

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

6/11/2021 | 6:09 AM CDT

Glynn Dowdle
Dowdle Construction Group LLC
150 Athens Way, Suite 200
Nashville, TN 37228

Re: **RFQ # 107219, Construction of Children's Memory Garden**

Dear Mr. Dowdle:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 107219 for Construction of Children's Memory Garden. This letter hereby notifies you of Metro's intent to award to Dowdle Construction Group, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierre Rowe, BAO Representative, at (615) 862-6136 or at cierra.rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Jonathan Meadows by email at jonathan.meadows@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

**RFQ 107219 Construction of Children's Memory Garden
Evaluation Team/Review Board Score Sheet**

Offeror	American Constructors, Inc	Dowdle Construction Group, LLC	Rock City Constuction, LLC
Project Experience (20 Points)	20.00	18.00	18.00
Methodology and Approach (20 Points)	19.00	18.00	17.00
Team Qualifications (20 Points)	20.00	19.00	18.00
SBE/SDV Participation (10 Points)	4.00	10.00	7.20
Cost (30 Points)	26.92	26.61	30.00
Total Evaluation Scores (100 Points)	89.92	91.61	90.20

Evaluation Comments

American Constructors, Inc
Strengths
Proposal demonstrated relevant project experience of similar size and scope. Proposal included a detailed approach to accomplishing the scope of work including all major tasks and subtasks. Proposal included detailed and relevant example projects. Proposal included detailed team qualification documents.
Weaknesses
Risk identification approach was generalized and lacked details related to unknown utilities.

Dowdle Construction Group, LLC

Strengths

Proposal included a detailed approach to accomplishing the scope of work including all major tasks and subtasks. Proposal included detailed project examples that were of similar size and scope. Proposal included detailed team qualification documents.

Weaknesses

Proposal included project examples that were not of similar complexity. Risk identification approach was generalized and lacked details related to countermeasures for general problems and electrical problems. Metro projects listed did not specify each project type. Masonry/stonework examples were not focused on specialty masonry and examples lacked project details.

Rock City Construction, LLC

Strengths

Proposal included a detailed approach to accomplishing the scope of work including all major tasks and subtasks. Proposal included project examples that were of similar size and scope. Proposal included detailed team qualification documents.

Weaknesses

Projects examples were not of similar complexity. Risk identification approach was generalized and lacked details related to countermeasures for general problems.

Solicitation Title & Number	SBE/SDV Threshold	RFP Cost Points
Construction of Children's Memory Garden; RFQ 107219	6%	30
Offeror's Name	Total Bid Amount	RFP Cost Points
Rock City Acquisition Co., LLC	\$1,735,788.60	30.00
American Constructors, Inc	\$1,934,044.78	26.92
Dowdle Construction Group, LLC	\$1,957,140.57	26.61

Small Business Participation Points Distribution Sheet

Parks
RFQ# 107219
Construction of Children's Memory Garden

SBE Portion

<i>Primary Contractor</i>	<i>Participation Percentage</i>	<i>Small Business Points Awarded</i>
Dowdle	25	10.00
American	10	4.00
Rock City	18	7.20

Highest Percentage Committed

25

Buyer:

Jonathan Meadows

Contract Specialist:

Cierra Rowe



Statement of M/WBE Utilization

Proposer's/Firm's Name: Dowdle Construction Group, LLC	Proposer's Phone #: 615-251-1311
Solicitation Title: Construction of Children's Memory Garden	Proposer's Email Address: gdowdle@dowdleconstruction.com
Solicitation #: 107219	Amount Self-performed : \$480,364
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$1,957,140
Proposed EBO Goal (%) : 3 MBE% 5 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate					
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract	
1 Crown Paving	P. O. Box 702, Greenbrier, TN 37073	615-270-2401	WBE	Select		Paving	\$17,650	0.09%	
2 Vertex Contracting	215 Hager St, Smyrna, TN 37167	615-394-3852	WBE	Select		Earthwork	\$111,464	5.70%	
3			Select	Select					
4			Select	Select					
5			Select	Select					
6			Select	Select					
7			Select	Select					

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Glynn Dowdle	<i>Glynn Dowdle, President</i>	Date 02/24/2021
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO	For Internal Office Use ONLY	If No, Good Faith Efforts Met? YES
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BAO Representative: Cierra Rowe

Date: 05/27/21

Total MBE Subcontracting	0 %	\$ 0.00
Total WBE Subcontracting	6.59 %	\$ 129,114
Total MBE/WBE Participation:	6.59 %	\$ 129,114

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe
Contract Specialist: Jonathan Meadows
Date: 5/27/2021

Department Name: Parks
RFP/ITB Number: 107219

Project Name: Construction of Children's Memory Garden

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Dowdle Construction Group, LLC	\$1,957,140.57	\$498,014	Yes	25%	The prime is an approved SBE and will utilize SBE subcontractor Crown Paving, LLC \$17,650/.90%