



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

February 26, 2018

Anne Petrenko  
Safeware Inc  
3200 Hubbard Road  
Landover, MD 20785

Re: **RFQ # 1030659, Radionuclide Identification Detectors**

Dear Mrs. Petrenko:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1030659 for Radionuclide Identification Detectors. This letter hereby notifies you of Metro's intent to award to Safeware Inc, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Brad Wall by email at [brad.wall@nashville.gov](mailto:brad.wall@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at (615) 862-5461 or at [jerval.watson@nashville.gov](mailto:jerval.watson@nashville.gov).

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File  
Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Enter Solicitation Title & Number Below						
Radionuclide Identification Detectors; RFQ # 1030659	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	8.00%	92.00%	\$51,657	\$55,790	\$51,657
Offeror's Name	Bids	SBE	Participation Incentive Threshold	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Safeware Inc	\$51,657	\$0	\$0	\$0	\$51,657	Awarded
Point Security, Inc.	\$72,450	\$72,300	\$0	\$0	\$72,450	Exceeds MACP

## **Pitman, Stephen (Finance - Procurement)**

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**From:** Watson, Jerval (Finance - Contract Compliance)  
**Sent:** Wednesday, January 31, 2018 3:11 PM  
**To:** Pitman, Stephen (Finance - Procurement)  
**Subject:** RE: Requisition Assignment Notification-124437 three radionuclide identification detectors

Good Afternoon Stephen –

I have reviewed the bid information and have confirmed that there is no SBE/SDV participation on this solicitation. Please let me know if you need anything additional. Thank you!

Jerval Watson  
Business Development Officer  
Department of Finance  
Office of Minority and Women Business Assistance (BAO)  
Metropolitan Nashville Davidson County Government  
730 2nd Avenue South, 1st Floor; PO Box 196300  
Nashville, TN 37219-6300  
(P)615-862-5461; (F)615-862-6175



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**From:** Pitman, Stephen (Finance - Procurement)  
**Sent:** Wednesday, January 17, 2018 2:12 PM  
**To:** Watson, Jerval (Finance - Contract Compliance)  
**Subject:** FW: Requisition Assignment Notification-124437 three radionuclide identification detectors

Jerval,

The low bidder is proposing NO SBE/SDV participation. Can you provide an email that will work as the SBE assessment for this solicitation? Let me know if you need anything from me.

Thank you,  
Stephen Pitman