

Weaknesses: Q#5 - Firm's demonstration of their related project experience lacked experience with gasoline. Q#9 - Firm's did not demonstrate that they have a diversity policy.

Project Approach/Project Management Plan

Strengths: Firm's response addressed everything we requested in the RFP except for the weakness noted below.

Weaknesses: Q#2 - Firm did not demonstrate knowledge of issues, conditions and challenges.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Fuel Hedge Advisory Service.; RFQ# 296248			35	0	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Evercrest Advisors, LLC	\$154,351.83	\$0.00	33.63	0.00	33.63
Greenland Risk Management LLC	\$148,300.00	\$0.00	35.00	0.00	35.00
Linwood Capital, LLC	\$204,000.00	\$0.00	25.44	0.00	25.44
StoneX Financial Inc	\$240,246.00	\$0.00	21.60	0.00	21.60