



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

5/7/2021 | 12:08 PM CDT

Ryan Gutridge  
Cumberland Valley Constructors  
700 2<sup>nd</sup> Ave S Ste 205  
Nashville, TN 37219

Re: **RFQ # 107214, Gibson Creek Equalization Facility**

Dear Mr. Gutridge:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 107214 for Gibson Creek Equalization Facility. This letter hereby notifies you of Metro's intent to award to Cumberland Valley Constructors, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at 615-880-2338 or at Joeann.Carr@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ferguson by email at scott.ferguson@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

www.Nashville.gov  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Gibson Creek Equalization Facility; RFQ# 107214	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	11.0%	4.25%	95.75%	\$18,950,000.00	\$19,755,375.00	\$19,500,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Reeves Young, LLC	\$18,950,000.00	\$2,129,000.00	\$2,084,500	\$2,038,517.50	\$16,911,482.50	Evaluated
Cumberland Valley Constructors	\$19,500,000.00	\$12,708,384.00	\$2,145,000	\$12,168,277.68	\$7,331,722.32	Awarded
The Lane Construction Corporation	\$20,494,018.00	\$709,925.00	\$2,254,342	\$0	\$20,494,018.00	Exceeds MACP
Clark Construction LLC	\$21,099,000.00	\$2,293,897.00	\$2,320,890	\$0	\$21,099,000.00	Exceeds MACP
Crowder Construction Company	\$21,763,210.00	\$2,335,500.00	\$2,393,953	\$0	\$21,763,210.00	Exceeds MACP

## **Ferguson, Scott (Finance)**

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**From:** Carr, Joe Ann (Finance - Contract Compliance)  
**Sent:** Tuesday, May 4, 2021 11:22 AM  
**To:** Ferguson, Scott (Finance)  
**Cc:** Frye, Jeremy (Finance); Wood, Christopher (Finance - Procurement)  
**Subject:** RFQ#107214 Gibson Creek EQ Facility EBO Determination and SBE Assessment  
**Attachments:** 107214 EBO Utilization Form.pdf; RFQ#107214 Gibson Creek Equalization Facility SBE.pdf

Scott,

Please see the EBO Program utilization form and the SBE assessment for this solicitation. The proposer is compliant with the requirements of the EBO Program and has acknowledged the SBE/SBE requirement of 11% over the life of the contract. The proposer is a Metro-approved SBE proposing to self-form a portion of this project and has proposed additional Metro-approved SBEs. This solicitation will require monitoring in B2Gnow.

Contact me with questions.

Regards,

JoeAnn Carr

Metropolitan Government of Nashville and Davidson County

[Office of Minority and Women Business Assistance \(BAO\)](#)

730 2nd Avenue South, 1st Floor; PO Box 196300

Nashville, TN 37219-6300

(p) 615-880-2338 (f) 615-862-6175



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>CUMBERLAND VALLEY CONSTRUCTORS, INC.</b>	Proposer's Phone #: 615-730-6182
Solicitation Title: <b>GIBSON CREEK EQUALIZATION FACILITY</b>	Proposer's Email Address: <b>RGUTRIDGE@CVCBUILDS.COM</b>
Solicitation #: 107214	Amount Self-performed : 6662884
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: 19,500,000.00
<b>Proposed EBO Goal (%)</b> : 5 <u>    </u> MBE%    6 <u>    </u> WBE%	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate					
MBE/WBE Firm Name		MBE/WBE Firm Address		Type (MBE or WBE)		* MBE/WBE Group Type *		Code # UNSPS/NAICS	
		Phone/E-Mail		Description of Work		MBE/WBE Dollars (\$)		Percent of Total Contract	
1	BAC Paving	3672 Central Pike Hermitage, TN 37076	615-885-3555/bacpavinginc@corr	WBE	5	72131701	Paving	\$120,000	0.6%
2	Jerry B Young Const	115 Stumpy Lane Lebanon, TN 37090	615-443-0493/sreeves@jbycinc.co	MBE	1	484110	Hauling	\$150,000	0.7%
3				Select	Select				
4	Elle Waterworks Supply, LLC	907A Alton Pkwy Birmingham, AL 35210	205-352-3240/cmryrick@ellewvcs.c	WBE	5	40170000	Pipe	\$210,000	1.1%
5	IN2 ELECTRIC, LLC	100 Needham Lane Burns, TN 37029	615-760-5896/gloria@in2electric.c	WBE	5	72102200	Electrical	\$550,000	2.8%
6				Select	Select				
7				Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature) <b>RYAN GUTRIDGE TREASURER</b>	Date <b>04/22/2021</b>
<i>RYAN GUTRIDGE</i>	

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

<b>For Internal Office Use ONLY</b>	<b>YES</b>	
Has Prime Complied with EBO Goal? <b>NO</b>	If No, Good Faith Efforts Met?	

**BAO Representative: JoeAnn Carr**

**Date: 04/30/21**

<b>Total MBE Subcontracting</b>	.70	%	\$ 150,000.00
<b>Total WBE Subcontracting</b>	4.50	%	\$ 880,000.00
<b>Total MBE/WBE Participation:</b>	5.20	%	\$ 1,030,000.00

### BAO Small Business Assessment Sheet

BAO Specialist: JoeAnn Carr
Contract Specialist: Scott Ferguson
Date: 04/30/2021

Department Name: Metro Water Services
RFQ#: 107214

Project Name: Gibson Creek Equalization Facility

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Acknowledged SBE Requirement ?	SBE (%)	Comments
Cumberland Valley Constructors	\$ 19,500,000.00	\$ 12,708,384.00	Yes	11% Requirement	The proposed prime is a Metro-approved SBE and proposed to self-perform a portion of this work, acknowledged the 11% SBE/SDV requirement over the life of the contract and has proposed the following Metro-approved SBEs; BAC Paving, Elle Water, GeoFirma, Jerry B. Young Construction, Inc., Middle Tennessee Infrastructure, and Nedrow & Associates