



Notice of Intent to Award

Solicitation Number	RFQ # 357261	Award Date	3/8/2024 4:27 PM CST
Solicitation Title	Owner's Rep for the Construction of the New Titans' stadium		
Buyer Name	Gary C. Clay	Buyer Email	gary.clay@nashville.gov
BAO Rep	Jeremy Frye	BAO Email	jeremy.frye@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Cumming Management Group, Inc.	Company Contact	Heather Hill	
Street Address	1 Music Circle S, Suite 430			
City	Nashville	State	TN	Zipcode 37203

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ 357261 – Owner’s Construction Rep for Titans’ new stadium				
Evaluation Committee Score Sheet				
Offeror	Capital Project Solutions	Conventions Sports & Leisure LLC dba Legends Project Development	Cummings Management Group, Inc	Robi4 Architecture & Planning Inc
Contract Acceptance	yes, Accept Contract as Presented	Attached exceptions taken of contract presented	Attached exceptions taken of contract presented	yes, Accept Contract as Presented
Cost (30 points)	15.09	14.67	16.20	30.00
Experience & Qualifications (35 points)	30.00	25.00	34.00	10.00
Project Approach (35 points)	33.00	24.00	33.00	9.00
Total Evaluation Scores	78.09	63.67	83.20	49.00

Evaluation Comments

Capital Project Solutions Project Approach (35 points)
Strengths
<ul style="list-style-type: none"> * Significant understanding of current project. * Subcontractor GHP is familiar with how Metro Govt. functions. * Proposal identifies risks and corrective actions. * Positive comments relative to data management and the use of ProCore software is a plus
Weaknesses
<ul style="list-style-type: none"> * Resource allocation and staff availability for the project was not sufficiently clear as expressed in the proposal. * Proposal lacked clear details regarding the day-to-day, working relationship between CPS and GHP * Proposal provided less than robust details regarding design review processes and control.

Evaluation Comments

Capital Project Solutions Experience & Qualifications (35 points)
Strengths
<ul style="list-style-type: none"> * Tony Cosentino (CPS) was identified as lead program manager, at 100% during construction and has recent experience with Allegiant Stadium in Las Vegas.
Weaknesses
<ul style="list-style-type: none"> * Proposal lacked sufficient detail to demonstrate firm's experience and capacity to perform the scope of work. * The involvement of proposed subcontractor, Impact Development Mgmt. (Impact), is not clearly defined. * Proposal does not clearly demonstrate that sufficient percentage of staff time is allocated to perform the scope of work for the project.

Evaluation Comments

Conventions Sports & Leisure LLC dba Legends Project Development Project Approach (35 points)
Strengths
<ul style="list-style-type: none"> Proposal provided general details regarding project approach.
Weaknesses
<ul style="list-style-type: none"> * In general responses were at a high level and lacked the required details to properly address many questions. * Proposal demonstrates limited actual involvement on similar projects. * General non-specific answer regarding allocation of resources and ensuring staffing availability. * Response regarding design review processes lacked sufficient detail. * Lacks detail regarding DBE and methodology. * Lacks detail addressing identification of risks, process for addressing said risks and real-life examples. * Proposal did not adequately address how firm would keep good records but stated that they would.

Evaluation Comments

Conventions Sports & Leisure LLC dba Legends Project Development Experience & Qualifications (35 points)
Strengths
<ul style="list-style-type: none"> Proposal provided general details regarding experience and qualifications.
Weaknesses
<ul style="list-style-type: none"> * Proposal lacked adequate details of projects of similar size and scope where firm provided Owner's Construction Representative services * Proposal does not provide adequate details regarding experience necessary to perform the scope * Firm's expertise and history is not aligned with the scope of work sought. * Key employees % of time allocated do not appear adequate to support the project.

