

**RFQ #905510 Emergency Debris Removal Services  
Evaluation Team Score Sheet**

Offeror	Ceres Environmental Services	CrowderGulf	DRC Emergency Services, LLC	TAG Grinding Services, Inc.	TFR Enterprises, Inc.
<b>Contract Acceptance</b>	Accept	Accept	Accept	Accept	Accept
<b>Bid Bond (Pass/Fail)</b>	Pass	Pass	Pass	Pass	Pass
<b>Business Plan (20 points)</b>	16.00	19.00	18.00	16.00	15.00
<b>Corporate Experience, Qualifications, and References (20 points)</b>	18.00	20.00	19.00	17.00	16.00
<b>Firm's Capacity to Perform (15 points)</b>	11.00	13.00	14.00	11.00	11.00
<b>Diversity Plan (5 points)</b>	5.00	4.75	5.00	4.00	5.00
<b>Sustainability (5 points)</b>	5.00	5.00	5.00	5.00	5.00
<b>Cost Criteria (35 points)</b>	29.86	33.45	33.86	28.91	35.00
<b>Total Evaluation Scores</b>	<b>84.86</b>	<b>95.20</b>	<b>94.86</b>	<b>81.91</b>	<b>87.00</b>

**Primary contract awarded to CrowderGulf with backup contract award to DRC Emergency Services, LLC per the Scope of Services that stated the following:**

**When a disaster occurs or is imminent, the Public Works Debris Manager will contact the firm(s) holding Debris Removal to advise them of Metro Nashville Government's intent to activate the contracts. The Debris Manager will contact the primary contractor first, then other contract holders as necessary depending on the amount of debris.**

## Evaluation Comments

### Ceres Environmental Services

Strengths - Call center that handles complaints within Business Plan. Strong Corporate Experience with detailed resumes.

Weaknesses - Business Plan did not detail the process for correcting any notices of violations. Business Plan lacked detail on how the team will approach removing large volumes of disaster-generated debris from a large area. Proof of necessary bonds and insurance not provided in Firm's Capacity to Perform. Lacked detail regarding the established network of resources to provide the necessary equipment for performing the assigned tasks within Firm's Capacity to Perform.

**CrowderGulf**

Strengths - Business Plan had good detail with how the team will approach removing large volumes of disaster-generated debris; Provided good detail in the Business Plan on how to clear the right-of-way and coordination efforts in conducting multiple passes for each site; detailed hazmat plan. Strong Corporate Experience with 45 years experience; NIMS compliance and FEMA certifications.

Weaknesses - Lack of detail on managing a major workforce with the potential of multiple subcontractors under Firm's Capacity to Perform. Listed bonding detail in the Corporate Experience section and not in the Firm's Capacity to Perform.

**DRC Emergency Services, LLC**

Strengths - Nice breakdown of debris categories in Business Plan; broke down their fuel availability in Business Plan. Strong Corporate Experience with over 27 years experience. Strong Firm's Capacity to Perform; 100% reimbursement record; successful contractor in performing previous work with Metro.

Weaknesses - No safety policy as part of the Business Plan. Some references not of similar size, scope, and complexity. Corporate Experience lacked detail on subcontractor qualifications. Firm's Capacity to Perform lacked detail regarding managing a major workforce with the potential of multiple subcontractors.

**TAG Grinding Services, Inc.**

Strengths - Referenced national response framework and compliance with FEMA in Business Plan.

Weaknesses - No safety policy as part of the Business Plan; no mention of process for handling hazardous waste inadvertently delivered to a TDSR site; did not follow the requested format of the Evaluation Criteria. Lacked detail on their subcontractors in Corporate Experience; no financial information detailed in the Corporate Experience per Metro's requested format. Did not provide the detailed breakdown on the Firm's Capacity to Perform.

**TFR Enterprises, Inc.**

Strengths - N/A

Weaknesses - No safety policy as part of Business Plan; no quality assurance plan or quality control listed. Business Plan contained no detail on how the team will approach removing large volumes of disaster-generated debris from a large area. Corporate Experience contained limited detail on resumes of subconsultants and key personnel. Limited projects of similar size and scope. No capacity detail; did not follow the requested format for Firm's Capacity to Perform.

Enter Solicitation Title & Number Below			
Emergency Debris Removal Services, RFQ# 905510	Min. SBE/SDV Participation	Lowest Bid	
	<b>20.0%</b>	<b>\$16,126,000.00</b>	<b>35</b>
Offeror's Name	Bids	Evaluation Amount	RFP Cost Points
TFR Enterprises, Inc.	\$16,126,000.00	\$16,126,000.00	<b>35.00</b>
DRC Emergency Services, LLC	\$16,667,250.00	\$16,667,250.00	<b>33.86</b>
CrowderGulf	\$16,871,250.00	\$16,871,250.00	<b>33.45</b>
Ceres Environmental Services	\$18,899,750.00	\$18,899,750.00	<b>29.86</b>
TAG Grinding Services, Inc.	\$19,521,500.00	\$19,521,500.00	<b>28.91</b>