



Notice of Intent to Award

| | | | | |
|---------------------|-----------------------------------------------|-------------|-----------------------------------|--|
| Solicitation Number | 358258 | Award Date | 3/6/2024 5:56 PM CST | |
| Solicitation Title | Marketing & Distribution for Biosolid Pellets | | | |
| Buyer Name | Christina Alexander | Buyer Email | christina.alexander@nashville.gov | |
| BAO Rep | Sierra Washington | BAO Email | sierra.washington@nashville.gov | |

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

| | | | | | |
|----------------|--------------------|-----------------|----------------|---------|-------|
| Company Name | TYCOWA, LLC | Company Contact | Rebecca Walker | | |
| Street Address | 4714 Mt. Zion Road | | | | |
| City | Springfield | State | TN | Zipcode | 37172 |

| | | | | | |
|----------------|--|-----------------|--|---------|--|
| Company Name | | Company Contact | | | |
| Street Address | | | | | |
| City | | State | | Zipcode | |

| | | | | | |
|----------------|--|-----------------|--|---------|--|
| Company Name | | Company Contact | | | |
| Street Address | | | | | |
| City | | State | | Zipcode | |

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane
 Michelle A. Hernandez Lane
 Purchasing Agent & Chief Procurement Officer

**RFQ 358258 Marketing & Distribution of Biosolid Pellets
Evaluation Committee Score Sheet**

| Evaluation Criteria/Offeror | Synagro -WWT, Inc | TYCOWA, LLC |
|--------------------------------------------------------------------------------------------------------|-------------------|--------------|
| Accepted Contract terms and conditions | Yes | Yes |
| Cost (25 Points) | 8.14 | 25.00 |
| Firm Qualifications & Experience (20 Points) | 16 | 18.00 |
| Marketing Plan (20 Points) | 14 | 19.00 |
| Local Marketing Plan (25 Points) | 16 | 25.00 |
| Diversity Practices | 0 | 8.00 |
| Total Evaluation Scores | 54.14 | 95.00 |
| No EBO Goals applicable to this solicitation, Diversity Practices applied | | |
| Synagro-WWT, Inc deemed non-responsive for failure to meet all requirements of the solicitation | | |

Evaluation Comments

Synagro -WWT, Inc

Strengths

Proposal demonstrated firm's 50 years of specialized experience handling 300/400 tons per year. Proposal demonstrated firm's boarder experience. Reference projects were of similar size, scope, and complexity. Proposal demonstrated firm's clear understanding of Metro's operational needs. Key indicators were identified. Proposal provided a detailed self heating plan, and outlet resources. Firm has independently owned equipment. Firm proposed innovative plans to include a energy alternative fuel plan, and drain storage. Proposal provided a detailed plan for safe storage communications with end users. Firm will provide certified crop advisors and land mapping assistance.

Weaknesses

Proposal lacked detail demonstrating a clear understanding of services to be performed, and understanding & knowledge of TDEC Rules and Regulations. Firm expresses that immediate spreading is not an option, which is not acceptable to Metro. 2 litigation settlements. Storage plan was unclear and lacked detail. Hauling timeline not acceptable to Metro, truck availability unclear. Re-use plan lack detail. No communications plan between firm and MWS for hauling. No cylo management plan. Timeline requirements not addressed for response of non-scheduled calls. Field storage process lacked detail for end user safety. Production swing capacity not demonstrated. Proposal lacked detail demonstrating firm's understanding of local market. Minimal local outreach (postcards, emails). Will not provide spreading services to local farmers, no diversity blinders, local market use unclear.

