



Notice of Intent to Award

Solicitation Number	344261	Award Date	9/1/2023 8:43 AM CDT	
Solicitation Title	Portable Restrooms for Parks Department			
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov	
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov	

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Fusionsite Tennessee, LLC dba Blinker-Lite Safety	Company Contact	Leah Thrasher	
Street Address	327 54th Ave N			
City	Nashville	State	TN	Zipcode 37209

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

RFQ 344261 Portable Restrooms for Parks Department				
Evaluation Team/Review Board Score Sheet				
Offeror	Accord Production Services, Inc (Deemed Nonresponsive)	United Rentals (North America), Inc	LRS Holdings LLC dba LRS Portables, LLC	Fusionsite Tennessee, LLC dba Blinker-Lite Safety
Contract Acceptance	Yes	Yes	Yes	Yes
Qualifications and Experience (30 Points)	-	25.00	10.00	28.00
Methodology and Approach (40 Points)	-	30.00	20.00	40.00
Cost (30 Points)	-	30.00	29.36	26.70
Booth and Installation	-	85.00	59.36	94.70

* Accord Production Services, Inc was deemed nonresponsive for failing to offer pricing for all line items as required in the solicitation.

Evaluation Comments

United Rentals (North America), Inc	
Strengths	
<p>Provided account of how the requirements and provisions of the scope will be implemented. Provided detailed knowledge of the project objectives/goals and existing conditions/assumptions. Identified potential issues/challenges. Provided detailed approach to minimizing any disruptions to performance. Provided a comprehensive plan for completing the specified work. Described in detail firm's approach to managing this project. Clearly defined firm's project management process, tasks, and deliverables. Proposed approach provided insight into the proposer's capability to manage the project, manage issues, provide regular status reports, coordinate staff, manage project resources, project documentation, and configuration controls. Provided detailed account of efficient use of manpower, material resources, equipment, and technology necessary for completing the project within the constraints outlined in the scope. Provided a detailed overview of firm's years performing the scope of service. Firm's has ample years of experience completing the tasks detailed in the scope of work. Provided detailed information concerning firm's knowledge and project experience in the provision of services related to the project. Demonstrated the firm's capacity to perform work described in the scope. Clearly defined project team's organizational structure. Detailed the responsibilities of project team members and provided location for duration of the project. Referenced projects of similar size, scope, and complexity as Metro.</p>	
Weaknesses	
<p>Failed to adhere to the proposal formatting requirements. Limited in-house solutions for dealing with and mitigating vandalism. Lack of detail on controls to ensure work is performed in a timely and accurate manner. Lack of information related to firm's response to day-to-day problems. Did not address the challenges of inflation. Provided team members with minimal industry experience. Failed to provide Organizational Work Chart. Did not provided Dates of Service or Dollar Values for referenced projects.</p>	

LRS Holdings LLC dba LRS Portables, LLC	
Strengths	
<p>Provided account of how the requirements and provisions of the scope will be implemented. Provided knowledge of the project objectives/goals. Identified potential issues/challenges. Provided approach to minimizing any disruptions to performance. Provided a plan for completing the specified work. Expressed intent to perform in a timely and accurate manner. Provided an overview of firm's years performing the scope of service. Ample years of experience completing the tasks detailed in the scope of work. Provided knowledge and project experience in the provision of services related to the project. Provided project team's organizational structure. Good experience working on projects with Metro.</p>	
Weaknesses	
<p>Did not address knowledge of existing conditions/assumptions. Vague account of how the requirements and provisions of the scope will be implemented. Lack of information related to understanding of existing conditions/assumptions. Vague information related to firm's approach to managing the project. Plan for completing the specified work lacked detail. Firm's project management process lacked clarity. Minimal insight into the proposer's capability to manage the project, respond to day-to-day problems, manage issues, provide regular status reports, coordinate staff, manage project resources, project documentation, and configuration controls. Failed to address approach to mitigating vandalism. Vague account of efficient use of manpower, material resources, equipment, and technology necessary for completing the project within the constraints outlined in the scope. Lack of detail concerning firm's knowledge and project experience in the provision of services related to the project. Plan for completing the specified work lacked detail. Did not include team members' responsibilities and location for duration of the project. No Organizational Work Chart provided. Provided no details for referenced projects outside of work completed by Metro.</p>	

Fusionsite Tennessee, LLC dba Blinker-Lite Safety	
Strengths	
<p>Provided detailed account of how the requirements and provisions of the scope will be implemented. Provided detailed knowledge of the project objectives/goals and existing conditions/assumptions. Identified potential issues/challenges. Provided detailed approach to minimizing any disruptions to performance. Provided a comprehensive plan for completing the specified work. Described in detail firm's approach to managing this project. Clearly defined firm's project management process, tasks and deliverables. Proposed approach provided insight into the proposer's capability to manage the project, respond to day-to-day problems, manage issues, provide regular status reports, coordinate staff, manage project resources, project documentation, and configuration controls. Described in detail process controls used to mitigate vandalism and ensure the work is performed in a timely and accurate manner. Provided detailed account of efficient use of manpower, material resources, equipment, and technology necessary for completing the project within the constraints outlined in the scope. Provided a detailed overview of firm's years performing the scope of service. Firm and team members have ample years of experience completing the tasks detailed in the scope of work. Provided detailed information concerning firm's knowledge and project experience in the provision of services related to the project. Demonstrated the firm's capacity to perform work described in the scope. Clearly defined project team's organizational structure. Detailed the responsibilities of project team members and provided location for duration of the project. Organizational Work Chart detailed firm's key individuals that will perform work on the project. Referenced projects of similar size, scope, and complexity as Metro.</p>	
Weaknesses	
<p>Did not provided Dates of Service or Dollar Values for referenced projects.</p>	

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 344261 Portable Restrooms for Parks Department			30	0	30

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
United Rentals (North America), Inc	\$111,274.00	\$0.00	30.00	0.00	30.00
LRS Holdings LLC dba LRS Portables, LLC	\$113,685.00	\$0.00	29.36	0.00	29.36
Fusionsite Tennessee, LLC dba Blinker-Lite Safety	\$125,045.00	\$0.00	26.70	0.00	26.70
Accord Production Services, Inc (Deemed Non-responsive)	-	-	-	-	-

* There was no EBO Goal or SBE/SDV Cost Incentive for this solicitation.

Acc

Notice of Rejection

Solicitation Number	344261	Date	7/31/2023 8:32 AM CDT
Solicitation Title	Portable Restrooms for Parks Department		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Accord Production Services, Inc	Company Contact	Christine Neely	
Street Address	1784 W Northfield Blvd Suite 137			
City	Murfreesboro	State	TN	Zipcode 37229
Reason	Offer fails to conform in all material aspects to the solicitation and is not responsive.			
Other/Notes	Offeror failed to offer pricing for all line items as required in the solicitation.			

Public Information and Records Retention

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