

MINUTES OF THE 50th MEETING OF THE CONVENTION CENTER AUTHORITY OF THE METROPOLITAN GOVERNMENT OF NASHVILLE & DAVIDSON COUNTY

The 50th meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on May 8, 2014 at 9:00 a.m., in the Administrative Board Room of the Administrative Offices at the Music City Center, Nashville, Tennessee.

AUTHORITY MEMBERS PRESENT: Marty Dickens, Irwin Fisher, Francis Guess, Vonda McDaniel, Willie McDonald, and Mona Lisa Warren

AUTHORITY MEMBERS NOT PRESENT: Waverly Crenshaw, Jr., Luke Simons, Leo Waters, and Vice-Mayor Diane Neighbors, Ex-Officio

OTHERS PRESENT: Charles Robert Bone, Charles Starks, Barbara Solari, Elisa Putman, Jasmine Quattlebaum, Mary Brette Clippard, Heidi Runion, Brian Ivey, Natasha Blackshear, Stephanie Harris, Bill Facella, and Jessica Skoney

The meeting was opened for business by Chairman Marty Dickens who stated that a quorum was present.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

ACTION: Vonda McDaniel made a motion to approve the 49th Meeting Minutes of April 10, 2014. The motion was seconded by Irwin Fisher and approved unanimously by the Authority.

Jessica Skoney, MCC intern for the summer, was introduced.

There was discussion and it was determined that the next meeting of the CCA will be on May 19, 2014 at 9:00 a.m.

*Denotes arrival of Mona Lisa Warren

Charles Starks was asked to give a project management update and there was discussion.

ACTION: Francis Guess made a motion to engage Commonwealth Development Group to provide project management services for the remaining open items on the Music City Center and authorizing Charles Starks to negotiate and execute an agreement with Commonwealth Development Group on substantially the same terms as set forth in the Owners Representative and Project Management Services Agreement between the Metropolitan Government and Commonwealth Development Group. The motion was seconded by Willie McDonald and after discussion was approved unanimously by the Authority.

Jasmine Quattlebaum gave a DBE report for the third quarter. (Attachment #1) There was discussion. Francis Guess noted that if there had been a vote on the DBE report he would have voted against it.

Charles Starks then gave an operation and tax collection update and there was discussion. (Attachment #1)

There was closing discussion and with no additional business a motion was made to adjourn, with no objection the CCA adjourned at 10:04 a.m.

Respectfully submitted,



Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Marty Dickens, Chairman
CCA 50th Meeting Minutes
of May 8, 2014



**Convention
Center Authority**

May 8, 2014

Appeal of Decisions

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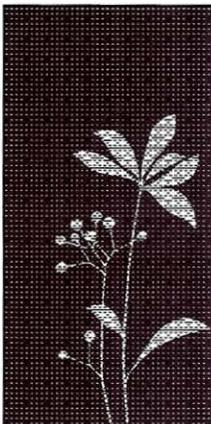


**Convention
Center Authority**

May 8, 2014

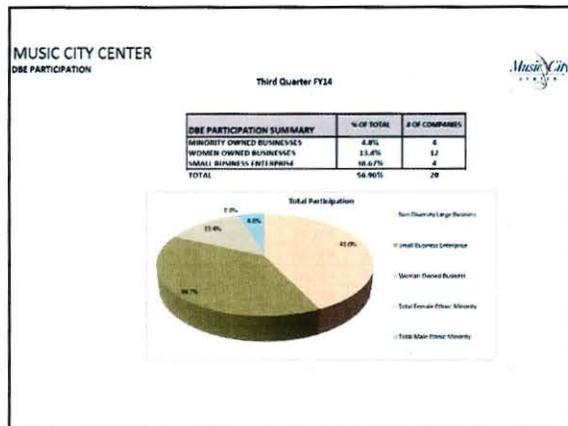


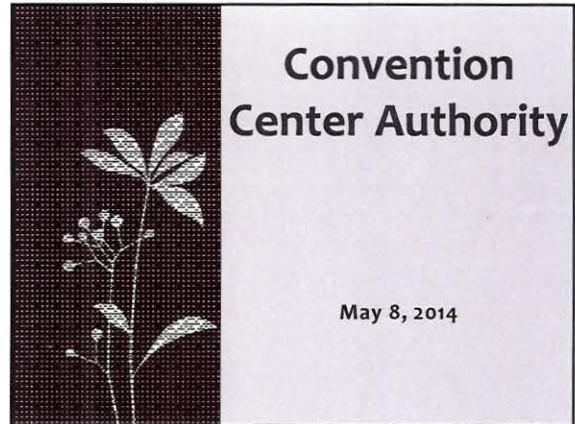
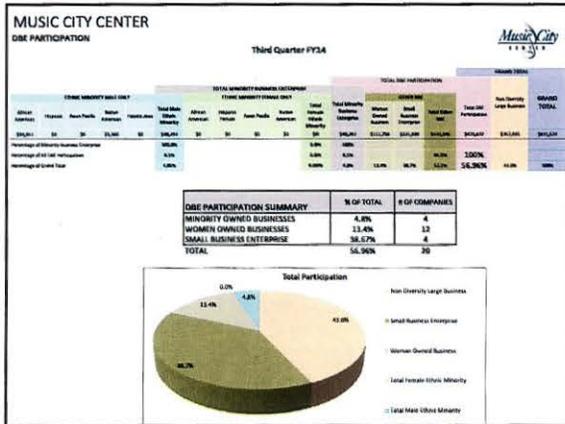
**Rich Riebeling – 4th
Luke Simons – 8th**



