

SMALL BUSINESS/MWBE CONTRACT COMPLIANCE
FINAL ANALYSIS

METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY
OFFICE OF MINORITY & WOMEN BUSINESS ASSISTANCE (BAO)

RFP 03-172

Date Issued: 12/20/06

Project Name: Birch Bldg.

PO/Contract #: 15600

Procuring Dept(s): Real Property Services

Metro Project Manager: Marthe Cummings - RPS

Project Start Date: 03/2004

Project End Date:

Contractor: Ray Bell Construction

Contractor Contact: Keith Pyle

CC Specialist: Bryan Gleason

Phone: (615) 373-4343

PART 1: PROJECT SUMMARY	
Initial contract/PO Dollar Value:	\$39,244,748.00
Final contract/PO Dollar Value:	\$51,279,778.00
Proposed Small Business Participation %:	19.14%
Actual Small Business Participation %:	19.22%
Proposed MWBE Participation %:	0.00%
Actual MWBE Participation %:	0.86%

This project predates the Procurement Nondiscrimination program therefore there was no "proposed" MWBE utilization.

Category	Value
Proposed SBE participation	19.14%
Actual SBE participation	19.22%
Proposed MWBE Participation	0.00%
Actual MWBE Participation	0.86%

PART II: SUBCONTRACTOR INFORMATION					
Subcontractor	MBE/WBE	Proposed Participation %		Actual Participation %	
		SBE	MWBE	SBE	MWBE
Thornton & Associates	✓	0.02%	0.00%	0.00%	0.00%
Franklin Builders Inc. **	na	0.03%	0.00%	0.02%	0.00%
Custom Window Covering	✓	0.05%	0.00%	0.04%	0.04%
Valdez Concrete	na	0.31%	0.00%	0.23%	0.00%
Phoenix Fireproofing LLC	na	0.16%	0.00%	0.12%	0.00%
Wofford's Nursery & Landscaping	na	0.09%	0.00%	0.07%	0.00%
Overhead Door Co	na	0.06%	0.00%	0.07%	0.00%
Sunrise Contracting Inc.	✓	0.54%	0.00%	0.45%	0.45%
Gilley Steel Corp	na	0.42%	0.00%	0.37%	0.00%
Fred Lowe Associates **	na	0.15%	0.00%	0.00%	0.00%
Liberty Construction	na	0.42%	0.00%	0.29%	0.00%
CMG Painting, Inc.	✓	0.46%	0.00%	0.37%	0.37%
Elmore Electrical & Mech, Inc.	na	9.32%	0.00%	9.02%	0.00%
Taylor Construction Commercial	na	4.54%	0.00%	4.17%	0.00%

Double J Construction	na	0.30%	0.00%	0.13%	0.00%
Rutledge Environmental	na	0.41%	0.00%	0.28%	0.00%
Leeco	na	0.01%	0.00%	0.01%	0.00%
Modular Designs	na	1.27%	0.00%	1.14%	0.00%
Environmental Graphics	na	0.58%	0.00%	0.39%	0.00%
Mesa Interior *	na	0.00%	0.00%	2.05%	0.00%
E&B Trucking ***	na	0.00%	0.00%	0.01%	0.00%
		19.14%	0.00%	19.22%	0.86%

* Mesa Interior replaced Taylor Construction Commercial

** Indicates the proposed small businesses who was not utilized due to job spec changes

*** E&B Trucking was added after the submittal of the original proposal.

PART III: PROJECT/COMPLIANCE HIGHLIGHTS

Procurement Overview

The purpose of the procurement was to provide construction of the new Justice Building, construction of a new inmate transfer over the street bridge between the new Justice Building, and renovation of the Ben West Municipal Building.

General Adherence to Small Business Regulations/Policies

Ray Bell Construction met all Small Business Regulations/Policies stipulated within the signed contract and Request for Proposal. Ray Bell Construction proposed to utilize small business at 19.14%, however, Ray Bell Construction exceeded their small business participation by .08%. **No deficiencies noted.**

General Adherence to Small Business Reporting Requirements

Ray Bell Construction met all Small Business Reporting Requirements as stipulated in the contract. Ray Bell Construction provided the Business Assistance Office (BAO) all of the required monthly financial documents on a timely basis. **No deficiencies noted.**

Proposed VS. Actual Small Business Participation

Ray Bell Construction proposed to utilize the subcontractors mentioned above as their small businesses of choice. Of which, Ray Bell Construction proposed to utilize each of the above mentioned small businesses at a specified percentage of total dollars of the contract value. At the conclusion of work, Ray Bell Construction has demonstrated by the submission of financial documentation that they exceeded their small business participation by .08% resulting in a total of \$9,855,676.47 in small business dollars. **No deficiencies noted.**

Recommendations

None

Contractors Comments

No Response

Contract Compliance Specialist: Bryan Gleason

Date: October 12, 2009

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