



Notice of Intent to Award

Solicitation Number	305253	Award Date	3/15/2023 3:19 PM CDT	
Solicitation Title	Provide Stormwater Construction/Reconstruction Services			
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov	
BAO Rep	Sierra Washington	BAO Email	sierra.washington@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Walker Building Group LLC	Company Contact	Phillip Taylor		
Street Address	2617 Locust Street				
City	Nashville	State	TN	Zipcode	37207

Company Name	Middle Tennessee Infrastructure, Inc	Company Contact	David Tristan		
Street Address	105 Homewood Drive				
City	Murfreesboro	State	TN	Zipcode	37127

Company Name	SBW Constructors, LLC	Company Contact	David Ward		
Street Address	405 Church Street				
City	Goodlettsville	State	TN	Zipcode	37072

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MAL Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer



Notice of Intent to Award (continued)

Solicitation Number	305253	Award Date	3/15/2023 3:19 PM CDT
Solicitation Title	Provide Stormwater Construction/Reconstruction Services		
Buyer Name	Scott Ferguson	Buyer Email	scott.ferguson@nashville.gov
BAO Rep	Sierra Washington	BAO Email	sierra.washington@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Jarrett Builders, Inc.	Company Contact	Michael Wood
Street Address	1106 Lebanon Pike		
City	Nashville	State	TN
		Zipcode	37210

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MAL Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ# 305253 - Provide Stormwater Construction and/or Construction Services					
Evaluation Criteria	Jarrett Builders Inc	Middle Tennessee Infrastructure, Inc	SBW Constructors, LLC	SESSIONS PAVING COMPANY	Walker Building Group LLC
Round 1					
Licensing Requirements	Yes	Yes	Yes	Yes	Yes
Background Check Acceptance	Yes	Yes	Yes	Yes	Yes
Solicitation Acceptance	Yes	Yes	Yes	Yes	Yes
Contract Acceptance	Yes	Yes	Yes	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes	Yes	Yes	Yes
Firm Experience and Qualifications (25 Points)	17	20	18	15	25
Business Plan, Approach and Capacity (35 Points)	25	33	29	15	35
Project Experience (40 Points)	30	35	33	25	40
Totals	72	88	80	55	100

Strengths & Weaknesses

Jarrett Builders, Inc

Firm Experience and Qualifications

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's proposal did not demonstrate adequate capacity providing the scope of work. Q#4 - Resumes lacked detailed information to determine delivery

Business Plan, Approach and Capacity

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#6 - Firm's communication plan had no public component. Q#7 - Firm's service quality plan lacked vision. Q#8 - Firm's plan lacked specific details.

Project Experience

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm's projects were not all similar in scope to RFQ. Firm's projects lacked schedule and budgets.

Middle Tennessee Infrastructure, Inc

Firm Experience and Qualifications

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#4 - Resumes lacked detailed information to determine delivery of services.

Business Plan, Approach and Capacity

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#6 - Firm's communication plan had no public component.

Project Experience

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm's projects were not all similar in scope to RFQ.

SBW Constructors, LLC

Firm Experience and Qualifications

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's proposal did not demonstrate adequate capacity providing the scope of work. Q#2 - Firm's response provided conflicting information regarding the specified project manager.

Business Plan, Approach and Capacity

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#2 - Firm's response lacked information about subcontractors involved and completion dates.

Project Experience

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm's projects were not all similar in scope to RFQ. Firm's projects were not all within the last 5 years.

SESSIONS PAVING COMPANY

Firm Experience and Qualifications

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's proposal did not demonstrate adequate capacity providing the scope of work. Q#2 - Firm's proposal did not provide details regarding subcontractors anticipated to perform the scope of work. Q#4 - Firm's resumes lacked detailed information to determine delivery of services.

Business Plan, Approach and Capacity

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Q#1 - Firm's response lacked specific details. Q#2 - Firm's response lacked information about subcontractors involved and completion dates. Q#4 - Firm's proposed team structure did not explain use of subcontractors. Q#5 - Firm's proposed approach lacked details. Q#6 - Firm's proposed communication plan lacked details. Q#7 - Firm's proposed service quality plan did not provide adequate accountability. Q#8 - Firm's plan had no correlation to subcontractors.

Project Experience

Strengths: Firm's response addressed everything requested in the RFP except for the weaknesses noted below.

Weaknesses: Firm's projects were not similar in scope to RFQ. Firm's projects presented lacked overall details that were requested.

Walker Building Group LLC

Firm Experience and Qualifications

Strengths: Firm's response addressed everything requested in the RFP.

Weaknesses: No weaknesses were noted.

Business Plan, Approach and Capacity

Strengths: Firm's response addressed everything requested in the RFP.

Weaknesses: No weaknesses were noted.

Project Experience

Strengths: Firm's response addressed everything requested in the RFP.

Weaknesses: No weaknesses were noted.

