

### Cost Spreadsheet

Description	Estimated Quantity	Unit	Unit Bid Price	Extended Total
EMS Personal Protective Equipment (PPE) Turnout Gear	200	Each	\$ 1,086.00	\$ 217,200.00
TRAINING	1	Each	0	-
SOFTWARE	1	Each	0	-
Garment Measurements	200	Each	0	-
<b>Total Cost</b>			<b>\$</b>	<b>217,200.00</b>

<p>Escalation/De-escalation</p> <p>Enter in the total Maximum Percentage of Escalation that may apply to your Unit Bid Prices provided in the table above. Otherwise, leaving the Maximum Percentage of Escalation at 0.00% will assume that your Unit Bid Prices will remain the same over the 5-year term of the contract and the Offeror will not be able to change the price if awarded a contract. For evaluation purposes, the Maximum Percentage of Escalation entered by the Offeror will be applied for Years 2-5 to reach a Total Maximum Contract Value. This Total Maximum Contract Value is the amount that all Offerors will be evaluated against.</p> <p>Note: Pricing on this Bid Form shall remain as bid for the first 12-months from the filing date for the contract and then can be subject to the Maximum Percentage of Escalation as detailed on this Bid Form in accordance to the Escalation/De-escalation clause within the Contract Terms and Conditions.</p>	<table style="width: 100%; border-collapse: collapse;"> <tr style="background-color: #ffff00;"> <td style="text-align: right;"><b>4.00%</b></td> </tr> <tr> <td>Year 2 Assuming \$ 225,888.00</td> </tr> <tr> <td>Year 3 Assuming \$ 234,923.52</td> </tr> <tr> <td>Year 4 Assuming \$ 244,320.46</td> </tr> <tr> <td>Maximum Percent \$ 254,093.28</td> </tr> </table> <p style="text-align: center;"><b>Provide in Space Below the Index to be used to Justify Escalation/De-Escalation</b></p> <table style="width: 100%; border-collapse: collapse;"> <tr style="background-color: #ffff00;"> <td colspan="2" style="text-align: center;"><b>Manufacturer published retail pricing escalation/de-escalation</b></td> </tr> <tr style="background-color: #d3d3d3;"> <td style="text-align: center;"><b>TOTAL</b></td> <td></td> </tr> <tr style="background-color: #d3d3d3;"> <td style="text-align: center;"><b>MAXIMUM CONTRACT VALUE</b></td> <td style="text-align: right;"><b>\$ 1,176,425.26</b></td> </tr> </table>	<b>4.00%</b>	Year 2 Assuming \$ 225,888.00	Year 3 Assuming \$ 234,923.52	Year 4 Assuming \$ 244,320.46	Maximum Percent \$ 254,093.28	<b>Manufacturer published retail pricing escalation/de-escalation</b>		<b>TOTAL</b>		<b>MAXIMUM CONTRACT VALUE</b>	<b>\$ 1,176,425.26</b>
<b>4.00%</b>												
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<b>TOTAL</b>												
<b>MAXIMUM CONTRACT VALUE</b>	<b>\$ 1,176,425.26</b>											

NOTE: All lines items must be priced in the Unit Bid Price column on this form to be qualified in the evaluation to award.

NOTE: The Estimated Annual Amounts listed in Column E are estimates only. Metro does not guarantee any minimum or maximum amount of products to be purchased.

NOTE: A response of N/A is not acceptable. Enter \$0.00 on no cost items.

Failure to follow these instructions could deem your company non-responsive.

## Walker, Sandra (Finance - Procurement)

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**From:** Gossage, Jeff L (Finance - Procurement)  
**Sent:** Friday, May 27, 2016 11:09 AM  
**To:** Walker, Sandra (Finance - Procurement)  
**Subject:** RE: Single Bidder -926623 Emergency Medical Service Personal Protective Equipment (PPE) Turnout Gear

Award to a single offeror is approved. Thanks Sandra

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**Jeff L. Gossage, C.P.M.**  
Purchasing Agent  
Metropolitan Government of Nashville & Davidson County  
615-862-6639 Office  
[Jeff.Gossage@Nashville.gov](mailto:Jeff.Gossage@Nashville.gov)



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**From:** Walker, Sandra (Finance - Procurement)  
**Sent:** Friday, May 27, 2016 10:53 AM  
**To:** Gossage, Jeff L (Finance - Procurement)  
**Subject:** FW: Single Bidder -926623 Emergency Medical Service Personal Protective Equipment (PPE) Turnout Gear

Friendly Reminder.

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**From:** Walker, Sandra (Finance - Procurement)  
**Sent:** Monday, May 23, 2016 2:14 PM  
**To:** Gossage, Jeff L (Finance - Procurement)  
**Subject:** Single Bidder -926623 Emergency Medical Service Personal Protective Equipment (PPE) Turnout Gear

Mr. Gossage,

Metro received one proposal from NAFECO for RFQ# 926623 Emergency Medical Service Personal Protective Equipment (PPE) Turnout Gear. NAFECO was the only vendor to show up for the pre-offer meeting. The Fire Department is good with the supplier and budget for this project.

Sincerely,

Sandra Walker  
Metropolitan Nashville Dept. of Finance  
Div. of Purchasing and Contract Management  
730 Second Avenue South, 1st Floor | PO Box 196300 | Nashville | TN | 37219  
Tel: 615.862.6707 / Fax: 615.862.6179  
<http://www.nashville.gov/finance/procurement>

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