

**SPORTS AUTHORITY OF THE METROPOLITAN GOVERNMENT OF  
NASHVILLE & DAVIDSON COUNTY**

Minutes of the January 19, 2007 Meeting of the Board of Directors  
Predators Conference Room – Gaylord Entertainment Center  
9:30 a.m.

**Board Members:** Arnett H. Bodenhamer, Lauren Brisky, J.D. Elliott, Kitty Moon Emery, Forrest Harris, Mike Hobbs, Cathy Bender Jackson, Rusty Lawrence, Steve North, Ralph Perrey, Edward Temple  
**Staff:** Emmett Edwards (Sports Authority), Monica Clayton (Sports Authority), Lora Fox (Metro Legal)  
**Titans/Cumberland Stadium:** Steve Underwood, Don MacLachlan, Walter Overton  
**Predators/Powers Management:** Ed Lang, Hugh Lombardi, Beth Snider, Melanie Ainsworth, Gerry Helper, Brock Jones, Dwayne Smith, Blake Grant  
**Guest:** Abbie Hudgens (Metro Legal)

Ms. Kitty Moon Emery called the meeting to order at 9:30 a.m. Minutes from the December 15th meeting were approved without corrections. Ms. Emery stated that under Metro Code of Laws (Ordinance No. BL2006-1050, § 2.68.030) notice must be given at all meetings that decisions of the Sports Authority Board may be appealed to the Chancery Court of Davidson County for review under a common law writ of certiorari. Any appeal must be filed within sixty days after entry of a final decision by the Board. Any person or other entity considering an appeal should consult with an attorney to ensure that time and procedural requirements are met.

***Finance & Audit Review Committee Report***

Ms. Emery recognized Mr. J.D. Elliott to give the Finance & Audit Review Committee Report. Mr. Elliott reported that the Finance & Audit Review Committee met on January 17<sup>th</sup> and asked Brock Jones to discuss the Gaylord Entertainment Center's (GEC) November Income Statement. Mr. Jones stated that November was a great month financially. Total actual revenue for the month of November was \$499,592 up from the budgeted \$331, 886. Total Operating Expenses for November were \$675,208 compared to the budgeted \$648,349. Mr. Jones noted that the line item "Contract Services" should read "Cleaning Services." He reminded the Board that the Equipment Rental is for the Sound System.

Mr. Elliott reported that the committee also received the Sports Authority's Departmental FY08 budget which includes a staff addition. The position is for a Finance Administrator/ Contract Monitor who would oversee and monitor capital and operating budgets, audit analyses, and work with strategic partners in monitoring contracts. Ms. Lauren Brisky noted that a couple of years ago an audit recommended this position be added. **Mr. Elliott reported that the committee recommended approval of the budget and, upon a motion duly seconded, the Sports Authority voted to approve the FY08 Sports Authority Department Budget.**

### ***LP Field Report***

Ms. Emery recognized Mr. Steve Underwood to give the LP Field Report. After giving brief updates on LP Field's event calendar and a security issue, Mr. Underwood reported that a three page summary of the lease in regards to capital expenses had been included in board member packets at the request of Ms. Helen Walker.

Mr. Underwood also addressed LP Field's flood risk, noting that flooding to the service level of the facility could be particularly damaging due to the expensive equipment contained at this level. Mr. Underwood informed the Board that, under the stadium lease agreement, Metro is required to keep \$25 million of flood and earthquake insurance. Ms. Abbie Hudgens, Metro's Risk Management Director, stated that Metro has a commercial property insurance policy with a \$100 million limit for floods. This would apply to the Titans practice facility at Metro Center because it does not lie in a flood zone. Because a portion of LP Field does sit in a flood zone, it has a \$25 million insurance limit in the event of a flood. Ms. Hudgens noted that Metro's property insurers recommended that a flood mitigation plan be implemented at LP Field. She also recommended that the Sports Authority take an active look at any plans for waterfront development to make sure the impact on the stadium footprint is taken into consideration. Mr. Underwood agreed that that a flood mitigation plan is important and stated the Titans would examine internally. Mr. Steve North requested that Mr. Edwards contact the Office of Emergency Management to see how they are addressing catastrophic flood concerns.

Finally, Mr. Underwood presented the schematics and plans for the end zone upgrades that Louisiana-Pacific is working on. He also noted that the Titans are continuing their search for a new General Manager.

### ***Gaylord Entertainment Center Report***

Ms. Emery recognized Mr. Brock Jones to give the Gaylord Entertainment Center (GEC) Report. Mr. Jones reported that the December Income Statement would be presented at the February meeting because the GEC has one December event waiting to close. Mr. Blake Grant, Director of Technical Operations, reported that he and Mr. Lombardi toured several arenas to see how score board displays are being used for marketing and sponsorship. He then showed members of the Authority a rendering of the type of score board the GEC hopes to install, noting that the scale may change to fit their budget. Finally, he noted that Powers Management is currently working on RFPs for both the score board and the digital control room.

Mr. Jones stated that SEC is excited about the changing technology in the building as the GEC will host the 2008 SEC Women's Basketball Tournament. He then introduced Mr. Dwayne Smith who presented a proposed sign to be installed on the outside of the Predators Practice Hall on Demonbreun St. Mr. Ed Lang stated that CMT is paying a \$75,000 sponsorship fee for the sign which will be split between the Predators and the Sports Authority. **Upon a motion duly seconded, the Sports Authority voted to approve the sign.**

Mr. Gerry Helper reported that the Predators, for the first time in the franchise's history, have the most points in the NHL and several polls have named them the #1 team in the league. He also noted that David Poile was named CEO of the year in TN by Business TN Magazine. Mr. Helper stated the franchise's concerns regarding attendance,

noting that if they don't reach certain attendance marks by next year they will not gain the entire amount of revenue sharing. The Predators stated the importance of reaching out to the business community in this endeavor and of getting more citizens into the building. The Board reiterated the importance of finding creative ways to encourage people of all backgrounds to attend Predator and Non-Predator events at the GEC.

### ***Other Business***

Ms. Emery stated that nominations would be taken for the 2007 Sports Authority Officer Elections. Open positions include Chair, Vice-Chair, and Secretary. Before opening the floor for discussion/nominations Ms. Emery announced that she would respectfully remove her name from consideration. Mr. Bodenhamer stated the importance of following the Sports Authority Policy with regards to meeting protocol and preparation, and encouraged the Authority to consider this when choosing its next chair. The Board expressed its gratitude to Ms. Emery for her dedication, passion, and graciousness in leading the Sports Authority. **After multiple positive comments and a standing ovation, the Board voted to defer the nomination of officers until the February meeting with the actual elections taking place at the March meeting. The Board determined that this would allow ample time for interested candidates to make their intentions known and give all members time to make well informed decisions.** Mr. Elliott requested that the staff send a copy of the Sports Authority Policy Manual to each Board Member for review.

In a ballpark update, Mr. Steve North reported that he had received a proposal from the Sounds, sent to MDHA, containing the ballpark's design package, detail building program, construction plan, budget, cost estimate, and a sources/uses statement. Mr. North reminded the Board that the Sports Authority will have to approve these areas and encouraged the Board to review. The documents will be kept at the Sports Authority's administrative office.

Finally, Ms. Emery recognized the Tennessean article featuring Mr. Rusty Lawrence and his work at Urban Housing Solutions, and applauded him on a job well done.

The meeting adjourned at 11:30 a.m.