



Notice of Intent to Award

Solicitation Number	357291	Award Date	12/13/2023 3:47 PM CST
Solicitation Title	Provide New Type 1 Ambulance Medium Duty		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Emergency Equipment Professionals, Inc	Company Contact	John Scullin
Street Address	6441 Highway 51N		
City	Horn Lake	State	MS
		Zipcode	38637

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MC Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Solicitation Title & Number		RFP Cost Points
RFQ 357291; Provide New Type 1 Ambulance Medium Duty		40

Offeror's Name	Total Bid Amount	RFP Cost Points
Siddons Martin Emergency Group, LLC	\$26,346,512.05	40.00
Emergency Equipment Professionals, Inc	\$27,188,094.98	38.76
Allsource Enterprises LLC dba Safe Industries	\$30,773,898.12	34.25

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Evaluation Committee Scoring Sheet

	Allsource Enterprises LLC dba Safe Industries	Emergency Equipment Professionals, Inc	Siddons Martin Emergency Group, LLC
Offeror			
Contract Acceptance (Yes/No)	Yes	Yes	Yes
Cost (40)	34.25	38.76	40.00
Team Qualifications, Experience and References (25)	25.00	25.00	10.00
Functional Requirements (25)	15.00	15.00	5.00
Project Schedule and Capacity to Perform (10)	10.00	8.00	5.00
Total Evaluation Scores	84.25	86.76	60.00

Evaluation Comments

Allsource Enterprises LLC dba Safe Industries
Strengths
Team Qualifications and Experience and References section, great references, very detailed. In Functional Requirements, responded to every bullet point. In Project Schedule and Capacity to Perform section, had the lowest amount of days/time for delivery, very detailed schedule.
Weaknesses
Functional Requirements section, some items; door handles and A/C condenser were located in different areas than requested on Specification Sheet.

Emergency Equipment Professionals, Inc

Strengths

Team Qualifications and Experience and References section, very detailed information and provided all bullet points. In Functional Requirements section, responded to all specifications. On Project Schedule and Capacity to Perform, provided delivery time.

Weaknesses

In Functional Requirements section, there were items that did not meet exact specifications requested such as battery tray, lights and an oxygen outlet. In Project Schedule and Capacity to Perform section, there was no specific date, could deliver end of 2024.

Siddons Martin Emergency Group LLC

Strengths

Team Qualifications and Experience and References section, stated who the firm was. Functional Requirements section, offered what products they offer as a firm, responded "yes" to all items on specifications sheet. In Project Schedule and Capacity to perform section, provided 22 months for delivery.

Weaknesses

Team Qualifications and Experience and References section, no references, lacking details on the responses given. On Functional Requirements, did not provide information on what was being requested only what the firm provides. In Project Schedule and Capacity to Perform section, no specific date given, provided they will do their best.