



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

December 22, 2017

Mr. Christopher Rhodes
Kimley-Horn and Associates, Inc.
214 Oceanside Drive
Nashville, TN 37204

Re: **RFQ # 1019677, Murfreesboro Pike Complete Streets BRT Lite A&E Services**

Dear Mr. Rhodes:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1019677 for Murfreesboro Pike Complete Streets BRT Lite A&E Services. This letter hereby notifies you of Metro's intent to award to [Kimley-Horn and Associates, Inc., contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Terri Troup by email at terri.troup@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at 615/880-2783 or at Tina.Burt@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

Request for Mayoral Selection of A&E Firm RFQ 1019677, Murfreesboro Pike Complete Streets BRT Lite A&E Services

Metro received seven (7) proposals for the A&E Review Board to consider. The Review Board submits for review and selection by the Mayor the top three (3) evaluated firms listed below in alphabetical order, accompanied by the Review Board's summary.

While it is acknowledged that the selection is solely that of the Mayor, it is the Review Board's recommendation that **Kimley-Horn and Associates, Inc.** be considered for this project.

A&E Firm: DBS & Associates Engineering Inc

Strengths: Business plan and methodology was very detailed and project specific. Identified the impact to driveways and how curb cuts would be consolidated as much as possible. Cost savings approaches include pavement re-use; storm sewer retrofit; preserve right of way, LED Lighting, and utility accommodations. Identified drainage concerns within the project limits. Roadway reclamation proposed as an innovation approach.

Weaknesses: Business plan and methodology lacked detail relating to transit. Proposed an aggressive 323 days schedule. Narrative explaining why their team is the best suited was unclear. Failed to project discrepancy greater than 10% for past experience. Project experience proposed not of similar complexity. Prime has limited Metro experience compared to other Offerors. Failed to provide metro experience of subconsultants. Project manager has planning experience but failed to demonstrate any design experience. Two project managers listed within organizational capacity.

Fed. DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firm Booker Engineering for Lighting/Signing/ADA.

SBE/SDV Plan: Proposer acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed the engagement of SBE firms Booker Engineering for Lighting/Signing/ADA and Varallo Public Relations for Public Relations.

A&E Firm: Gresham Smith & Partners

Strengths: Strong detailed business plan and methodology that included considerations for NashvilleNext, TDOT Multimodal, MTA nMotion High Capacity Corridors, and many other key technical and planning documents. Approach included the consideration for transit station location review. Qualifications and experience was detailed and included transit experience.

Weaknesses: Proposed to move sidewalks into shoulder. Transit experience less than other offerors. Failed to provide all minimum project information for every submitted project as required in the evaluation criteria.

Fed. DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firms Varallo Public Relations for Public Outreach and Hawkins Partners for Landscape Architecture.

SBE/SDV Plan: Proposer acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed the engagement of SBE firms Varallo Public Relations for Public Outreach, TriAD Environmental Consultants, Inc. for Permitting/Environmental, Terra Nova Engineering, PLLC for Geotechnical Services, and Hawkins Partners for Landscape Architecture.

A&E Firm: Kimley-Horn and Associates, Inc.

Strengths: Strong detailed business plan and methodology that was project specific and includes a variety of streetscape options. Prime has knowledge and history associated with corridor due to MTA project experience. Strong detailed qualifications and experience.

Weaknesses: Failed to provide total calendar days for project.

Fed. DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firms K. S. Ware & Associates for Geotechnical Services, Civil Infrastructure Associates, LLC for Surveys, and Booker Engineering for Roadway Lighting and Electrical Plans.

SBE/SDV Plan: Proposer acknowledged the 20% SBE/SDV participation expectation over the life of the project as required by the solicitation. Proposed the engagement of SBE firms K. S. Ware & Associates for Geotechnical Services, Civil Infrastructure Associates, LLC for Surveys, and Booker Engineering for Roadway Lighting and Electrical Plans.

