



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 7, 2018

Carolyn McDaniel
Assa Abloy
3486 Dickerson Road
Nashville, TN 37027
Re: **RFQ # 1028672, Overhead Door Repair and Maintenance**

Dear Ms. McDaniel:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1028672 for **Overhead Door Repair and Maintenance**. This letter hereby notifies you of Metro's intent to award to Assa Abloy, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Genario Pittman by email at genario.pittman@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at (615) 880-2783 or at tina.burt@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

RFQ# 1028672 Overhead Door Repair and Maintenance

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Evaluation Criteria (Max Points)	G&W, Inc. dba Assa Abloy
Plan and Approach (30 Points)	25
Team Qualifications & Experience (30 Points)	25
Cost Criteria (40 Points)	40
Total (100 Points)	90.00

Strengths & Weaknesses

G&W Door, Inc. dba Assa Abloy (90.00 Points)

Strengths: Detailed plan for receiving calls, scheduling repairs and dispatch capability. Detailed description in firm's experience in overhead door, automatic door and electronic gate repair and maintenance. Detailed description in experience with similar projects for public entities.

Weaknesses: Firm's description in detailing their understanding of the project and how the firm will perform the scope of work lacked details. Failed to provide contact information for reference projects.

Solicitation Title & Number				RFP Cost Points	Total Cost Points
Overhead Door Repair and Maintenance; RFQ 1028672				40	40
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	SBE Percentage	RFP Cost Points	Total Cost Points
Overhead Door	\$26,250.00	\$3,938.00	15%	40.00	40.00

BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt
 Contract Specialist: Stephen Pitman
 Date: 01/26/2018

Department Name: General Services
 RFP/ITB Number: 1028672
 Project Name: Overhead Door Repair and Maintenance

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
G & W Door, Inc. dba Assa Abloy	\$26,250	\$3,938	Yes	\$3,938	15%	SBE/SDV Plan: Prime acknowledged the SBE/SDV 15% participation expectation over the life of the contract and proposed SBE firm John Curry Electric for the performance of the work.

*For ITBs, only apparent low bidder will be listed.

PNP Compliance Results Form

Department Name: General Services
RFP/ITB Number: 1028672
Overhead Door Repair and Maintenance

Primary Contractor	PNP Compliant (Yes/No)	
G & W Door, Inc. dba Assa Abloy	Yes	Proposer is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBE firms: John Curry Electric (MBE) - Accepted-15%, Snelling Personnel (WBE) - Declined , and Don Hardin Group (MBE) - Declined.

*Denotes Contractor with whom follow up was required
 Date: 01/26/2018
 Metro Buyer: Stephen Pitman
 BAO Rep: Tina R. Burt