

Evaluation Criteria	Burns & McDonnell	Security Risk Management Consultant, LLC
Contract Acceptance – No Score		
Minimum Requirement (Pass/Fail)	Pass	Pass
Qualifications & Experience – 23 Points	20	23
Service Delivery – 35 Points	29	33
Diversity – 5 Points	2.75	2.75
Sustainability – 2 Points	2	2
<b>SUBTOTAL:</b>	<b>53.75</b>	<b>60.75</b>
<b>Cost – 35 Points</b>	<b>32.29</b>	<b>35</b>
<b>TOTALS</b>	<b>86.04</b>	<b>95.75</b>

### Strengths and Weaknesses

#### **Burns & McDonnell**

**Strengths** – Offeror has demonstrated its capacity to meet Metro’s needs. Offeror’s proposed team is large and experienced.

**Weaknesses** – While Offeror’s proposed team is large, none of the proposed team members are certified security consultants. The Service and Delivery section lacked detail and seemed to be boilerplate language. Offeror did not provide all three reference questionnaires. The proposed approach, deliverables, and checklist did not necessarily align with Metro’s desired approach and may conflict with other consulting areas/procedures already in place under other service area contracts. Attachments were referenced but not included. The resumes offered as part of the qualifications were merely a highlight of the work that has been performed since employed with Offeror but does not clearly outline any experience apart from Offeror.

#### **SRMC**

**Strengths** – Offeror’s proposed team includes certified security consultants. Offeror’s core competency is security consulting. The service plan closely aligned with the RFP scope of work and related back to the requirements outlined in same. Offeror’s proposal included Metro specific detail, was clear, and concise. Offeror clearly demonstrated the proposed team’s full breadth of their relevant experience including experience prior to being employed with Offeror.

**Weaknesses** – **None identified**

Solicitation Title & Number		RFP Cost Points
RFQ 859431 - Security and Security Technology Consulting		35
Offeror's Name	Total Bid Amount	RFP Cost Points
Security Risk Management Consultants, LLC	\$1,402,500.00	35.00
Burns & McDonnell	\$1,520,325.00	32.29