



Notice of Intent to Award

Solicitation Number	354252	Award Date	9/15/2023 12:27 PM CDT
Solicitation Title	Provide Electrical Equipment, Parts and Supplies		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Angie Martin	BAO Email	Angie.martin@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Border States Industries	Company Contact	Everet Hampton	
Street Address	656 Wedgewood Ave			
City	Fargo	State	ND	Zipcode 58108

Company Name	Inline Electric Supply	Company Contact	Sharon Medley	
Street Address	831A Cowan Street			
City	Nashville	State	TN	Zipcode 37207

Company Name		Company Contact		
Street Address				
City		State		Zipcode

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number	SBE/SDV Requirement	RFP Cost Points
RFQ 354252; Provide Electrical Equipment, Parts and Supplies	7%	30

Offeror's Name	Total Bid Amount	RFP Cost Points
Inline Electric Supply	\$12,035.00	30.00
Border States Industries	\$13,785.00	26.19
Rexel USA, Inc dba Gexpro	\$14,550.00	24.81
McLean Technology Group	\$18,475.00	19.54

RFQ 354252 Provide Electrical Equipment, Parts and Supplies

Evaluation Committee Scoring Sheet

	Border States Industries	Inline Electric Supply	McLean Technology Group	Rexel USA, Inc dba Gexpro
Offeror				
Contract Acceptance (Yes/No)	Yes	Yes	Yes	Yes
Cost (30)	26.19	30.00	19.54	24.81
Team Qualifications and Experience (35)	35.00	30.00	28.00	28.00
Capacity to Perform (35)	34.00	33.00	28.00	28.00
Total Evaluation Scores	95.19	93.00	75.54	80.81

Evaluation Comments

Border States Industries
Strengths
Team Qualifications and Experience section, most experienced, very detailed section, listed resumes for each key individual, 24/7 help line given. In Capacity to Perform section, backorders information detailed, responded to every bullet point.
Weaknesses
Capacity to Perform section, stock items being shipped, no ETA given, ability to provide alternate purchasing options was vague.
Inline Electric Supply
Strengths
Team Qualifications and Experience section, responded to every bullet point, listed key individuals. In Capacity to Perform section, listed several cities of locations, responded to all bullet points.
Weaknesses
Team Qualifications and Experience section, listed only phone numbers for key individuals, not detailed. Little detail on knowledge and experience bullet point. In Capacity to Perform section, not detailed in equipment and parts sold,

McLean Technology Group

Strengths

Team Qualifications and Experience section, responded to every bullet point, provided list of manufacturers. Capacity to Perform section, responded to all bullet points.

Weaknesses

Team Qualifications and Experience section, listed key individuals but no contact information given, lacking details on the responses given. Capacity to Perform section, no ETA given on stock items, website is under construction. Start time of 7:30am which is an hour later than the other 3 proposals.

Rexel USA, Inc dba Gexpro

Strengths

Team Qualifications and Experience section, responded to all bullet points, listed manufacturers and key individuals. Capacity to Perform section, listed in stock availability and gave ETA on stocked items.

Weaknesses

Team Qualifications and Experience section, little detail on knowledge and key individuals. Capacity to Perform section, only 1 location given, capacity is low, lack of details given.

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin
Contract Specialist: Marissa Conklin
Date: 8/31/23

Department Name: General Services
RFP/ITB Number: 354252

Project Name: Provide Electrical Equipment, Parts, and Supplies

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Border States Industries	\$ 13,785	TBD	Yes	7%	The prime IS NOT a metro Approved SBE. Acknowledged 7% SBE/SDV requirement over life of the project and consequences of misrepresentation.

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin
Contract Specialist: Marissa Conklin
Date: 8/31/23

Department Name: General Services
RFP/ITB Number: 354252

Project Name: Provide Electrical Equipment, Parts, and Supplies

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Inline Electric Supply	\$ 12,035	TBD	Yes	7%	The prime IS NOT a metro Approved SBE. Acknowledged 7% SBE/SDV requirement over life of the project and consequences of misrepresentation.

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