



Notice of Intent to Award

Solicitation Number	364274	Award Date	2/12/2024 11:27 PM CST
Solicitation Title	HVAC Parts, Equipment, and Supplies for Metro Nashville Government		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	Trevor.Hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Davis Service Supply Inc dba Johnstone Supply	Company Contact	Phil Root
Street Address	1207 Fesslers Lane		
City	Nashville	State	TN
		Zipcode	37210

Company Name	Trane U.S., Inc	Company Contact	Michael Sharp
Street Address	01 Grassmere Park Drive Suite 10		
City	Nashville	State	TN
		Zipcode	37211

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable. No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable. No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

MLL Supervisor (Initial)
Michelle A. Hernandez Lane
 Michelle A. Hernandez Lane
 Purchasing Agent & Chief Procurement Officer

**RFQ 364274 HVAC Parts, Equipment, and Supplies for Metro Nashville Government
Evaluation Team/Review Board Score Sheet**

Offeror	Davis Service Supply Inc dba Johnstone Supply	Trane U.S. Inc
Contract Acceptance	Yes	Yes
Qualifications and Experience (35 Points)	33.00	26.00
Project Approach and Capacity to Perform (35 Points)	29.00	28.00
Cost (30 Points)	24.00	17.33
Total Evaluation Scores	86.00	71.33

Evaluation Comments

Davis Service Supply Inc dba Johnstone Supply

Strengths

Provided a detailed account of how the provision of the scope will be provided. Provided store hours, after-hour, and on-call personnel information. Provided store locations to facilitate required services and handle Metro's pickup needs. Detailed how firm will respond to and mitigate supply chain issues and part shortages. Detailed equipment availability, in-stock parts, and available in-store, and special order process for part not available in store. Provided information on online ordering platform/options and Metro's ability to research materials through firm's on-line system. Detailed firm's ability to provide alternate purchasing options. Provided a detailed overview of company, including years in business providing the described work. Demonstrated knowledge and capacity in the provision of referenced goods/services. Provided a list of manufacturers for which respondent is an authorized dealer. Provided firm's key individuals and designated point of contact for the contract. Explained how the specialized knowledge and experience key individuals will be utilized to meet Metro's need. All referenced projects of a similar size, scope, and complexity.

Weaknesses

Only one store location in proximity to facilitate required needs for Metro. Lack of detail provided on supply-chain and back-order process for out-of-stock items. Lack of detail on standard shipping policy and expedited shipping policy. Lack of experience of point-of-contact for Metro.

Trane U.S. Inc

Strengths

Provided a detailed account of how the provision of the scope will be provided. Provided store hours, after-hour, and on-call personnel information. Multiple locations to facilitate required services and handle Metro's pickup needs. Detailed how firm will respond to and mitigate supply chain issues and part shortages. Detailed equipment availability, in-stock parts, and available in-store, and special order process for part not available in store. Provided information on online ordering platform/options and Metro's ability to research materials through firm's on-line system. Provided a detailed overview of company, including years in business providing the described work. Demonstrated knowledge and capacity in the provision of referenced goods/services. Provided a list of manufacturers for which respondent is an authorized dealer. Explained how the specialized knowledge and experience key individuals will be utilized to meet Metro's need. All referenced projects of a similar size and scope.

Weaknesses

Lack of information provided on supply-chain and backorder process for out-of-stock items. Lack of detail on standard shipping policy and expedited shipping policy. Lack of detail on firm's ability to provide alternate purchasing options. Referenced projects not of similar complexity. Failed to provide firm's key individuals and designated point of contact for the contract. Provided no project values for referenced projects.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 364274 HVAC Parts, Equipment, and Supplies for Metro Nashville Government			24	6	30
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Trane U.S. Inc	\$2,022,500.00	\$0.00	17.77	0.00	17.77
Davis Service Supply Inc dba Johnstone Supply	\$1,497,875.00	\$0.00	24.00	0.00	24.00