



Notice of Intent to Award

Solicitation Number	361300	Award Date	3/6/2024 5:54 PM CST
Solicitation Title	Emergency Medical Supplies and Equipment		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.Conklin@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Bound Tree Medical, LLC	Company Contact	Kurt Braun		
Street Address	5000 Tuttle Crossing Blvd				
City	Dublin	State	OH	Zipcode	43016

Company Name	Henry Schein, Inc	Company Contact	Julia Strange		
Street Address	135 Duryea Rd				
City	Melville	State	NY	Zipcode	11747

Company Name	Life-Assist, Inc	Company Contact	Walt Anderson		
Street Address	11277 Sunrise Park Drive				
City	Rancho Cordova	State	CA	Zipcode	95742

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

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Purchasing Agent & Chief Procurement Officer

RFQ 361300 Emergency Medical Supplies and Equipment

Evaluation Committee Scoring Sheet

Offeror	Bound Tree Medical, LLC	Henry Schein Inc	Life-Assist, Inc	School Health Corporation
Contract Acceptance (Yes/No)	Yes	Yes	Yes	No
Emergency Medical Supplies Product List ("Yes" or "No" document)	Yes	Yes	Yes	Yes
Capacity to Perform (50)	50.00	50.00	40.00	15.00
Qualifications and Experience (25)	25.00	25.00	23.00	8.00
Risk Mitigation (25)	25.00	25.00	25.00	0.00
Total Evaluation Scores	100.00	100.00	88.00	23.00

Evaluation Comments

Bound Tree Medical, LLC
Strengths
In Capacity to Perform section, responded to every bullet point. Customer service section was very detailed and organizational chart was detailed. In Qualifications and Experience section, very detailed on every bullet point; provided key individuals and detailed in previous projects. In Risk Mitigation section, detailed out future issues and a response for those issues.
Weaknesses
None.
Henry Schein Inc
Strengths
In Capacity to Perform Section, responded to every bullet point, very detailed. Qualifications and Experience section, listed out previous projects matching scopes, detailed list of key individuals, very detailed bullet points. In Risk Mitigation section, very detailed plan and responses.
Weaknesses
None.

Life-Assist, Inc
Strengths
In Capacity to Perform section, listed distribution centers, responded to each bullet point. In Qualifications and Experience section, detailed background, history and provided online ordering system. In Risk Mitigation section, detailed risk response.
Weaknesses
In Capacity to Perform section, lack of distribution centers, returns not very detailed process. Qualifications and Experience lacked details on previous projects.
School Health Corporation
Strengths
In Qualifications and Experience section, did answer all bullet points. In Capacity to Perform section, did answer all bullet points
Weaknesses
In Risk Mitigation section, no future issues given, indicating no issues such as national disasters and/or supply chain issues would never occur. In Qualifications and Experience section, lack of equipment, did not respond "Yes" to all items on product list, scope lacked detail. Capacity to Perform section, very vague on bullet points and only had a couple of distribution centers



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Notice of Rejection

Solicitation Number	361300	Date	3/1/2024 11:42 AM CST	
Solicitation Title	Emergency Medical Supplies and Equipment			
Buyer Name	Marissa Conklin	Buyer Email	Marissa.Conklin@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov	

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	1st Needs Medical	Company Contact	Darius Jefferson		
Street Address	80 M street SE				
City	Washington	State	D.C	Zipcode	20003
Reason	Offer does not meet the requirements of the solicitation and is unacceptable.				
Other/Notes	Evaluation Criteria not provided				

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Solicitation and award documentation will be available upon request after the intent to award is issued. Please email the referenced buyer to arrange.

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Michelle R. Hernandez Lane