

RFQ#1004656 Trash and Recycling Carts Evaluation Team Score Sheet		
Round 1		
Offeror	Redox Environmatics Inc	Toter, LLC
Qualifications and Experience (20 Points)	5.00	20.00
Capacity and Approach (20 Points)	6.00	20.00
Product Evaluation (60 Points)	27.00	58.00
Round 1 Evaluation Scores (100 Points Total)	38.00	98.00
Round 2		
Offeror	Redox Environmatics Inc	Toter, LLC
Cost (100 Points)	Offeror failed to submit in Round # 2	100.00
Round 2 Evaluation Scores (100 Points Total)	0.00	100.00
TOTAL EVALUATION SCORES	38.00	198.00

Redox Environmatics Inc (Round 1)
Strengths - N/A
Weaknesses - Failed to demonstrate detailed experience of two (2) municipalities with a minimum of two hundred thousand (200,000) and five (5) municipalities with a minimum of fifty thousand (50,000) carts within the last five (5) years in semi-automated and/or fully automated collection process as requested in the solicitation; Firm's history and background lacked detail; Failed to provide a response to the request for a list of all work done regardless of size or scope with any Metro Agency; Approach lacked detail and was not specific to Metro which demonstrated a lack of understanding of the scope requirements; Failed to identify any issues anticipated; failed to be specific to the adequate countermeasures that would be employed to minimize and overcome those issues; Approach pertaining to the delivery of replacement carts lacked detail; Failed to provide independently certified copies of all ANSI test results; Failed to provide Warranty documentation or example of warranty paperwork; Cart submitted was an EVR 2 cart however, the brochure that was submitted was for an EVR 1 cart; unclear which cart is being submitted as part of the proposal.

Toter LLC (Round 1)
Strengths - Multiple municipal contracts with cities that have cart inventories comparable to Nashville. Detailed proposal. Provided a great detail with their business experience. Provided detailed requested ANSI tests third party documentation.
Weaknesses - Contract exception

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Trash and Recycling Carts; RFQ # 1004656			80	20	100

Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Toter LLC	\$16,727,520.60	\$31,875.00	80.00	20.00	100.00