

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

7/29/2021 | 5:46 AM CDT

William Fay
Tiny's Construction, LLC
1264 Lewis Street
Nashville, TN 37204

Re: **RFQ # 109247, Demolition and Debris Cleanup Services**

Dear Mr. Fay:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 109247 for Demolition and Debris Cleanup Services. This letter hereby notifies you of Metro's intent to award to Tiny's Construction, LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at (615) 862-6638 or at jeremy.frye@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ #109247 - Demolition and Debris Cleanup Services			
	Levy Industrial Contractors, Inc.	Tiny's Construction, LLC	TPM Inc
Contract Acceptance	Accepted contract without exceptions	Accepted contract without exceptions	Accepted contract without exceptions
Cost (40 points)	25.57	40.00	27.50
Qualifications and Experience (30 Points)	19.00	24.00	18.00
Service and Delivery (30 Points)	21.00	25.00	22.00
Total (100 Points)	65.57	89.00	67.50

Levy Industrial Contractors, Inc.
<p>Strengths - The offeror provided adequate documentation to demonstrate their firm is properly licensed to perform demolition and debris cleanup services. The offeror provided an adequate list of equipment that will be used to perform demolition and debris cleanup services. The offeror provided adequate information on their teams' capabilities to receive and respond electronically to assignments. The offeror provided an adequate description on how their firm identifies risks, informs Metro of those risks, recommends risk mitigation, and keeps Metro informed on how the risk mitigation efforts are being executed.</p> <p>Weaknesses - The offeror's description of their firm's experience in providing demolition and debris cleanup services to a client the size of Metro lacked detail. The offeror didn't demonstrate familiarity with Metro codes and regulations regarding demolition and debris cleanup services. The majority of the offeror's reference projects were completed longer than five (5) years ago. The offeror's understanding of the entire contract scope wasn't adequately demonstrated. The offeror's proposed plan for the disposal of construction and demolition waste lacked detail on the disposal destinations for recyclable materials. The offeror's description of their proposed plan to communicate individual project performance to Metro lacked detail.</p>

Tiny's Construction, LLC
<p>Strengths - The offeror provided adequate documentation to demonstrate their firm is properly licensed to perform demolition and debris cleanup services. The offeror provided an adequate description of their firms experience in providing demolition and debris cleanup services to a client the size of Metro. The offeror's reference projects were comparable and of similar complexity to the projects that Metro would be requesting in the resulting contract. The offeror demonstrated experience with LEED certified projects. The offeror provided detailed information regarding their understanding of the contract scope, including information on how they will perform the contract scope. The offeror provided adequate information on the equipment that will be used to perform demolition and debris cleanup services. The offeror provided adequate information on their teams' capabilities to receive and respond electronically to assignments.</p> <p>Weaknesses - The offeror didn't demonstrate familiarity with Metro codes and regulations regarding demolition and debris cleanup services. The offeror didn't specifically address whether work performed on their reference projects were as a prime or subcontractor. The offeror's proposed plan for the disposal of construction and demolition waste lacked detail on the disposal destinations for recyclable materials. The offeror's description of their proposed plan to communicate individual project performance to Metro lacked specific detail. The offeror's proposal lacked detail on how risks are identified.</p>

TPM Inc
<p>Strengths - The offeror provided adequate documentation to demonstrate their firm is properly licensed to perform demolition and debris cleanup services. The offeror provided adequate information regarding their understanding of the contract scope, including information on how they will perform the contract scope. The offeror provided an adequate list of equipment that will be used to perform demolition and debris cleanup services. The offeror provided adequate information on their teams' capabilities to receive and respond electronically to assignments.</p> <p>Weaknesses - The offeror's proposal lacked detail demonstrating their experience in providing demolition services. The offeror's proposal lacked information demonstrating the team's qualifications in providing demolition services. The offeror's reference project submitted was not of similar scope as to what Metro is seeking to procure in the resulting contract. The offeror's proposed plan for the disposal of construction and demolition waste lacked detail on the disposal destinations for recyclable and non-recyclable materials. The offeror's description of their proposed plan to communicate individual project performance to Metro lacked specific detail. The offeror's proposal lacked detail on how risks are identified.</p>

Enter Solicitation Title & Number Below		
Demolition and Debris Cleanup Services; RFQ #109247	Min. SBE/SDV Requirement	Total Cost Points
	22.00%	40.00
Offeror's Name	Bids	RFP Cost Points
Levy Industrial Contractors, Inc.	\$33,757,230.36	25.57
Tiny's Construction, LLC	\$21,578,451.59	40.00
TPM Inc	\$31,387,692.23	27.50

Note:

Case Restoration Co. was deemed nonresponsive to the solicitation.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Tiny's Construction, LLC	Proposer's Phone #: 615-333-9155
Solicitation Title: Demolition and Debris Cleanup	Proposer's Email Address: info@tinysconstructionllc.com
Solicitation #: 109247	Amount Self-performed : 80%
Proposer's/Firm's Ownership: Non-M/WBE <input type="checkbox"/>	Total Bid Amount: 21578451.59
Proposed EBO Goal (%) : <u>12</u> MBE% <u>8</u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail		Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
						Type (MBE or WBE)	* MBE/WBE Group Type *				
1	HQ Direct LLC	535 Spence Lane Nashville, TN 37210				WBE	5	561320	Labor	1294707.10	6%
2	Ram Tool	840 Fesslers Pkwy Nashville, TN 37210		615-582-8070		WBE	5	423840	Supplies & PPE	431569.03	2%
3	Beneath the Earth Excavating	106 North Shadow Haven Way Hendersonville, TN 37075		615-290-0212		MBE	1	7210	Trucking & Hauling	2589414.19	12%
4						Select	Select				
5						Select	Select				
6						Select	Select				
7						Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Amy Ramsay, CFO	Date 04/14/2021
<i>Amy Ramsay</i>	

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES <input type="checkbox"/>	For Internal Office Use ONLY	If No, Good Faith Efforts Met? BAO Only
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BAO Representative:

Date: 04/14/21

Total MBE Subcontracting	12	%	\$ 2,589,414.19
Total WBE Subcontracting	8	%	\$ 1,726,276.13
Total MBE/WBE Participation:	20	%	\$ 4,315,690.32

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Fry/ Trevor Hilton
Contract Specialist: Brad Wall
Date: 07/23/2021

Department Name: General Services
RFP/ITB Number: 109247

Project Name:
Demolition and Debris Cleanup Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Tiny's Construction,LLC	\$21,578,451.59	\$4,747,259.00	Yes	22%	Prime is not an approved SBE. Proposed utilization of: Skilled Workforce /\$1,294,707/6% and Shane Trucking /\$3,452,552/16%.



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

5/2/2021 | 9:23 PM CDT

Ashton Glenn
Case Restoration Co.
1115 Polk Avenue
Nashville, TN 37210

Re: Demolition and Debris Cleanup Services

Dear Mr. Glenn:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of the submitted responses to the above solicitation and unfortunately, determined that your submission was nonresponsive to the solicitation requirements.

The submitted response was nonresponsive due to your failure to submit the required EBO documents.

Thank you for participating in Metro's competitive procurement process.

Respectfully,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent

cc: Solicitation File