



Notice of Intent to Award

Solicitation Number	341266	Award Date	7/19/2023 11:02 AM CDT
Solicitation Title	Cross Connection Backflow Testing and Inspection Services		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Joe Ann Carr	BAO Email	joeann.carr@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	American Backflow Inspectors Inc.	Company Contact	Jodi Daley
Street Address	2411 Cruzen St		
City	Nashville	State	TN
		Zipcode	37211

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ #341266 - Cross Connection Backflow Testing and Inspection Services	
	American Backflow Inspectors Inc
Contract Acceptance	Accepted Metro's standard contract without exceptions
Cost (40 Points)	40.00
Business Plan (20 Points)	20.00
Qualifications and Experience (40 Points)	38.00
Total (100 Points)	98.00
American Backflow Inspectors Inc	
<p>Strengths - The offeror has significant experience with Metro's Water Services Cross Connections Control Plan. The offeror's proposal emphasized a detailed approach with Metro's Water Services Cross Connections Control Plan. The offeror's proposed contract team and organizational structure were adequate. The offeror's proposed service quality program was heavily focused on customers, Metro Water Services (MWS) staff, and their own internal staff. The experience the offeror has gained with Metro Water Services Cross Connection Control plan has continuously assisted in controlling costs and operational expenses. The offeror stated they would be onsite for urgent service calls and emergency service calls within one (1) hour of being notified by MWS. The offeror's provided a well-documented process to deal with non-responsive customers. The offeror's proposal specifically follows MWS Standard Operating Procedures (SOP) for non-passing backflow inspections. The offeror demonstrated significant experience performing certified backflow preventer testing work and regulatory compliance with cross-connection program management. The municipal backflow management programs were well developed and specific to Metro Water Services Cross Connection Control plan. The offeror demonstrated an efficient description of their ability to perform the services being requested. The offeror's resumes for their "key" individuals demonstrated a well experience staff. The offeror's reference projects were of similar size and scope as to what Metro is seeking to procure in the resulting contract.</p>	
<p>Weaknesses - The offeror failed to specifically address the dollar values of their reference projects.</p>	

Enter Solicitation Title & Number Below		
Cross Connection Backflow Testing and Inspection Services; RFQ #341266	Min. SBE/SDV Requirement	Total Cost Points
	6.00%	40.00
Offeror's Name	Bids	RFP Cost Points
American Backflow Inspectors Inc	\$7,213,750.00	40.00



Statement of M/WBE Utilization

Proposer's/Firm's Name: AMERICAN BACKFLOW INSPECTORS	Proposer's Phone #: (615) 366-8983
Solicitation Title: CROSS CONNECTION BACKFLOW TESTING AND INSPECTION SERVICES	Proposer's Email Address: JODI.DALEY@ABIBACKFLOW.COM
Solicitation #: RFQ: 341266	Amount Self-performed : 99.46444%
Proposer's/Firm's Ownership: WBE	Total Bid Amount: \$7,213,750.00
Proposed EBO Goal (%) : 5 <u> </u> MBE% 14 <u> </u> WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate							
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	BROADWATER & ASSOC	3904 Hillshire Dr, Nashville, TN 37013		(615) 256-6707		MBE	1	14111806	Printing test forms and Indoor and Outdoor Tags	\$27,635	0.38308
2	SOHO Sector II, DBA The UPS Store 3679	5133 Harding Pike, B10, Nashville, TN 37205		(615) 354-0064		MBE	1	801418, 78102200	Shipping/Mailing/Postage and Delivery	\$5000	0.06931
3	1965	PO Box 2872, Nashville, TN 37024		(615) 389-8505		WBE	1	44120000	All Office Supplies	\$6000	0.08317
4						Select	Select				
5						Select	Select				
6						Select	Select				
7						Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Jodi A Daley/President/Signed	Date 06/29/2023
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

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Has Prime Complied with EBO Goal? NO	If No, Good Faith Efforts Met? YES

BAO Representative: JoeAnn Carr **Metro Buyer:** Brad Wall **Project Manager:** Amanda Deaton-Moyer **Date:** 06/29/23

Total MBE Subcontracting	.45 %	\$ 32,462.00	
Total WBE Subcontracting	.08 %	\$ 5,771.00	
Total MBE/WBE Participation:	.53 %	\$ 38,233.00	

BAO Notes:

BAO SBE Assessment Sheet

BAO Specialist: JoeAnn Carr
Contract Specialist: Brad Wall

Department Name: Water Services
RFP/ITB Number: 341266

Project Name: Cross Connection Backflow Testing and Inspection Services

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
American Backflow Inspectors Inc	\$7,213,750.00	\$7,180,796.00	Yes	\$ 7,180,796.00	99.54%	The proposer is an approved Metro SBE and proposes to self-perform 99.46% of the work and proposes approved Metro SBE; 1965; DBA INTERNATIONALOFFICEPRODUCTS @ .08 %.