



Notice of Intent to Award

Solicitation Number	207236	Award Date	3/1/2023 2:37 PM CST	
Solicitation Title	Polymers for Water Treatment Facilities			
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Polydyne Inc	Company Contact	Randal Vickery	
Street Address	One Chemical Plant Rd			
City	iceboroR	State	GA	Zipcode 31323

Company Name	Tidewater Products, Inc	Company Contact	Adam Karakas	
Street Address	P.O. Box 23181			
City	Toledo	State	OH	Zipcode 43623

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

**RFQ 207236 Polymers for Water Treatment Facilities
Evaluation Team/Review Board Score Sheet**

Offeror	Polydyne, Inc.	Tidewater Products, Inc
Contract Acceptance	Yes	Yes
Experience and Qualification (50 Points)	40.00	40.00
Methodology and Approach (40 Points)	32.00	27.00
Subject Matter Expert (10 Points)	5.00	8.00
Total Evaluation Scores	77.00	75.00

Evaluation Comments

Polydyne, Inc.
<p>Strengths</p> <p>Provided detailed information related to Experience and Qualifications. All previous work example of similar size, scope and complexity of work being requested by Metro. Access to multiple polymer manufacturing facilities. Ample number of employees/subcontractors to meet capacity the project. Previous experience with Metro has present no drawbacks interference the fulfillment of an order of polymer to Metro. Detailed information provided for the fulfillment of orders for polymers. Methodology and Approach provided in depth information towards meeting Metro's needs. Provided detailed information related to safety, quality, and delivery of work related to the scope. Described the reliability of the supply chain in detail. Provided in-depth information related to their project management approach and capability to manage the project. Provided good information on the efficient use of manpower, resources and equipment necessary for completing the project. Detailed methodology and approach for sourcing the proposed polymers and reliability delivery of product. Provided a detailed description of the ability of the Subject Matter Expert.</p>
<p>Weaknesses</p> <p>Failed to answer question concerning whether the company failed to fulfill an order for polymer within the time requirements stipulated by the customer. Lack of details related to scope prevention plan and job safety plan for carriers and delivery of polymers. Lack of detail related to quality control for product delivery to Metro. Did not address how they would respond to problems and manage day-to-day issues. Lack of detail related to project resources, project documentation, and configuration controls. Lack of detail related to how Subject Matter Expert would assist with application and optimization of polymers. No resume submitted for the Subject Matter Expert.</p>

Tidewater Products, Inc
<p>Strengths</p> <p>Provided detailed information related to Experience. Provided detailed information related to ability to complete the project based on provided scope. Previous experience with Metro has present no drawbacks interference the fulfillment of an order of polymer to Metro. Company confirmed fulfillment of orders for polymer within the time requirements stipulated by the customer within the past five years. Detailed information provided for the fulfillment of orders for polymers. Access to multiple polymer manufacturing facilities. Dedicated team and point-of-contact to provide information and details related to the delivery of polymers and provision of work. Detailed communication plan for relaying information related to the provision of polymers. Described the reliability of the supply chain in detail. Provided good information on the efficient use of manpower, resources and equipment necessary for completing the project. Provided detail on how they would respond to problems and manage day-to-day issues. Detailed ability to address risk in the provision of polymers. Provided good Subject Matter Expert case history. Provided good information related to the optimization of the use and application of products.</p>
<p>Weaknesses</p> <p>Answer concerning whether the company failed to fulfill an order for polymers within the stipulated time requirements was limited to example projects. Lack of detail related to capacity and skill. All previous work example not of similar size, scope and complexity of work being requested by Metro. Lack of depth in describing how the details of the scope would be met. Lack of detail on order management approach. Lack of detail in the sourcing options for the provision of polymers. Lack of detail related to carriers used to deliver polymers. Lack of detail on resume and past achievements.</p>

Below
RFQ # 207236 Polymers for Wastewater Treatment Facilities

Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator
0.0%	0.00%	0.00%

Polymers for Dry Creek Water Reclamation Facility
Description
Dry Creek DAFT Polymer
Dry Creek Centrifuge Polymer

Lowest Extended Price	
Product	Extended Price
Tidewater 144L	\$ 828,643.20
Polydyne 2343 (Clarifloc CE-2343)	\$ 1,487,180.00

Second Lowest Extended Price	
Product	Extended Price
Polydyne 2343 (Clarifloc CE-2343)	\$ 1,004,640.00
Tidewater 144L	\$ 1,862,482.50

Third Lowest Extended Price	
Product	Extended Price
N/A	N/A
N/A	N/A

Forth Lowest Extended Price	
Product	Extended Price
N/A	N/A
N/A	N/A

Polymers for Central Water Reclamation Facility
Description
Central WRF DAFT Polymer
Central WRF Centrifuge Polymer

Lowest Extended Price	
Product	Extended Price
Polydyne 2424 (Clarifloc CE-2424)	\$ 215,040.00
Polydyne 2416 (Clarifloc CE-2416)	\$ 933,147.50

Second Lowest Extended Price	
Product	Extended Price
Tidewater 275FLX	\$ 279,518.40
Polydyne 2344 (Clarifloc CE-2344)	\$ 1,065,822.50

Third Lowest Extended Price	
Product	Extended Price
Tidewater 260FL	\$ 290,421.60
Tidewater 260FLX	\$ 1,166,076.00

Forth Lowest Extended Price	
Product	Extended Price
Polydyne 2418 (Clarifloc CE-2418)	\$ 290,640.00
Tidewater 275FLX	\$ 1,371,219.00

* There was no SBE/SDV or EBO Goal for this solicitation.

Legend	
Lowest Price =	
Second Lowest Price =	
Third Lowest Price =	
Fourth Lowest Price =	