TYCOWA, LLC

Strengths

Proposal demonstrated firm's clear understanding of scope of work for this project. Proposal provided a detailed timeline. Proposal demonstrated firm's storage plan to be more than sufficient for requirements. Proposal demonstrated firm's MWS policy and procedures experience. Proposal demonstrated firm's knowledge of local climate. Firm proposed using bagging technique to combat odor. Firm proposed offering client education for treating and disposing of materials. Firm proposed site visits with hands on communications and storage. Company owned fleet as well as access to leased fleet. Turnkey spreading, diverse marketing. Proposal demonstrated detailed reuse plan, innovative plan, to include rights-of-way and golf courses, the use of local farmers and working with local universities. Proposal demonstrated firm's

Weaknesses

Firm's knowledge of Regulations outside of TN lacked detail. Firm's proposed cause of self-heating lacked detail. Firm's proposed plan for disposal lacked detail for project approach. Firm failed to provide a sample of the written instructions for end user storage. Firm's proposed out-reach to end user lacked detail.

| Enter Solicitation Title & Number Below | | Lowest Bid | |
|--------------------------------------------------------------------------|----------------|----------------|-----------------|
| Marketing & Distribution of Biosolid Pellets; RFQ 358258 | | | |
| | | \$2,249,384.79 | 25 |
| Offeror's Name | Bids | | RFP Cost Points |
| | | | |
| TYCOWA, LLC | \$2,249,384.79 | \$2,249,384.79 | 25.00 |
| Synagro-WWT, Inc | \$6,910,290.59 | \$6,910,290.59 | 8.14 |
| No BAO programming applicable to this solicitation - Diversity Practices | | | |

Certificate Of Completion

| | |
|------------------------------------------------------------------------------------------|-----------------------------------|
| Envelope Id: 0C526CE7B5E14B4A901BC3C281D09F40 | Status: Completed |
| Subject: Intent to Award - RFQ # 358258 for Marketing & Distribution of Biosolid Pellets | |
| Source Envelope: | |
| Document Pages: 4 | Signatures: 1 |
| Certificate Pages: 2 | Initials: 1 |
| AutoNav: Enabled | Envelope Originator: |
| Envelope Stamping: Enabled | Christina Alexander |
| Time Zone: (UTC-06:00) Central Time (US & Canada) | 730 2nd Ave. South 1st Floor |
| | Nashville, TN 37219 |
| | christina.alexander@nashville.gov |
| | IP Address: 170.190.198.185 |


Record Tracking

| | | |
|--------------------------------------|----------------------------------------------------------------|--------------------|
| Status: Original | Holder: Christina Alexander | Location: DocuSign |
| 3/1/2024 4:15:47 PM | christina.alexander@nashville.gov | |
| Security Appliance Status: Connected | Pool: StateLocal | |
| Storage Appliance Status: Connected | Pool: Metropolitan Government of Nashville and Davidson County | Location: DocuSign |

Signer Events

| Signer Events | Signature | Timestamp |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|
| Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None) |  Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.191 | Sent: 3/1/2024 4:17:51 PM Viewed: 3/1/2024 4:51:09 PM Signed: 3/6/2024 5:56:13 PM |

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

| | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|
| Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None) |  Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.191 | Sent: 3/6/2024 5:56:14 PM Viewed: 3/6/2024 5:56:45 PM Signed: 3/6/2024 5:56:50 PM |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

| In Person Signer Events | Signature | Timestamp |
|------------------------------|-----------|------------|
| Editor Delivery Events | Status | Timestamp |
| Agent Delivery Events | Status | Timestamp |
| Intermediary Delivery Events | Status | Timestamp |
| Certified Delivery Events | Status | Timestamp |
| Carbon Copy Events | Status | Timestamp |
| Witness Events | Signature | Timestamp |
| Notary Events | Signature | Timestamp |
| Envelope Summary Events | Status | Timestamps |

| Envelope Summary Events | Status | Timestamps |
|--------------------------------|------------------|---------------------|
| Envelope Sent | Hashed/Encrypted | 3/1/2024 4:17:51 PM |
| Certified Delivered | Security Checked | 3/6/2024 5:56:45 PM |
| Signing Complete | Security Checked | 3/6/2024 5:56:50 PM |
| Completed | Security Checked | 3/6/2024 5:56:50 PM |

| Payment Events | Status | Timestamps |
|-----------------------|---------------|-------------------|
|-----------------------|---------------|-------------------|