

Budget & Finance Committee

Preliminary Questions to Metropolitan Government Departments

This form filled out on May 5, 2020, by the Nashville Area Chamber of Commerce with regard to the contract for Economic Development and Small Business services between the Chamber and Metro Nashville-Davidson County.

This form was completed by Courtney Ross, Chief Economic Development Officer for the Chamber – cross@nashvillechamber.com

1. What is the amount of the proposed funding decrease from the previous fiscal year?
Approximately \$175,000. The FY20 contract between Metro Nashville-Davidson County (Metro) and the Nashville Area Chamber of Commerce (Chamber) was \$350,000.

2. Please provide a statement regarding the impact the proposed reductions will have on your department's operations. Specifically, please be sure to address the following questions:
 - a. What services currently provided by your department do you anticipate will be reduced/eliminated?
Fewer outbound marketing and inbound marketing efforts; will shift focus and resources to business recovery and business retention for businesses of all sizes.
 - b. What impact will such reduction or elimination have on the residents and businesses of Davidson County?
The Chamber proposes to amend the contract, in light of COVID-19 and the reduced contract amount, to focus on business recovery and business retention in Nashville-Davidson County.
 - c. How many department employees do you anticipate will be impacted by the reduction in funding?
Two

3. Regarding the number of FTE employees in your department:
 - a. How many budgeted employees do you have for the current fiscal year?
Five FTE in economic development department
 - b. How many unfilled FTE employees does your department currently have?
Two
 - c. How many FTE positions are included in the Mayor's proposed budget?
Fulfillment of the amended Metro-Chamber contract in FY21 will engage five FTE employees.

4. Regarding your department's "departmental savings":
 - a. What is the amount of your department's 'targeted savings' for FY2020?
This question is not applicable to the Metro-Chamber contract.
 - b. What was your department's budget for FY2020 after the targeted savings?
This question is not applicable to the Metro-Chamber contract.

- c. How does that compare with the Mayor's proposed FY2021 budget?
This question is not applicable to the Metro-Chamber contract.

- 5. Regarding any previous audits in which your department has participated:
 - a. What operations or expenditures have been audited within the last three years? Five years? Ten years?
The Nashville Area Chamber of Commerce is audited on an annual basis by an independent firm.
 - b. Has any capital spending been audited during the last five years? Ten years?
This question is not applicable to the Metro-Chamber contract.
 - c. Are there any prior audit recommendations still shown as pending/outstanding? If so, please identify these recommendations and provide a response regarding your department's plan to address the recommendation(s).
There are no prior audit recommendations that are pending/outstanding.