



Notice of Intent to Award

Solicitation Number	201237	Award Date	4/27/2022 3:01 PM CDT
Solicitation Title	Sustainable Vegetation Management Services		
Buyer Name	Jonathan Meadows	Buyer Email	jonathan.meadows@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	trevor.hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Nashville Chew Crew	Company Contact	Zach Richardson		
Street Address	4764 Bull Run Road				
City	Ashland City	State	TN	Zipcode	37015

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ 201237 Sustainable Vegetation Maintenance Services Evaluation Team/Review Board Score Sheet		
Offeror	Nashville Chew Crew	Pestmaster Services of Middle Tennessee
Methodology and Approach (40 Points)	38.00	25.00
Qualifications and Experience (25 Points)	25.00	21.00
Cost (35 Points)	35.00	33.17
Total Evaluation Scores (100 Points)	98.00	79.17

Evaluation Comments

Nashville Chew Crew
Strengths
Proposal provided details on the ecologically sensitive methods used and their cost effectiveness compared to traditional methods. Offeror clearly identified risks and challenges associated with performing the scope of work, along with clear risk mitigation strategies. Offeror provided good recommendations to overseeding. Proposal demonstrated clear understanding of Metro's goals in the execution of the scope of services. Provided a sufficient timeline for general approach. Proposal clearly demonstrated experience and success with work of similar scope. Employees resumes showed experience in similar scope of work. Offeror provided clear project pricing and timelines. Prior social engagement demonstrated clear understanding and alignment with Metro's goals. Proposal clearly demonstrated how offeror would make work from Metro a priority.
Weaknesses
Timeline did not provide clear completion date. Description of fuel, materials, and tools was generalized and lacked details. Proposed herbicides lacked detailed description.

Pestmaster Services of Middle Tennessee
Strengths
Proposal provided a detailed explanation of equipment to be used. Offeror identified risks and challenges associated with performing the scope of work on the levee, along with clear risk mitigation strategies. Proposal detailed the company's capacity to perform. Offeror provided a detailed timeline for work to be performed from this contract. Proposal provided an organizational structure and clearly defined responsibilities for prime and subprime contractors. Offeror provided a detailed exhibition of their current workload. Proposal provided a detailed description of the firm's capacity and availability to perform work from the scope of services.
Weaknesses
Proposed approach to mirror the opposite bank levee in appearance and function demonstrates a lack of understanding of Metro's sustainable vegetation management goals for the work site. Proposal did not provide information of offeror's plan to incorporate social engagement. Proposed equipment and methods were primarily mechanical which does not align to Metro's goal of ecologically sensitive management. Proposed amount of staffing increases personnel risks associated with project. Proposed broad use of herbicides multiple times during project does not demonstrate alignment with Metro's ecologically sensitive goals. Failed to provide details on proposed herbicides used in approach and how they are ecologically sensitive. Offeror failed to provide description of risks and challenges associated with proposed equipment used for the scope of services. Proposed engagement focused on landscaping aesthetics, not public engagement. Proposed method of woody-debris removal and mulching does not align with Metro's sustainable management goals. Proposed seeding of Bermuda grass, which is an invasive plant that does not align with Metro's ecologically sensitive management goals. Proposal lacked detail in how offeror would protect existing pavement, only how they would provide repairs. No resumes were provided offerors proposal. Offeror did not list original and final bid amounts on example projects provided. Offeror did not provide photographs of projects. Sample projects provided were not of similar scope and complexity. Proposed Project Manager did not show depth of experience in similar scope of services.

Solicitation Title & Number	SBE/SDV Participation Requirement	RFP Cost Points
RFQ 201237; Sustainable Vegetation Maintenance Services	6%	35
Offeror's Name	Total Bid Amount	RFP Cost Points
Nashville Chew Crew	\$818,190.92	35.00
Pestmaster Services of Middle Tennessee	\$863,350.26	33.17



Statement of M/WBE Utilization

Proposer's/Firm's Name: Nashville Chew Crew	Proposer's Phone #: 615 491 0768
Solicitation Title: Sustainable Vegetation Maintenance Services	Proposer's Email Address: zachabides@gmail.com
Solicitation #: 201237,2	Amount Self-performed : \$654,552.73
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 818,190.92
Proposed EBO Goal (%) : <u>6</u> MBE% <u>14</u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	All-N-One Lawn Care	207 E. Old Hickory Blvd. Madison, TN 37217	6155681537	MBE	1	72102902	Woody vegetation removal, if necessary	16,363.82	2
2	La Sanluisera Landscape	308 Plus Park Blvd., e3, Nashville, TN 37217	6154302107	MBE	3	72102902	Woody vegetation removal, if necessary	16,363.82	2
3	Pine Straw Enterprises	3423 Piedmont Road NE, Atlanta, GA 30305	4047774907	MBE	1	70111708	Mulch for overseeding, if necessary	16,363.82	2
4	Ashworth Environmental Design	919 Caruthers Avenue, Nashville, TN 37204	6154779469	WBE	5	81101517	Landscape design services, if necessary	114,546.73	14
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) Zach Richardson	Owner	Date 04/19/2022
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	BAO Only
	If No, Good Faith Efforts Met?	

BAO Representative: Trevor Hilton Metro Buyer: Jonathan Meadows Project Manager: Matt Tays Date: 04/20/22

Total MBE Subcontracting	<u>6</u> %	<u>\$ 49,091.46</u>
Total WBE Subcontracting	<u>14</u> %	<u>\$ 114,546.73</u>
Total MBE/WBE Participation:	<u>20</u> %	<u>\$ 163,638.19</u>

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Jonathan Meadows
Date: 04/20/2022

Department Name: Metro Water Services
RFP/ITB Number: 201237
Project Name: Sustainable Vegetation Maintenance Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Nashville Chew Crew	\$818,190.92	\$114,546.73	Yes	14%	The prime is not a metro approved SBE and utilizing the following metro approved SBE subcontractor: Ashworth Environmental Design.