

**SPORTS AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE
& DAVIDSON COUNTY**

Minutes of the January 12, 2012 Meeting of the Board of Directors
Bridgestone Arena- Meeting Rooms D-G
8:00 a.m.

Board Members: Kim Adkins, Alfonzo D. Alexander, Margaret Behm, J.D. Elliott, Chuck Meriwether, Steve North, Ralph Perrey, Edward Temple, Nancy Vincent

Staff: Emmett Edwards (Sports Authority), Theresa Costonis (Metro Legal)

Titans/LP Field: Don Machlachlan, Walter Overton, Jeneen Kaufmann, Scott Rayson

Predators/Powers Management: Sean Henry, Michelle Kennedy, Beth Snider, Sean Marshall

Visitors: Fred Lieb (Wally Byam Caravan Club International), Rich Riebeling (Metro Finance), Hugh Tanner (Morgan Keegan), Brasher Burbank

Mr. J.D. Elliott called the meeting to order at 8:00 a.m. and recognized Ms. Theresa Costonis to read the Metro Code of Laws (Ordinance No. BL2006-1050). Mr. Elliott welcomed new Sports Authority member and retired Major League Baseball Umpire, Chuck Meriwether, to the board.

Upon a motion duly made and seconded, the Sports Authority unanimously voted to approve the minutes of the December 6, 2011 board meeting.

Executive Director's Report

Mr. Elliott recognized Mr. Emmett Edwards to give the Executive Director's Report. Mr. Edwards began by reporting that the Wally Byam Caravan Club International (Airstream RV Association) submitted a Civic Event Application for use of LP Field on March 18, 2012. Mr. Edwards noted that that the organization does not have the proper IRS designation for staff to recommend a parking waiver but that all required documents have been received should the board choose to approve the event. **Upon a motion duly made and seconded the Sports Authority voted to grant a parking waiver for the organization.**

Mr. Edwards further reported that the Sports Authority's committee to award the RFP for parking management at LP Field has submitted its recommendation to Finance-Procurement. Finance is continuing its review and Mr. Edwards expects to receive an update from them prior to the next board meeting. Mr. Elliott requested that Mr. Edwards inquire as to why the procurement process has been so lengthy.

Bond Issuance Update

Mr. Elliott recognized Mr. Rich Riebeling, Metro Finance Director, to update the Board on the bonds the Sports Authority approved for improvements at LP Field. Mr. Riebeling introduced Hugh Tanner, managing director for Morgan Keegan, the senior underwriter on the bonds. Mr. Riebeling reported that the bond sale was successful and that the closing has been scheduled for next week. The bonds total \$26,796,222 and Mr. Riebeling noted that the term was reduced from twenty-five to twenty-two years with a gross savings of \$1.4 million.

LP Field Report

Mr. Elliott recognized Mr. Walter Overton to give the LP Field Report. Mr. Overton began by reporting that since the last meeting LP Field has hosted two Titans games and the Music City Bowl. He then turned his attention to casualty loss damage reporting that outstanding items total \$108,612.94. Mr. Overton noted that revenue generated from the ticket user fee is currently \$3,314,269.18, and that the Stadium Capital Fund has a balance of \$1,143,088.39.

Mr. Overton reminded the Board that, as usual, the Titans Periodic report contained a list of unfiled capital expenditures. He reported that he had spoken to Terri Costonis about their desire to have a meeting to discuss capital expenses. Finally, Mr. Overton stated that the LP Field Construction/Capital Expense Projects checklist was included in the report for the board's review.

Finally, Mr. Overton reported that on December 28, 2011 he sent a letter to Mr. Edwards and Ms. Nancy Whittemore of Metro General Services regarding the possibility of salvaging and reselling the stadium's existing video boards, sound system and related control room equipment. Mr. Overton noted that their consultants had advised them that the incremental cost to remove and package the equipment for delivery to a third party would likely be greater than a buyer would pay the Sports Authority for the equipment. The letter went on to say that unless the Titans heard otherwise from the Sports Authority of General Services the requests for proposals (RFPs) will assume that all of the audio/visual equipment will be demolished and not removed and stored or packaged for resale.

Bridgestone Arena Report

Mr. Elliott recognized Mr. Sean Henry to give the Bridgestone Arena report. Mr. Henry began by reporting that Brock Jones, Sr. Director of Booking, will be leaving Bridgestone Arena to handle some of the programming for Global Spectrum, an industry giant that manages about 50-60 buildings around the country. Mr. Henry thanked him for the work he's done at the arena and for the community and noted that he has given Bridgestone Arena a great place to launch from.

Mr. Henry continued with announcement that Bridgestone Arena finished 2011 as the 6th busiest building in the country. He also reported that the Predators are expecting to hit their 9th consecutive sell out at tonight's game, and that 7th consecutive sell out was a franchise record.

Mr. Henry additionally reported that preliminary meetings with Metro and Larry Thrailkill have been held to discuss proposed changes to the lease agreements. Mr. Henry stated that more formal meetings will be held in the coming weeks and Mr. Elliott reported that Ms. Lauren Brisky would provide an update report at the next meeting.

Mr. Henry announced that the Predators have hired Mr. Bob Lee, Lee & Associates, to look at the overall contract, direct impact, true economic impact, dollars generated vs. dollars incentivized, and ultimately to evaluate what is and is not working. Mr. Lee is currently working on a report that Mr. Henry hopes to provide to the board soon. Ms. Margaret Behm stated the importance of examining the current provisions in light of the actual financials and requested that the numbers, with contractual provisions,

be provided at the next board meeting. Mr. Steve North added that, from a public relations standpoint, it would be helpful to know not just the overall financial effect on the arena but, specifically, on the taxpayer- especially in regards to attendance and the seat user fee. Mr. Henry responded that his belief is that Mr. Lee's report will address some of these questions, but added that Mr. Bob Lackey, Metro Finance might also have some of the requested information.

In response to questions about the budget, Mr. Henry assured the Sports Authority that, despite an increase in expenses, some of which have been one-time projects that were not capitalized in previous budget cycles, the arena will beat the budget.

2012 Officer Elections

Mr. Elliott opened the floor for nominations for 2012 slate of officers to include Chairman, Vice-Chair, and Secretary/Treasurer. **Upon a motion duly made and seconded, the Sports Authority voted to retain the current slate of officers: J.D. Elliott- Chair, Ralph Perrey- Vice- Chair, and Cathy Bender- Secretary/Treasure.**

There being no other business, the Sports Authority meeting adjourned.