

**RFQ #950572 - Plumbing Maintenance, Repair, and Emergency Repair  
Evaluation Team Score Sheet**

Offeror	Lee Company	S.M. Lawrence Company, Inc.
Contract Acceptance	Accept	Accept
Minimum Requirement (Pass/Fail)	Pass	Pass
Qualifications and Experience (25 Points)	22.00	22.00
Service Delivery (35 Points)	30.00	33.00
Cost (40 Points)	32.00	31.02
<b>Total Evaluation Scores</b>	<b>84.00</b>	<b>86.02</b>

**Evaluation Comments**

<b>Lee Company</b>
<p><b>Strengths -</b></p> <p><b>Qualifications and Experience:</b> Training program well thought out; number of plumbers qualified to work on backflow preventers</p> <p><b>Service Delivery:</b> In-house 24/7 phone access for service calls</p>

**Weaknesses -**

**Qualifications and Experience:** Failed to list an exact number of employees; detail regarding experience with other arrangements similar in size, scope, and complexity was limited; Section 3.3 did not describe their resources; Section 3.4 did not address plumbing issues

**Service Delivery:** Lacked detail on how they would meet Metro's proposed schedules; did not explain how service calls are dispatched; no clear detail of the number of service technicians they have available

**S.M. Lawrence Company, Inc.**

**Strengths -**

**Qualifications and Experience:** Section 3.2 provided strong detail on experience and listed multiple examples of other businesses served

**Service Delivery:** Provided detail on how they would go about giving Metro priority over other work; number of plumbers that met Metro's security background check; stated company can exceed Metro's required timeframes

**Weaknesses -**

**Qualifications and Experience:** Section 3.2 experience was not all related to plumbing; Section 3.3 did not describe their resources; training program not as detailed

**Service Delivery:** Section 4.5 not as detailed in promoting sustainability

Solicitation Title & Number	SBE/SDV Threshold Percentage		RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Plumbing Maintenance, Repair, and Emergency Repair, RFQ# 950572	15.0%		32	8	40
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Lee Company	\$351,685.00	\$26,377.00	32.00	0.00	32.00
S.M. Lawrence Company, Inc.	\$362,800.00	\$20,000.00	31.02	0.00	31.02

**Note: Neither company met the 15% SBE Threshold to receive any SBE/SDV Points.**

## PNP Compliance Results Form

Department Name: Metro-Wide

RFP/ITB Number: 950572

Procurement Name: Plumbing Maintenance, Repair, and Emergency Repair

Primary Contractor	PNP Compliant (Yes/No)	
S. M. Lawrence Company	Yes	S. M. Lawrence Company successfully completed the GFE outreach to three certified MWBEs: K & J Associates (Declined), Mutual Contractors (Declined) and Custom Earthworks (Declined).

\*Denotes Contractor with whom follow up was required

Date: 10/19/16

Metro Buyer: Kevin Edwards

BAO Rep: Tina R. Burt

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt  
 Contract Specialist: Kevin Edwards  
 Date: 10/19/2016

Department Name: Metro-Wide  
 RFP/ITB Number: 950572

Project Name: Plumbing Maintenance, Repair, and Emergency Repair

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
S. M. Lawrence Company	\$ 362,800.00	\$20,000.00	Yes	\$20,000.00	6%	Prime proposed usage of SBE/SDV approved firm, FM Insulation, LLC (\$20,000/6%).

\*For ITBs, only apparent low bidder will be listed.