



**Notice of Intent to Award**

Solicitation Number	227245	Award Date	7/14/2022   2:59 PM CDT
Solicitation Title	Patch Paving		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Angie Martin	BAO Email	Angie.martin@nashville.gov

**Awarded Supplier(s)**

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Sammie Gibbs Construction	Company Contact	Sammie Gibbs		
Street Address	3335 Hwy, 49E				
City	Charlotte	State	TN	Zipcode	37036

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

**Certificate of Insurance**

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

**Equal Business Opportunity Program**

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.  No, the EBO Program is not applicable.

**Monthly Reporting**

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.  No, monthly reporting is not applicable.

**Public Information and Records Retention**

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

**Right to Protest**

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Sam C. Clay  
Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane  
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number		RFP Cost Points
RFQ 227245; Patch Paving		35
Offeror's Name	Total Bid Amount	RFP Cost Points
Sammie Gibbs Construction	\$28,020,360.00	35.00

<b>RFQ 227245 Patch Paving</b>	
<b>Evaluation Committee Scoring Sheet</b>	
<b>Offeror</b>	<b>Sammie Gibbs Construction</b>
<b>Acceptance</b>	Yes
<b>Cost (35)</b>	35.00
<b>Capacity and Methodology (20)</b>	20.00
<b>Similar Projects (30)</b>	30.00
<b>Team Qualifications (15)</b>	15.00
<b>Total Evaluation Scores</b>	<b>100.00</b>

**Evaluation Comments**

<b>Sammie Gibbs Construction</b>
<b>Strengths</b>
In Capacity and Methodology section, very detailed experience in the field. Business plan and approach very detailed in the 4 phases listed out. In Experience in similar projects section, listed out very detailed similar projects, including photos. Dates and values were included for each similar project. In Team Qualifications section, discussed each bullet point in detail. Included very detailed chart of company and the flow of employees/key individuals.
<b>Weaknesses</b>
N/A

## BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin
Contract Specialist: Marissa Conklin
Date: 7/7/22

Department Name: NDOT
RFP/ITB Number: 227245

Project Name: Patch Paving

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Sammie Gibbs Construction	\$ 7,005,067	TBD	Yes	18%	The prime IS a metro approved SBE. Acknowledged 18% SBE/SDV requirement over life of the project and consequences of misrepresentation.

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# Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>Sammie Gibbs Construction</b>	Proposer's Phone #: 615-789-4524
Solicitation Title: <b>Patch Paving</b>	Proposer's Email Address: <b>sgibbs1031@aol.com</b>
Solicitation #: <b>RFQ227245</b>	Amount Self-performed : <b>TBD</b>
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: <b>7,005,067.50</b>
<b>Proposed EBO Goal (%)</b> : <u>7</u> MBE% <u>16</u> WBE%	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	JR Construction Tennessee, Inc.	4951 Drakes Branch Rd, Nashville, TN 37218	615-642-2210	MBE	1	72152700	Concrete	TBD	7.02%
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) <b>Sammie Gibbs, Owner</b>	Sammie Gibbs	Date <b>06/03/2022</b>
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\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

**For Internal Office Use ONLY**

Has Prime Complied with EBO Goal?  If No, Good Faith Efforts Met?

BAO Representative: Angie Martin Metro Buyer: Marissa Conklin Project Manager: Tim Young Date: 07/07/22

Total MBE Subcontracting	<u>7</u> %	§ <u>TBD</u>
Total WBE Subcontracting	<u>0</u> %	§ <u>0</u>
Total MBE/WBE Participation:	<u>7</u> %	§ <u>TBD</u>

**BAO Notes:**

IDIQ

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

**THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL**  
**(Due with Bid Submission if Applicable)**

<b>Project Name:</b> Patch Paving		<b>Project Number:</b> RFQ227245	
<b>Company Name:</b> Sammie Gibbs Construction	<b>Date Submitted:</b> 06/03/2022	<b>Total Contract Value:</b> \$7,005,067.50	
<b>Address:</b> 3335 Highway 49 East, Charlotte, TN 37036		<b>Federal Tax ID#</b> 62-1536583	
<b>Contact Person:</b> Brandy Hunter	<b>Email:</b>	<b>Phone #:</b> 615-789-4524	

