

	Johnson Controls, Inc	CTech Controls	Trane	LEE COMPANY-
Contract Acceptance (P/F)	Pass	Pass	Pass	Pass
Cost Criteria (35pts)	10.12	13.69	22.45	28
Project Understanding (10pts)	9	10	8	5
Background & Reverences (15pts)	15	15	11	5
Business Plan & Approach (25pts)	23	25	22	17
Service and Maintenance (15pts)	15	14	5	5
ISA (P/F)	Pass	Pass	Pass	Pass
Total Score	72.12	77.69	68.45	60

*Vendors in Red were deemed outside of the Competitive Range for their cost and were dropped.

*Vendor in Green is the high score.

JCI

JCI was extended the opportunity to revise costs but subsequent offer exceeded available funding and was outside the competitive range.

CTech

CTech was extended the opportunity to revise costs but subsequent offer exceeded available funding and was outside the competitive range.

Trane

Strengths: Has experience with projects of similar scope and size. Has the team and resources available to complete the project. Business plan and approach proved clear understand of the project and ability to perform the required task.

Weaknesses: Provided references but did not provide the information that was requested for each reference. Only three team members mentioned. Only one active installer mentioned. Service and Maintenance lacked detail. No mention of SLA. Discussed how this system will tie in to current BAS Software system.

Lee Company

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Strengths: Has worked with metro on jobs of similar size and complexity. Provided all information requested for business plan and approach.

Weaknesses: The did not mention current metro set up that they have. Did not mention the ITS environment and how everything will work together. No history and background in the project and understanding section. Two of the three references are metro buildings. Lacked information in the background section. The schedule lacked detail and there was no timeline provided. Didn't mention product updates. Did not mention service and training. Didn't mention how they would involve Trane but are using a Trane product.