RFQ # 1019677 - MURFREESBORO PIKE COMPLETE STREETS BRT LITE A&E SERVICES

SCORING AND JUSTIFICATION

Offeror	AECOM	Barge Waggoner Sumner and Cannon, Inc	DBS & Associates Engineering, Inc.	Gresham Smith & Partners	KCI	Kimley-Horn and Associates	WSP
Business Plan and Methodology (50 Points)	41	36	43	45	27	46	38
Qualifications and Experience (40 Points)	35	34	32	34	31	40	33
Organizational Capacity (10 Points)	8	9	10	10	10	10	8
Total Evaluation Scores	84	79	85	89	68	96	79

AECOM

Strengths – Business plan and methodology was transit and light rail focused. Proposed triple bottom light as a cost savings approach. Coordination with TDOT and other key stakeholders. Similar corridor project experience demonstrated.

Weaknesses – Longer schedule than proposed by other Offerors. Approach to construction plans was brief. Individual team member’s responsibilities lacked detail. Failed to provide all minimum project information as required in the evaluation criteria. Failed to provide acknowledgement of the firm's understanding that key staff shown in the proposal will be assigned as stated in the response unless written request for substitutions is submitted and approved by Metro. Failed to provide full time disciplines by location.

BARGE WAGGONER SUMNER AND CANNON, INC.

Strengths – Good approach to storm water and streetscaping.

Weaknesses – Project experience demonstrated not within similar size, scope, and complexity. Less transit experience compared to other Offerors. Failed to provide all minimum project information as required in the evaluation criteria. Failed to provide full time disciplines by location.

DBS & ASSOCIATES ENGINEERING INC.

Strengths – Business plan and methodology was very detailed and project specific. Identified the impact to driveways and how curb cuts would be consolidated as much as possible. Cost savings approaches include pavement re-use; storm sewer retrofit; preserve right of way, LED Lighting, and utility accommodations. Identified drainage concerns within the project limits. Roadway reclamation proposed as an innovation approach.

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GRESHAM SMITH & PARTNERS

Strengths – Strong detailed business plan and methodology that included considerations for NashvilleNext, TDOT Multimodal, MTA nMotion High Capacity Corridors, and many other key technical and planning documents. Approach included the consideration for transit station location review. Qualifications and experience was detailed and included transit experience.

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KCI

Strengths – Metro traffic experience demonstrated.

Weaknesses – Business plan and methodology lacked detailed and was not project specific. Failed to include any information related to lighting, trees, pedestrians, sidewalks, NES poles, or transit in business plan and methodology. Project experience demonstrated not within similar size, scope, and complexity. One subconsultants did not provide other location information. Failed to provide all minimum project information for every submitted project as required in the evaluation criteria.

KIMLEY-HORN AND ASSOCIATES

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Weaknesses – Failed to provide total calendar days for project.

WSP

Strengths – Previous Metro experience involving TDOT Local Programs.

Weaknesses – Schedule lacked the total number of days. Lack of detail related to light rail and innovation opportunities. Lack of detail related to existing infrastructure and widening sidewalks. Proposed moving the curb closer to traffic. Failed to provide all minimum project information for every submitted project as required in the evaluation criteria. Failed to identify the locations of the other disciplines shown for prime. Failed to provide acknowledgement of the firm's understanding that key staff shown in the proposal will be assigned as stated in the response unless written request for substitutions is submitted and approved by Metro.

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BAO DBE Assessment Sheet

BAO Specialist: Tina R. Burt
Contract Specialist: Terri Troup
Date: 10/30/2017
Department Name: Public Works
RFP/ITB Number: 1019677
Project Name: Murfreesboro Pike Complete Streets BRT Lite A&E Services

Primary Contractor	DBE Goal Acknowledged?	Comments
Kimley-Horn and Associates, Inc.	Yes	DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firms K. S. Ware & Associates for Geotechnical Services, Civil Infrastructure Associates, LLC for Surveys, and Booker Engineering for Roadway Lighting and Electrical Plans.
Gresham Smith & Partners	Yes	DBE Plan: Proposer acknowledged the 11.25% DBE participation expectation over the life of the project as required by the solicitation. Proposed the engagement of DBE firms Varallo Public Relations for Public Outreach and Hawkins Partners for Landscape Architecture.
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BAO SBE Assessment Sheet

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Contract Specialist: Terri Troup
Date: 10/30/2017
Department Name: Public Works
RFP/ITB Number: 1019677

Project Name: Murfreesboro Pike Complete Streets BRT Lite A&E Services

Primary Contractor	SBEs Approved?	Comments
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