

**RFQ #937554 MWS Water Service Line Inventory Program  
Evaluation Team Score Sheet**

<b>Offeror</b>	<b>Garney Companies, Inc.</b>	<b>SBW Constructors, LLC</b>
<b>Contract Acceptance</b>	Accept	Accept
<b>ISA Questionnaire (Pass/Fail)</b>	Pass	Pass
<b>Corporate Experience and Project References (15 Points)</b>	10.00	11.00
<b>Team Qualifications and Capacity to Perform (15 Points)</b>	14.00	11.00
<b>Project Approach (30 Points)</b>	25.00	20.00
<b>Sustainability (5 Points)</b>	5.00	3.00
<b>Cost Criteria (35 Points)</b>	23.97	34.37
<b>Total Evaluation Scores</b>	<b>77.97</b>	<b>79.37</b>

## Evaluation Comments

### Garney Companies, Inc.

#### Strengths -

**Corporate Experience and Project References:** Number of AMR projects. Subcontractor's Civic Engineering experience with Metro.

**Team Qualifications and Capacity to Perform:** Addressed public outreach and leak detection.

**Project Approach:** Clear understanding of scheduling, project team coordination, and research. Detailed project approach: damage repair, backflushing.

**Sustainability:**

#### Weaknesses -

**Corporate Experience and Project References:** No experience of 30,000 services or more.

**Team Qualifications and Capacity to Perform:** Concern with Project Manager structure; capacity of number of employees.

**Project Approach:** Lacked detail on QA/QC. Weak on how the data is managed and presented to MWS. Inefficiency of field visits.

**Sustainability:**

## SBW Constructors, LLC

### Strengths -

**Corporate Experience and Project References:** Large AMR projects and met 30,000 services or more.

**Team Qualifications and Capacity to Perform:** Jacob's capacity and expertise in data management.

**Project Approach:** 3-Phase project approach. Detail on how data is managed and presented to MWS. Maintaining a complaint log.

**Sustainability:**

### Weaknesses -

**Corporate Experience and Project References:** Limited detail on referenced projects.

**Team Qualifications and Capacity to Perform:** Field Manager's experience not tied to the scope of services.

**Project Approach:** Team dynamics with regards to subcontractor control (unclear understanding of who the prime contractor will be). Lacked understanding on the service inventory program. Inefficiency of field visits.

**Sustainability:** Lack of detail.

Enter Solicitation Title & Number Below

MWS Water Service Line Inventory Program,  
RFQ #937554

Lowest Bid

\$5,465,875.00

35

Offeror's Name	Bids	SBE	SBE Participation Requirement	SBE Participation Incentive	Incentive Evaluation Amount	RFP Cost Points
SBW Constructors, LLC	\$5,465,875.00	\$3,463,475.00	\$0	\$0	\$5,465,875.00	34.37
Garney Companies, Inc.	\$9,017,125.00	\$3,803,250.00	\$0	\$0	\$9,017,125.01	23.97
	<b>Pts for Raw Cost</b>	<b>Pts for SBE Cost</b>	<b>Cost Score</b>			
	28.00	6.37	34.37			
	16.97	7.00	23.97			

## PNP Compliance Results Form

Department Name: Water Services  
 RFP/ITB Number: 937554  
 Procurement Name: MWS Water Service Line Inventory Annual Contract

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Garney Companies, Inc.	Yes	<p>Proposer is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBE firms as required by the Procurement Code. Proposed BAC Paving Company, Inc. @ 4.44% for paving and Civic Engineering and Information @ 2.20% for GIS engineering.</p>
SBW Constructors, LLC	Yes	<p>Proposer is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBE firms as required by the Procurement Code. Proposed CIA Engineering @ 3.18% for Inspection of water service connections &amp; data collection and K.S. Ware &amp; Associates @ 3.18% for Inspection of water service connections &amp; data collection and BAC Paving @ 9.88% for asphalt paving</p>

\*Denotes Contractor with whom follow up was required  
 Date: 08/12/16  
 Metro Buyer: Kevin Edwards  
 BAO Rep: JoeAnn Carr

BAO SBE Assessment Sheet				
<b>BAO Specialist:</b>		JoeAnn Carr		
<b>Contract Specialist:</b>		Kevin Edwards		
<b>Date</b>		8/12/2016		
<b>Department Name:</b>		Water Services		
<b>RFP/ITB Number:</b>		RFQ#937554		
<b>Project Name:</b>		MWS Water Service Line Inventory Program		
Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	Comments
Garney Companies, Inc.	\$9,017,125.00	\$3,803,250.00	Yes	Proposed the engagement of SBE subcontractors; American Utility Contractors, LLC @ 16.29% for water service inspections and meter replacement, BAC Paving Company, Inc @ .08% for paving, Dan Weaver Services @ .11% for leak detection, and EM Protective Services @ .89% for traffic control
SBW Constructors, LLC	\$5,465,875.00	\$3,463,475.00	Yes	Proposer is an approved Metro SBE and proposes to self-perform 43.92% and the engagement of SBE subcontractors; BAC Paving Company, Inc @ 9.88% for asphalt patch paving, EM Protective Services @ 3.20% for off-duty police officers, CIA Engineering @ 3.18% for inspection of water service connections & data collection, and K.S.Ware & Associates @ 3.18% for inspection of water service connections & data collection