

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

October 10, 2017

John Woods
Woods Mechanical Contractors
401 Bowling Ave, #61
Nashville, TN 37205

Re: **RFQ # 1023715, Replacement of HVAC Units at Metro Tower Sites**

Dear Mr. Woods:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1023715 for Replacement of HVAC Units at Metro Tower Sites. This letter hereby notifies you of Metro's intent to award to Woods Mechanical Contractors, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at (615) 862-6638 or at jeremy.frye@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A large, stylized handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ # 1023715 Replacement of HVAC Units at Metro Tower Sites	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	17.50%	82.50%	\$167,400	\$196,695	\$167,400
Offeror's Name	Bids	SBE	Participation Incentive Threshold	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Woods Mechanical Contractors	\$167,400	\$167,400	\$0	\$138,105	\$29,295	Awarded
Trane	\$238,012	\$0	\$0	\$0	\$238,012	Exceeds MACP

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye
Contract Specialist: Brad Wall
Date: 10/06/2017

Department Name: General Services
RFP/ITB Number: 1023715

Project Name: Replacement of HVAC Units at Metro Tower Sites

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Woods Mechanical Contractors	\$167,400.00	\$167,400.00	No	100.00%	The prime is an approved SBE and will self-perform 100% of the work.
.....	\$ -	\$ -			
.....	\$ -	\$ -			
.....	\$ -	\$ -			
.....	\$ -	\$ -			

Column Headings

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

Gray cells with bold text contain formulas that can not be changed.

PNP Compliance Results Form

Department Name: General Services
RFP/ITB Number: 1023715
Procurement Name: Replacement of HVAC Units at Metro Tower Sites

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Woods Mechanical Contractors	Yes	Woods Mechanical Contractors successfully completed GFE outreach to three certified MWBEs: CD Steger Construction, Mutual Constuction, and Dawkins Contracting,LLC. There was no participation due to no response from GFE outreach.

*Denotes Contractor with whom follow up was required
 Date: 10/06/2017
 Metro Buyer: Brad Wall
 BAO Rep: Jeremy Frye