



Notice of Intent to Award

Solicitation Number	365300	Award Date	3/29/2024 8:06 PM CDT
Solicitation Title	Brookmeade Renovation		
Buyer Name	Sandra Walker	Buyer Email	sandra.walker@nashville.gov
BAO Rep	Sierra Washington	BAO Email	sierra.washington@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Orion Building Corporation	Company Contact	Jason Larkins	
Street Address	9025 OVERLOOK BLVD STE 100			
City	Brentwood	State	TN	Zipcode 37027

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MHL
Supervisor (Initial)
Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ: 365300-Brookmeade Renovation

Offeror	Orion Building Corporation
Cost (40 Points)	40.00
Methodology and Approach (30 Points)	30.00
Qualifications and Experience (30 Points)	28.00
Total	98.00

Evaluation Comments

Orion Building Corporation
Strengths - Good overall Methodology and Approach, Detailed project schedule, Detailed comprehensive plan for completing the specified work in accordance with the scope, Detailed response to record keeping, reporting, monitoring that firm will use for the project during all construction phases to provide a clear status of the project. No judgments, claims, arbitration proceedings or suits pending or outstanding against firm. Highly qualified team – wealth of experience dealing directly with scope requirements. Provided firm's good standing Experience Modification Rating (EMR) and firm's good safety record. No major safety related incidences or violations in the past two (2) years for the prime and subcontractors. Good overall Qualifications and Experience and projects of similar scope. Cost was sufficient.
Weaknesses -Failed to provide EMR information for subcontractors. Failed to provide environmental compliance record and OSHA reportable accident rates.

RFQ:365300-Brookmeade Renovation		Max. RFP Cost Points
		40
Offeror's Name	Total Cost	RFP Cost Point Distribution
Orion Building Corporation	\$635,082.68	40.00



Statement of M/WBE Utilization

Proposer's/Firm's Name: Orion Building Corporation	Proposer's Phone #: 615-321-4499
Solicitation Title: Brookmeade Renovation	Proposer's Email Address: jlarkins@orionbldg.com
Solicitation #: 365300	Amount Self-performed : 25,641.00
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 634,947.00
Proposed EBO Goal (%) : 10 MBE% 10 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	Nickell Company	407 Cemetery Ave Columbia TN 38401	931-388-3644	WBE	5	72130000	concrete	72,325.00	11.39%
2	Classic Finishes	919 Conference Dr, STE 4149	615-509-1886	MBE	Select	0000273310	Painting	5,548.00	.87%
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Jason Larkins - Vice President Jason Larkins	Date 02/20/2024
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Digitally signed by Jason Larkins
DN: cn=Jason Larkins, o=Orion Building Corporation, ou,
email=jlarkins@orionbldg.com, c=US
Date: 2024.02.20 12:21:18 -0500

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO	For Internal Office Use ONLY	If No, Good Faith Efforts Met? YES
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BAO Representative: Sierra Washington **Metro Buyer:** Sandra Walker **Project Manager:** Phil Lockett **Date:** 03/20/24

Total MBE Subcontracting	.87 %	\$ 5548
Total WBE Subcontracting	11.39 %	\$ 72325
Total MBE/WBE Participation:	12.26 %	\$ 77873

BAO Notes:

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

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 (Due with Bid Submission if Applicable)

Project Name: Brookmeade Renovation		Project Number: 365300	
Company Name: Orion Building Corporation		Date Submitted: 02/20/2024	Total Contract Value:
Address: 9025 Overlook Blvd., Ste 100, Brentwood, TN 37027		Federal Tax ID# 62-1179079	
Contact Person: Jason Larkins	Email: jlarkins@orionbldg.com	Phone #: 615-321-4499	

GOOD FAITH EFFORTS SUMMARY SHEET

Number	Bidder Action(s)	BAO Only
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ol style="list-style-type: none"> I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations. 	<p>Pass <input type="button" value="v"/></p>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Nickel Concrete	Select	Concrete	email/phone	will bid	\$72,325.00	YES
Steel Fab	Select	Steel Rails	email/phone	will bid	\$64,275.00	YES

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

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2. Meetings were via phone and email.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Pass <input type="checkbox"/>

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
Steel Fab Nickell Concrete	Project introduction and scope requested from each participant 2/5/2024	2/12/2024
Classic Custom Finishes LA Scapes	Project introduction and scope requested from each participant 2/5/2024	2/12/2024

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N/A

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Contact Person: JASON LARKINS		Email: jlarkins@orionbldg.com	Phone #: 615-321-4499

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3. NA	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass <input type="checkbox"/>

What Scope of Project Was Divided?

1. We attempted to have Specialty Erosion Control Supply Company get certified with Metro Gov as a WBE - to date they claim no one for metro has called them back.	2. pipe, erosion control matting, seed /straw, and other site grading and utility materials.
3. This company supplies - storm water pipe, sewer and water line.	4. pipe, erosion control matting, seed /straw, and other site grading and utility materials.
5.	6.

- 1. Erosion Control - Site Work Package
- 2. Storm Water Piping - Site Work Package
- 3. Seed, Straw and Sod - Site Work Package
- 4. Sand Blasting & Walnut Shell Blasting - Painting Package

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
4. NA	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	N/A <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
	None Rejected	

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5. This will be done IF/When the project is awarded to Orion	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass <input type="checkbox"/>

For each training, list the type of training and date.

Type of Training	Date of Training
Internal company training with Gwen Simms from MNPS Diversity approximately every two years.	

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6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Pass <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.
ISQFT	2/1/2024	See attached

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7. NA - for this specific project	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance

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8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following examples: https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx or https://nashville.diversitycompliance.com/	Pass <input type="checkbox"/>

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
Metro DBE Directory 2024-02-05	2/1 - 2/20 - 2024	Used the subs listed per our bid Contacted other vendors or subs on the DBE Directory that fit the scopes of work for this project via email and phone calls. No response or Not able to provide a bid for this project Also - reached out to other MBE sub-contractors certified with the State of TN or BNA those companies were/are attempting to get certified with Metro Gov.

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9. NA - no companies contacted need this assistance for this project	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	Select

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: _____ Print Name: Jason Larkins Title: Vice President

BAO Small Business Assessment Sheet

BAO Specialist: Sierra Washington
Contract Specialist: Sandra Walker
Date: 03/20/2024

Department Name: Parks
RFP/ITB Number: 365300

Project Name: Brookmeade Park Renovation (12% Threshold)

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Orion Building Corporation	634,947.00	\$ 64,275	Yes	\$ 10	Prime is not an approved SBE and proposed the utilization of Steel Fab for handrails during construction.