Evaluation Comments

Cummings Management Group, Inc	
Project Approach (35 points)	
Strengths	<ul style="list-style-type: none"> * Adequate resources, deep staff, proposal demonstrates an understanding of the scope of the project. * Proposal identified risks as requested and mitigation of risks, provided log and analysis of risks * Proposal addresses real time reporting which is very good * Company's process and approach is flexible if required to be when to providing reports * Adequately addressed company's design review processes and controls and QA/QC critical path
Weaknesses	<ul style="list-style-type: none"> * Single point of contact for communicating with the project team and the Authority's Rep

Evaluation Comments

Cummings Management Group, Inc	
Experience & Qualifications (35 points)	
Strengths	<ul style="list-style-type: none"> * Firm's history, years of service and capacity to perform the services requested * Partnership with the firm, SPD brings significant sports experience * Firm has experience in the past working with Construction Manager at Risk (CMAR), Tennessee Builders Alliance (TBA). * Proposal provided very relevant examples where firm's expertise allowed them to make informed decisions and navigate potential risks effectively. * Good detail regarding Design and Management Team personnel assigned to this project. * Highlighted community relations * Discussed Value Engineering
Weaknesses	<ul style="list-style-type: none"> * Availability, % of time allotted for the DBE coordinator * Time allotted for the Project lead, Heather, at 75% * Resources for "design piece" of project as the Stadium is a major component of a larger East Bank development.

Evaluation Comments

Robi4 Architecture & Planning Inc	
Project Approach (35 points)	
Strengths	
Weaknesses	<ul style="list-style-type: none"> * Generally the proposal shows a lack of understanding and lack of detail when responding to the evaluation criteria * Proposal provided limited similar experience as the primary contractor

Evaluation Comments

Robi4 Architecture & Planning Inc	
Experience & Qualifications (35 points)	
Strengths	
Weaknesses	<ul style="list-style-type: none"> * Significant amount of information is missing or questions not addressed * Firm does not meet the minimum requirement of specializing in and/or having extensive experience providing Owner's Construction Representation services * Proposal lacks necessary details and is rather generic

Solicitation Title & Number		Total Cost Points
RFQ 357261 – Owner’s Construction Rep for Titans’ new stadium		30
Offeror's Name	Total Bid Amount *	Total Cost Points
Robi4 Architecture & Planning Inc	9,217,202.87	30.00
Cumming Management Group	17,068,728.10	16.20
Capital Project Solutions, Inc.	18,321,590.08	15.09
Legends Project Development	18,850,086.69	14.67

* Total Bid Amount is for evaluation purposes only. The actual Contract value will be negotiated with Awardee.

From: [Frye, Jeremy \(Finance\)](#)
To: [Clay, Gary \(Finance\)](#)
Subject: 357261 Owner"s Rep for the construction of the new Titans" Stadium Final Assessment
Date: Monday, March 4, 2024 11:11:28 AM
Attachments: [357261 Titans Stadium Owners Rep 3.4.24.pdf](#)
[357261 Owners Rep Titans Stadium Construction.pdf](#)
[357261 Titans Stadium Owners Rep.pdf](#)

Hi Gary,

Please accept this as my final assessment for the referenced RFQ#. The awardee is compliant with the EBO Program providing acceptable good faith efforts. The prime has also acknowledged the SBE requirement. This contract will require monitoring in B2GNow.

Respectful,

Jeremy R. Frye, MPA, MCA, SDL

Department of Finance -Office of Minority and Women Business Assistance (BAO)

Metropolitan Government

Nashville & Davidson County

(O) 615-862-6638

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL		
(Due with Bid Submission if Applicable)		
Project Name: Owner's Rep for the construction of the new Titans' Stadium	Project Number: RFQ: 357261	
Company Name: Cumming Group	Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203	Federal Tax ID# 20-8782096	
Contact Person: Joseph Saatkamp	Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754

GOOD FAITH EFFORTS SUMMARY SHEET

Number	Bidder Action(s)	BAO Only
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ol style="list-style-type: none"> I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations. 	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Pillars Development LLC	MBE	Project Mgmt/Acct	Text	Yes, interested	\$594,306	YES
Business Resource Group	MBE	DBE Monitoring	Email	Yes, Interested	\$156,396	YES