Ferguson, Scott (Finance)

From: Washington, Sierra (Finance)
Sent: Wednesday, February 15, 2023 8:49 AM
To: Ferguson, Scott (Finance)
Cc: Frye, Jeremy (Finance); Wood, Christopher (Finance - Procurement)
Subject: RFQ# 305253 Provide Stormwater Construction and/or Re-Construction Services - SBW
Attachments: 305253 Provide Stormwater Construction SBE -SBW.pdf; 305253 Provide Stormwater Construction EBO - SBW.pdf

Hi Scott,

Please accept this as my final assessment for the referenced RFQ#. The awardee is compliant with the EBO program having acknowledged the established M/WBE subcontracting goals. The SBE/SDVs have been confirmed. Consistent with the procurement code actual dollar amounts and percentages will be confirmed during contract negotiations. This contract will require B2GNow monitoring. Please see attachments.

Thank you,

Sierra M. Washington
Contract Compliance Officer
Metropolitan Nashville Davidson County Government
Department of Finance
[Office of Minority and Women Business Assistance \(BAO\)](#)
[730 2nd Avenue South, 1st Floor; PO Box 196300](#)
[Nashville, TN 37219-6300](#)
(p) [615.880.2783](#) (f) [615.862.6179](#)



Statement of M/WBE Utilization

Proposer's/Firm's Name: SBW Constructors, LLC	Proposer's Phone #: 615-574-9420
Solicitation Title: Provide Stormwater Construction/Reconstruction Services	Proposer's Email Address: jwhite@sbwconstructors.com
Solicitation #: 305253	Amount Self-performed :
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount:
Proposed EBO Goal (%) : <u>7</u> MBE% <u>11</u> WBE%	EBO Goal Met? (Y/N) Select

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate					
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract	
1 BAC Paving Co., Inc.	PO Box 7, Hermitage, TN 37076	615-394-5288, BACpavinginc@co	WBE	5	72131701	asphalt paving			
2 Pavement Restorations, Inc	10162 Stinson St. Milan, TN 38358	(615) 969-9040/scott@gotpothole	WBE	5	30110000	asphalt or concrete			
3 JR Construction Tennessee, Inc	4957 Drakes Branch Road Nashville, TN 37218	615-876-2247 jrconcrete@aol.com	MBE	1	72101703	concrete flatwork			
4			Select <input type="button" value="v"/>	Select <input type="button" value="v"/>					
5			Select <input type="button" value="v"/>	Select <input type="button" value="v"/>					
6			Select <input type="button" value="v"/>	Select <input type="button" value="v"/>					
7			Select	Select					

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Jeramie White, Managing Partner	Date 01/09/2023
--	---------------------------

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES <input type="button" value="v"/>	For Internal Office Use ONLY	If No, Good Faith Efforts Met? BAO Only
---	-------------------------------------	--

BAO Representative: Sierra Washington **Metro Buyer:** Scott Ferguson **Project Manager:** Matthew Tays **Date:** 02/13/23

Total MBE Subcontracting	TBD _____ %	\$ TBD _____	
Total WBE Subcontracting	TBD _____ %	\$ TBD _____	
Total MBE/WBE Participation:	TBD _____ %	\$ TBD _____	

BAO Notes:

Prime has acknowledged established M/WBE goals -- dollar values and percentages to be confirmed during successful contract negotiations.

BAO SBE Assessment Sheet

BAO Specialist: Sierra Washington

Contract Specialist: Scott Ferguson

Date: 02/13/2023

Department Name: Water Services

RFP/ITB Number: 305253

Project Name: Provide Stormwater Construction and/or Re-Construction Services (16% SBE/SDV Requirement)

Primary Contractor:	SBE/SDV Requirement Acknowledged	Comments
SBW Constructors, LLC.	Yes	Proposer acknowledged 16% participation requirement of SBE/SDV over life of the project as required by the solicitation. Proposed to utilize the following SBE subcontractors: BAC Paving , for asphalt paving, Pavement Restorations, Inc. , for asphalt and concrete restorations, Mid-State Mobile Concrete Inc. for concrete flatwork, EM Protective Services for traffic control, JR Construction for concrete flatwork, Eatherly Construction Company , for rock removal, C.K. Masonry Co., Inc. for manhole rehab, and Pipeline Innovation for CCTV Inspection.

Certificate Of Completion

Envelope Id: C167E4C889DD45F8A2B1E9B97443DE09	Status: Completed
Subject: Intent to Award - RFQ # 305253 for Provide Stormwater Construction and/or Re-Construction Services	
Source Envelope:	
Document Pages: 22	Signatures: 2
Certificate Pages: 2	Initials: 2
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Scott Ferguson
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	scott.ferguson@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original	Holder: Scott Ferguson	Location: DocuSign
3/15/2023 2:17:34 PM	scott.ferguson@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Signer Events	Signature	Timestamp
Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.190	Sent: 3/15/2023 2:24:58 PM Viewed: 3/15/2023 3:18:55 PM Signed: 3/15/2023 3:19:04 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.190	Sent: 3/15/2023 3:19:06 PM Viewed: 3/15/2023 3:19:35 PM Signed: 3/15/2023 3:19:40 PM
--	--	--

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	3/15/2023 2:24:58 PM
Certified Delivered	Security Checked	3/15/2023 3:19:35 PM
Signing Complete	Security Checked	3/15/2023 3:19:40 PM
Completed	Security Checked	3/15/2023 3:19:40 PM

Payment Events	Status	Timestamps
-----------------------	---------------	-------------------