



Notice of Intent to Award

Solicitation Number	357285	Award Date	2/7/2024 11:28 AM CST	
Solicitation Title	Provide New Mobile Air Truck Apparatus			
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	North America Fire Equipment Co, inc dba NAFECO	Company Contact	Doris Thrasher		
Street Address	1515 West Moulton St.				
City	Decatur	State	AL	Zipcode	35601

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MC Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number		RFP Cost Points
RFQ 357285; Provide New Mobile Air Truck Apparatus		40
Offeror's Name	Total Bid Amount	RFP Cost Points
North America Fire Equipment Co Inc, dba NAFECO	\$15,296,627.09	40.00

RFQ 357285; Provide New Mobile Air Truck Apparatus

Evaluation Committee Scoring Sheet

Offeror	North America Fire Equipment Co Inc dba NAFECO
Contract Acceptance (Yes/No)	Yes
Cost (40)	40.00
Team Qualifications, Experience and References (25)	20.00
Functional Requirements (25)	20.00
Project Schedule and Capacity to Perform (10)	5.00
Total Evaluation Scores	85.00

Evaluation Comments

North America Fire Equipment Co Inc dba NAFECO
Strengths
Team Qualifications and Experience and References section, provided references, gave details about firm being in business for the 10 and 5 years requested. In Functional Requirements, responded to every bullet point and very detailed in the breakdown of the build. In Project Schedule and Capacity to Perform section, provided a good timeline.
Weaknesses
Team Qualifications, Experience and References section, Scope and Size of references missing, key individuals was lacking details. Functional Requirements section, turnaround time for repairs was very vague. Angles of vehicle missing/lacked details. Project Schedule and Capacity to Perform section, factory representative was not specified.