



### Notice of Intent to Award

Solicitation Number	364293	Award Date	3/6/2024   5:57 PM CST
Solicitation Title	Implementation of Opioid Care Process Pilot Project		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Christopher Wood	BAO Email	christopher.wood@nashville.gov

### Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Samaritan Recovery Community	Company Contact	Dr. Mark Lasko	
Street Address	319 South 4th Street			
City	Nashville	State	TN	Zipcode 37206

Company Name	Mental Health Cooperative	Company Contact	Julie Barnes	
Street Address	275 Cumberland Bend			
City	Nashville	State	TN	Zipcode 37228

Company Name		Company Contact		
Street Address				
City		State		Zipcode

### Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

### Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

### Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

### Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

### Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane  
Purchasing Agent & Chief Procurement Officer

## RFQ 364293 Implementation of Opioid Care Process Pilot Project Evaluation Committee Score Sheet

Evaluation Criteria/Offeror	Mental Health Cooperative	Samaritan Recovery Community
Accepted contract terms	yes	yes
Cost (20 Points)	9.40	20.00
Organization Qualifications (25 Points)	19.00	20.00
Reference Projects and Team Qualifications (20 Points)	18.00	19.00
Project Approach (35 Points)	27.00	27.00
<b>Total Evaluation Scores</b>	<b>73.40</b>	<b>86.00</b>

### Evaluation Comments

Mental Health Cooperative
<b>Strengths</b>
Proposal demonstrated firm's experience providing scope of work services. Proposal demonstrated proposed clinical team's qualifications. Proposal demonstrated proposed team's overall qualifications. Proposed providing medication assistance treatment (MAT). Firm provided a detailed plan for EMS, and ER services. Proposal identified treatment barriers.
<b>Weaknesses</b>
Proposal failed to address harm reduction, recovery and robust evaluation of strategies plans. Proposed comprehensive services approach lacked detail and was unclear how it tied into the opioid care process. All reference projects were not of similar size, scope, or complexity. Proposed comprehensive treatment services lacked detail and was unclear. Firm's narrative lacked detail and failed to address respite care, housing services, and unhoused.

## **Samaritan Recovery Community**

### **Strengths**

Proposal demonstrated firm's experience providing scope of work services. Firm provided a detailed comprehensive services opioid care process. Proposal demonstrated a detailed diversity inclusion plan. Firm proposed a detailed plan for respite care, transportation, support services, and medication assistance treatment (MAT).

### **Weaknesses**

Proposal demonstrated firm has no current technological capabilities. Proposal demonstrated no best practices in use for administering Naloxone. Proposal used out dated terminology. Proposal failed to demonstrate firm's comprehensive treatment services experience. Proposal lacked detail doe project approach for responding to ER personnel, EMS, and Metro Police within 24 hours after being notified of needed services.

Enter Solicitation Title & Number Below			
Implementation of Opioid Care Process Pilot Program; RFQ 364293		Lowest Bid	
		\$1,593,732.08	20
Offeror's Name	Bids		RFP Cost Points
Samaritan Recovery Community	\$1,593,732.08		20.00
Mental Health Cooperative	\$3,391,800.00		9.40
No BAO programming applicable to this solicitation			

**Certificate Of Completion**

Envelope Id: 36FCA5E1330C4F6E84DC0A57E55E95B4	Status: Completed
Subject: Intent to Award - RFQ # 364293 for Implementation of Opioid Care Process Pilot Project	
Source Envelope:	
Document Pages: 4	Signatures: 1
Certificate Pages: 2	Initials: 1
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Christina Alexander
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	christina.alexander@nashville.gov
	IP Address: 170.190.198.185


**Record Tracking**

Status: Original	Holder: Christina Alexander	Location: DocuSign
3/6/2024 11:44:43 AM	christina.alexander@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

**Signer Events**

Signer Events	Signature	Timestamp
Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	  Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.191	Sent: 3/6/2024 11:47:03 AM Viewed: 3/6/2024 5:49:39 PM Signed: 3/6/2024 5:50:37 PM

**Electronic Record and Signature Disclosure:**  
Not Offered via DocuSign

Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	  Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.191	Sent: 3/6/2024 5:50:38 PM Viewed: 3/6/2024 5:57:27 PM Signed: 3/6/2024 5:57:32 PM
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**Electronic Record and Signature Disclosure:**  
Not Offered via DocuSign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps

<b>Envelope Summary Events</b>	<b>Status</b>	<b>Timestamps</b>
Envelope Sent	Hashed/Encrypted	3/6/2024 11:47:03 AM
Certified Delivered	Security Checked	3/6/2024 5:57:27 PM
Signing Complete	Security Checked	3/6/2024 5:57:32 PM
Completed	Security Checked	3/6/2024 5:57:32 PM

<b>Payment Events</b>	<b>Status</b>	<b>Timestamps</b>
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