**GOOD FAITH EFFORTS SUMMARY SHEET**

Number	Bidder Action(s)	BAO Only
1.	<p><b>Solicitation and written notice to available and certified MWBEs:</b>                      Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ol style="list-style-type: none"> <li>I. Enough information about the plans, specs, and terms &amp; conditions of the solicitation;</li> <li>II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract;</li> <li>III. Information regarding the Bidder's bonding requirements;</li> <li>IV. The deadline for submission of price quotations.</li> </ol>	Pass <input type="button" value="v"/>

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
JR Construction Tennessee, Inc. 4951 Drakes Branch Rd, Nashville, TN 37218 Tyrone Robertson/Patricia Robertson 615-642-2210 jrconcrete@aol.com	MBE	Concrete	Phone & Email	Will Submit Bid	491,660.00	YES
Pavement Restorations, Inc. 10182 Stinson St, Milan, TN 38358 Scott Adams 615-969-9040 scott@gotpotholes.net	WBE	Infrared & Concrete	Phone & Email	Will Submit Bid	1,338,475.00	NO

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<b>Number</b>	<b>Bidder Action(s)</b>	<b>BAO Only</b>	
2.	<b>Meetings:</b> Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	N/A <input type="checkbox"/>	

**List all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
	Sammie Gibbs Construction reached out by phone to prospective subcontractors detailing an	
	email would be following for the above named RFQ. If they had questions regarding any aspect of the bid reach out by phone/ema	
	so we could meet to discuss. No such responses took place requesting additional info; thus no meeting took place.	

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3.	<b>Unbundling.</b> Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass <input type="checkbox"/>

**What Scope of Project Was Divided?**

1. Concrete	2. Utility castings
3. Infrared	4. Traffic Control
5. Trucking/Hauling	6. Paving
	7. Striping



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<b>Number</b>	<b>Bidder Action(s)</b>	<b>BAO Only</b>	
4.	<b>Rejection:</b> Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass <input type="checkbox"/>	

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
Pavement Restorations, Inc. 10182 Stinson St Milan, TN 38358 Scott Adams 615-696-9040 scott@gotpotholes.net	concrete	Price not competitive/Self perform at cheaper rate

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<b>GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST</b>		
<b>Number</b>	<b>Bidder Action(s)</b>	<b>BAO Only</b>
5.	<b>Non-discrimination:</b> Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass <input type="button" value="v"/>

**For each training, list the type of training and date.**

<b>Type of Training</b>	<b>Date of Training</b>
Sexual Harassment in the Workplace Training	01/31/2022
Non Discrimination in the Workplace Training	05/27/2022

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6.	<b>Community and Other Organizational Services Support:</b> Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Pass <input type="checkbox"/>

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Publication Name	Date of Publication	Please provide copy.
Nashville Contractors and Subcontractors Group	6/3/2022	Copy Submitted
Nashville Small Business Group	6/3/2022	Copy Submitted
Nashville Area Contractors Group	6/3/2022	Copy Submitted

METROPOLITIAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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7.	<b>Assistance: Bonding/Lines of Credit/Insurance:</b> Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A <input type="checkbox"/>

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
	We explained in the phone calls prior to emails we would be happy to help in any way if needed for the purposes of this contract. We did not receive any feedback from prospective MWBE firms seeking
	assistance in equipment, supplies, bonding, letters of credit, and/or insurance. Therefore, no specific instances took place.

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8.	<b>Database Utilization</b> Accessed all reasonable and available means to include, but not limited to the following examples: <a href="https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx">https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx</a> or <a href="https://nashville.diversitycompliance.com/">https://nashville.diversitycompliance.com/</a>	Pass <input type="checkbox"/>

**For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Database Accessed	Date of Access	Results
Diversity Compliance	05/16/22	Lists of certified SBE, MWBE, and SDVE
Equal Business Opportunity	5/16/2022	Packet of info related to use of MWBE
		We accessed several of the webpages Metro Nashville Government offers multiple times throughout the duration of this bid.

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9.	<b>Mentor Protégé' Relationship/Technical Assistance:</b> Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A <input type="checkbox"/>

**For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.**

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
		We did not receive any feedback from prospective subcontractors that this was of interest or requested the need for assistance.

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: Sammie Gibbs Print Name: Sammie Gibbs Title: Owner