



Notice of Intent to Award

Solicitation Number	206241	Award Date	3/31/2022 12:29 PM CDT	
Solicitation Title	Fire Emergency Apparatus Parts, Repairs and Maintenance Services			
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Cumberland International Trucks Inc	Company Contact	Samantha Johnson		
Street Address	1901 Lebanon Rd				
City	Nashville	State	TN	Zipcode	37210

Company Name	Safe Industries	Company Contact	Karen Alexander		
Street Address	133 Weakley Ln STE 160				
City	Smyrna	State	TN	Zipcode	37167

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

____ Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number		RFP Cost Points
RFQ 206241; Fire Emergency Apparatus Parts, Repairs and Maintenance Services		50
Offeror's Name	Total Bid Amount	RFP Cost Points
Safe Industries	\$820,250.00	50.00
Cumberland International Trucks, Inc	\$826,335.46	49.63

RFQ 206241 Fire Emergency Apparatus Parts, Repairs and Maintenance Services		
Evaluation Committee Scoring Sheet		
Offeror	Cumberland International Trucks, Inc	Safe Industries
Contract Acceptance (Yes/No)	Yes	Yes
Cost (50)	49.63	50.00
Team Qualifications, Experience (40)	38.00	35.00
Functional Requirements (10)	8.00	7.00
Total Evaluation Scores	95.63	92.00

Evaluation Comments

Cumberland International Trucks, Inc
Strengths
In Team Qualifications, Experience section, provided a list of repair facilities and provide the equipment and staff for repairs. In the Functional Requirements section, provided the hours for pick up and decribed how they can provide maintenance and mobile maintenance.
Weaknesses
Team Qualifications and Experience and Functional Requirements was not in a traditional format.

Safe Industries
Strengths
In Team Qualifications, Experience section, provided response times and decribed previous projects in detail. In the Functional Requirements section, listed out good/accurate times for pick up and decribed how they can provide maintenance and roadside assistance.
Weaknesses
In Functional Requirements section, did not list out all of what could be fixed/repared. In Team Qualifications and Experience section, there was only 6 techs listed.