

**MINUTES OF THE 38th MEETING OF THE
CONVENTION CENTER AUTHORITY OF THE
METROPOLITAN GOVERNMENT OF NASHVILLE &
DAVIDSON COUNTY**

The 38th meeting of the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County (CCA) was held on March 7, 2013 at 8:00 a.m., in Room 209-210 at the Nashville Convention Center, Nashville, Tennessee.

AUTHORITY MEMBERS PRESENT: Mark Arnold, Marty Dickens, Francis Guess, Willie McDonald, Mona Lisa Warren, Leo Waters, and Vice-Mayor Diane Neighbors, Ex-Officio

AUTHORITY MEMBERS NOT PRESENT: Ken Levitan, Vonda McDaniel, and Luke Simons

OTHERS PRESENT: Charles Robert Bone, Charles Starks, Larry Atema, Barbara Solari, Patricia Douglas, Elisa Putman, Roxianne Bethune, Heidi Runion, Teri McAlister, Bob Lackey, Terry Clements, Peter Heidenreich, Stephanie Harris, Natasha Blackshear, Jasmine Quattlebaum, Sharon Hurt, Holly McCall, and Joey Garrison

The meeting was opened for business by Chairman Marty Dickens who stated that a quorum was present.

ACTION: Appeal of Decisions from the Convention Center Authority of the Metropolitan Government of Nashville and Davidson County – Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.

Patricia Douglas was introduced as the new Administrative Assistant for the Finance Department.

It was announced that the next scheduled meeting will be on Tuesday, April 2nd.

ACTION: Francis Guess made a motion to approve the 37th Meeting Minutes of February 14, 2013. The motion was seconded by Leo Waters and approved unanimously by the Authority.

Larry Atema was asked to give a project update and there was discussion.

Charles Robert Bone was asked to give an update on the land litigation and the work on the condominium regime between the Country Music Hall of Fame and the Omni and there was discussion.

Charles Starks then gave an operations update. There was discussion.

Mr. Starks then discussed the pouring rights RFP and there was discussion.

ACTION: Leo Waters made a motion (i) accepting the recommendation of the evaluation committee and (ii) authorizing Charles Starks to negotiate and execute an agreement with Coca-Cola Bottling Consolidated Company for pouring rights on substantially the same terms as set forth in the RFP and considered this day. The motion was seconded by Willie McDonald and after discussion was approved unanimously by the Authority.

Mr. Starks then discussed the website development RFP and there was discussion.

ACTION: Mark Arnold made a motion (i) accepting the recommendation of the evaluation committee and (ii) authorizing Charles Starks to negotiate and execute an agreement with MCN Interactive for website development and hosting services on substantially the same terms as set forth in the RFP and considered this day. The motion was seconded by Willie McDonald and approved unanimously by the Authority.

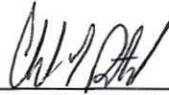
There was discussion about the DBE participation on the operations side.

Charles Starks reported on tax collections. (Attachment #1)

Holly McCall was asked to give an update about the grand opening events and there was discussion. Mr. Guess recognized Chairman Dickens for his leadership.

With no additional business a motion was made to adjourn, with no objection the CCA adjourned at 8:55 a.m.

Respectfully submitted,



Charles L. Starks
President & CEO
Convention Center Authority

Approved:



Marty Dickens, Chairman
CCA 38th Meeting Minutes
of March 7, 2013

Convention Center Authority



March 7, 2013

Appeal of Decisions

Appeal of Decisions from the Convention Center Authority—Pursuant to the provisions of § 2.68.030 of the Metropolitan Code of Laws, please take notice that decisions of the Convention Center Authority may be appealed if and to the extent applicable to the Chancery Court of Davidson County for review under a common law writ of certiorari. These appeals must be filed within sixty days after entry of a final decision by the Authority. Any person or other entity considering an appeal should consult with private legal counsel to ensure that any such appeals are timely and that all procedural requirements are met.



HAPPY BIRTHDAY!!!

Willie McDonald

March 27th



RFPs

- Pouring Rights
- Website

MCC/Hotel Tax Collection

As of December 31, 2012

	2/5 of 5% Occupancy Tax	Net 1% Occupancy Tax	\$2 Room Tax	Contracted Vehicle Tax	Rental Vehicle Tax	Total	Variance to FY 11- 12
July	\$980,966	\$396,606	\$939,316	\$40,583	\$108,516	\$2,465,887	1.83%
August	\$924,309	\$374,097	\$893,228	\$61,843	\$119,420	\$2,372,897	3.41%
September	\$964,466	\$387,224	\$881,814	\$45,978	\$101,375	\$2,380,847	5.27%
October	\$1,136,710	\$465,942	\$932,880	\$49,425	\$114,161	\$2,689,118	5.06%
November	\$879,214	\$344,876	\$783,439	\$44,467	\$97,305	\$2,149,301	3.40%
December	\$879,425	\$331,370	\$814,836	\$53,836	\$84,357	\$2,163,824	8.99%
January							
February							
March							
April							
May							
June							
YTD Total	\$5,765,080	\$2,290,015	\$5,245,513	\$296,132	\$625,134	\$14,221,874	4.56%

These numbers are still subject to change by Metro/Division of Accounts Auditors.

MCC/Hotel Tax Collection

December Total Tax Collections

	2011	2012	Variance
5% Occupancy Tax	\$1,990,808	\$2,198,561	10.44%
Gross 1% Occupancy Tax	\$398,162	\$439,712	10.44%
\$2 Room Tax	\$736,959	\$814,836	10.57%
Contracted Vehicle	\$60,979	\$53,836	-11.71%
Rental Vehicle	\$84,167	\$84,357	0.23%
\$.50 Room Tax	\$184,240	\$203,709	10.57%
Total Collections	\$3,455,315	\$3,795,013	9.83%
Total YTD Collections	\$23,669,034	\$24,773,535	4.67%

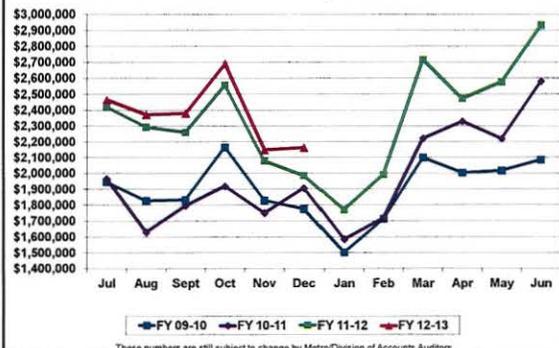
MCC Portion of December Tax Collections

	2011	2012	Variance
2/5 of 5% Occupancy Tax	\$796,323	\$879,425	10.44%
Net 1% Occupancy Tax	\$306,905	\$331,370	7.97%
\$2 Room Tax	\$736,959	\$814,836	10.57%
Contracted Vehicle	\$60,979	\$53,836	-11.71%
Rental Vehicle	\$84,167	\$84,357	0.23%
MCC Collections	\$1,985,333	\$2,163,825	8.99%
MCC YTD Collections	\$13,601,406	\$14,221,875	4.56%

These numbers are still subject to change by Metro/Division of Accounts Auditors.

MCC Tax Collections

As of December 31, 2012



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Convention Center Authority



March 7, 2013