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Owner's Rep for the construction of the new Titans' Stadium	Project Number: RFQ: 357261	
Company Name: Cumming Group	Date Submitted: 02/14/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203	Federal Tax ID# 20-8782096	
Contact Person: Joseph Saatkamp	Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754

GOOD FAITH EFFORTS SUMMARY SHEET

Number	Bidder Action(s)	BAO Only
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ol style="list-style-type: none"> Enough information about the plans, specs, and terms & conditions of the solicitation; A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; Information regarding the Bidder's bonding requirements; The deadline for submission of price quotations. 	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Pendulum Studio LLC	MBE	Project Architect	Email	Yes, interested	\$1,503,030	YES
McNeely Brockman	WBE	Public Relations	Email	Yes, Interested	\$223,423	YES

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Owner's Rep for the construction of the new Titans' Stadium		Project Number: RFQ: 357261
Company Name: Cumming Group	Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203		Federal Tax ID# 20-8782096
Contact Person: Joseph Saatkamp	Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Pass

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
N/A		

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL
(Due with Bid Submission if Applicable)

Project Name: Owner's Rep for the construction of the new Titans' Stadium		Project Number: RFQ: 357261	
Company Name: Cumming Group		Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203		Federal Tax ID#: 20-8782096	
Contact Person: Joseph Saatkamp		Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

What Scope of Project Was Divided?

1. Project Architect	2. Project Accounting
3. DBE Coordinator	4. Public Relations
5. Project Managment	6.

METROPOLITIAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL
(Due with Bid Submission if Applicable)

Project Name: Owner's Rep for the construction of the new Titans' Stadium		Project Number: RFQ: 357261	
Company Name: Cumming Group		Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203		Federal Tax ID# 20-8782096	
Contact Person: Joseph Saatkamp		Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
N/A		

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL

(Due with Bid Submission if Applicable)

Project Name: Owner's Rep for the construction of the new Titans' Stadium		Project Number: RFQ: 357261	
Company Name: Cumming Group		Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203		Federal Tax ID# 20-8782096	
Contact Person: Joseph Saatkamp	Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754	

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Fail

For each training, list the type of training and date.

Type of Training	Date of Training
N/A	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL
(Due with Bid Submission if Applicable)

Project Name: Owner's Rep for the construction of the new Titans' Stadium		Project Number: RFQ: 357261	
Company Name: Cumming Group		Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203		Federal Tax ID# 20-8782096	
Contact Person: Joseph Saatkamp		Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.
Tennessean	12/7/2023	See attached
La Campano	12/4/2023	See attached

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL
(Due with Bid Submission if Applicable)

Project Name: Owner's Rep for the construction of the new Titans' Stadium		Project Number: RFQ: 357261	
Company Name: Cumming Group		Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203		Federal Tax ID# 20-8782096	
Contact Person: Joseph Saatkamp		Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
N/A	

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL
(Due with Bid Submission if Applicable)

Project Name: Owner's Rep for the construction of the new Titans' Stadium		Project Number: RFQ: 357261
Company Name: Cumming Group	Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203		Federal Tax ID# 20-8782096
Contact Person: Joseph Saatkamp	Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
8.	<p>Database Utilization Accessed all reasonable and available means to include, but not limited to the following examples: https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx or https://nashville.diversitycompliance.com/</p>	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
TN State Database - GODBE	03/04/24	No MWBE Project Management Experienced Contractors
Metro Database	11/8/23	No MWBE Project Management Experienced Contractors

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL
(Due with Bid Submission if Applicable)

Project Name: Owner's Rep for the construction of the new Titans' Stadium		Project Number: RFQ: 357261	
Company Name: Cumming Group		Date Submitted: 02/15/2024	Total Contract Value: \$17,068,728.10
Address: 1 Music Circle S, Ste 430 Nashville, TN 37203		Federal Tax ID#: 20-8782096	
Contact Person: Joseph Saatkamp		Email: jsaatkamp@cumming-group.com	Phone #: (615) 610-9754


GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
N/A		

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature:  Print Name: Joseph Saatkamp Title: Executive Vice President