**Convention
Center Authority**

May 8, 2014





- ### April Events
- 27 Events
 - 87,182 Attendees
 - 41,811 Room Nights
 - \$54,783,029 Economic Impact

- ### April Tours & Site Visits
- 15 Sales Site Visits with estimated attendance for future events of over 36,000.
 - 8 Group Tours with 195 attendees. This included 2 public tours with 35 attendees.

MCC/Hotel Tax Collection

As of February 28, 2014
(not including campus tax)

	2/5 of 5% Occupancy Tax	Not 1% Occupancy Tax	\$2 Room Tax	Contracted Vehicle Tax	Rental Vehicle Tax	Total	Variance to FY 12-13
July	\$1,137,290	\$464,641	\$1,033,863	\$69,269	\$84,679	\$2,779,632	12.72%
August	\$1,143,196	\$466,756	\$986,724	\$62,868	\$169,170	\$2,808,713	18.37%
September	\$1,164,242	\$482,312	\$964,108	\$82,146	\$112,837	\$2,786,646	17.00%
October	\$1,367,390	\$673,206	\$1,043,866	\$64,136	\$132,808	\$3,171,406	17.93%
November	\$1,130,693	\$461,224	\$912,106	\$66,724	\$72,646	\$2,633,291	22.62%
December	\$931,321	\$364,686	\$791,183	\$60,484	\$126,426	\$2,262,998	4.58%
January	\$922,014	\$380,996	\$791,022	\$60,608	\$74,132	\$2,228,671	10.16%
February	\$1,080,018	\$446,407	\$863,294	\$67,914	\$111,621	\$2,649,164	14.11%
March							
April							
May							
June							
YTD Total	\$8,866,064	\$3,630,124	\$7,366,166	\$494,039	\$873,117	\$21,219,509	14.83%

These numbers are still subject to change by Metro/Division of Accounts Auditors

MCC/Hotel Tax Collection

Feb 2013 Total Tax Collections

	FY 2013	FY 2014	Variance
5% Occupancy Tax	\$2,234,925	\$2,700,044	20.81%
Gross 1% Occupancy Tax	\$446,985	\$540,009	20.81%
\$2 Room Tax	\$802,834	\$853,294	6.29%
Contracted Vehicle	\$62,783	\$57,914	-7.75%
Rental Vehicle	\$109,157	\$111,521	2.17%
\$.50 Room Tax	\$200,710	\$213,324	6.28%
SubTotal of Tax Collections	\$3,857,394	\$4,476,106	16.04%
Campus Sales Tax	\$0	Pending	-
Total Tax Collections	\$3,857,394	Pending	-

MCC Portion of Feb 2013 Total Tax Collections

	FY 2013	FY 2014	Variance
2/5 of 5% Occupancy Tax	\$893,970	\$1,080,018	20.81%
Net 1% Occupancy Tax	\$365,182	\$446,407	22.24%
\$2 Room Tax	\$802,834	\$853,294	6.29%
Contracted Vehicle	\$62,783	\$57,914	-7.75%
Rental Vehicle	\$109,157	\$111,521	2.17%
SubTotal of Tax Collections	\$2,233,926	\$2,549,154	14.11%
Campus Sales Tax	\$0	Pending	-
Total Tax Collections	\$2,233,926	Pending	-

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MCC/Hotel Tax Collection

Year-to-Date 2013 Total Tax Collections

	FY 2013	FY 2014	Variance
5% Occupancy Tax	\$18,761,505	\$22,140,159	18.01%
Gross 1% Occupancy Tax	\$3,752,301	\$4,428,032	18.01%
\$2 Room Tax	\$6,801,475	\$7,366,165	8.30%
Contracted Vehicle	\$403,435	\$494,039	22.46%
Rental Vehicle	\$792,039	\$873,116	10.24%
\$.50 Room Tax	\$1,700,510	\$1,841,577	8.30%
SubTotal of YTD Tax Collections	\$32,211,264	\$37,143,087	15.31%
Campus Sales Tax	\$0	Pending	-
Total YTD Tax Collections	\$32,211,264	Pending	-

MCC Portion of Year-to-Date 2013 Total Tax Collections

	FY 2013	FY 2014	Variance
2/5 of 5% Occupancy Tax	\$7,504,602	\$8,856,063	18.01%
Net 1% Occupancy Tax	\$2,977,398	\$3,630,123	21.92%
\$2 Room Tax	\$6,801,475	\$7,366,165	8.30%
Contracted Vehicle	\$403,435	\$494,039	22.46%
Rental Vehicle	\$792,039	\$873,116	10.24%
SubTotal of YTD Tax Collections	\$18,478,949	\$21,219,506	14.83%
Campus Sales Tax	\$0	Pending	-
Total YTD Tax Collections	\$18,478,949	Pending	-

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