Statement of M/WBE Utilization

Proposer's/Firm's Name: Cumming Group	Proposer's Phone #: (615) 610-9754
Solicitation Title: Owner's Rep for the construction of the new Titans' Stadium	Proposer's Email Address: jsaatkamp@cumming-group.com
Solicitation #: RFQ: 357261	Amount Self-performed : \$13,199,361
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$17,068,728.10
Proposed EBO Goal (%) : 14 MBE% 2 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	Pillars Development LLC	1208 3rd Ave South, Ste 7 Nashville, TN 37210	(615) 953-9696	MBE	1	80101600	Project Accounting	\$594,306	3%
2	Business Resource Group	PO Box 1388 Spring Hill, TN 37174	(901) 301-6265	MBE	1	80160000	DBE Monitoring	\$156,396	1%
3	McNeely Brockman	611 Commerce Street Cityspace Ste 2607 Nashville, TN 37203	(629) 900-6277	WBE	5	80141602	Public Relations	\$223,423	1%
4	Pendulum Studio LLC	1512 Holmes Street Kansas City, MO 64108	(816) 335-3030	MBE	1	81101508	Project Architect	\$1,503,030	9%
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Joseph Saatkamp, Executive Vice President	Date 02/15/2023
--	---------------------------

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY	
Has Prime Complied with EBO Goal? NO	If No, Good Faith Efforts Met? YES

BAO Representative: Jeremy Frye **Metro Buyer:** Gary Clay **Project Manager:** Monica Fawnotson **Date:** 03/04/24

Total MBE Subcontracting	13	%	\$ 2,253,732
Total WBE Subcontracting	1	%	\$ 223,423
Total MBE/WBE Participation:	14	%	\$ 2,477,155

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye

Contract Specialist: Gary Clay

Date: 03/04/2024

Department Name: Sports Authority

RFP/ITB Number: 357261

Project Name: Owner's Rep for the construction of the new Titans' Stadium

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Cumming Management Group, Inc.	\$ 17,068,728	TBD	Yes	9%	The prime is not a metro Approved SBE. Acknowledged 9% SBE/SDV requirement over life of the project. and consequences of misrepresentation.

Certificate Of Completion

Envelope Id: 5DE31C54B53647DF8B79399061E02F4F	Status: Completed
Subject: Update 2 Intent to Award - RFQ #357261 Owner's Rep for the Construction of the Titans' Stadium	
Source Envelope:	
Document Pages: 17	Signatures: 1
Certificate Pages: 2	Initials: 1
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original	Holder: Procurement Resource Group	Location: DocuSign
3/8/2024 4:23:35 PM	prg@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Michelle A. Hernandez Lane
 michelle.lane@nashville.gov
 Chief Procurement Officer/Purchasing Agent
 Metro
 Security Level: Email, Account Authentication (None)

Signature

Michelle A. Hernandez Lane
 Signature Adoption: Pre-selected Style
 Using IP Address: 104.176.252.12
 Signed using mobile

Timestamp

Sent: 3/8/2024 4:25:13 PM
 Viewed: 3/8/2024 4:25:22 PM
 Signed: 3/8/2024 4:27:23 PM

Electronic Record and Signature Disclosure:
 Not Offered via DocuSign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Gary C Clay
 Gary.Clay@nashville.gov
 Asst. Purchasing Agent
 Security Level: Email, Account Authentication (None)

COPIED

Sent: 3/8/2024 4:27:24 PM
 Viewed: 3/8/2024 4:30:13 PM

Electronic Record and Signature Disclosure:
 Not Offered via DocuSign

Witness Events

Signature

Timestamp

Notary Events

Signature

Timestamp

Envelope Summary Events

Status

Timestamps

Envelope Sent	Hashed/Encrypted	3/8/2024 4:25:13 PM
Certified Delivered	Security Checked	3/8/2024 4:25:22 PM
Signing Complete	Security Checked	3/8/2024 4:27:23 PM

Envelope Summary Events	Status	Timestamps
Completed	Security Checked	3/8/2024 4:27:24 PM
Payment Events	Status	Timestamps