



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 12, 2018

Randal Vickery
Polydyne Inc
One Chemical Plant Rd
Riceboro, GA 30323

Re: **RFQ # 1031671-2, Polymer for MWS**

Dear Mr. Vickery:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1031671-2 for Polymer for MWS. This letter hereby notifies you of Metro's intent to award to Polydyne Inc., contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at jerval.watson@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Enter Solicitation Title & Number Below						
Polymer for MWS; RFQ #1031671	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	1.00%	99.00%	\$8,964,000	\$9,053,640	\$8,964,000
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Polydyne	\$ 8,964,000.00	\$0.00	\$0	\$0	\$8,964,000	Awarded

From: [Lane, Michelle \(Finance - Procurement\)](#)
To: [Alexander, Christina \(Finance - Purchasing\)](#)
Cc: [Pittman, Genario \(Finance - Procurement\)](#)
Subject: RE: RFQ 1031671 Polymer for MWS Single Offer
Date: Wednesday, February 21, 2018 1:22:51 PM

Pursuant to the provisions of Procurement Regulation 4.12.011.03, the award to a single offeror is approved.

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.5471

From: Alexander, Christina (Finance - Purchasing)
Sent: Wednesday, February 21, 2018 12:52 PM
To: Lane, Michelle (Finance - Procurement)
Cc: Pittman, Genario (Finance - Procurement)
Subject: RFQ 1031671 Polymer for MWS Single Offer

Michelle,

RFQ 1031671 Polymer for MWS closed on February 20, 2018 with a single offeror. Water Services approves the single offeror (see email correspondence below).

Do you approve of the single offeror?

Thank You

Christina Alexander

Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.862.6637

From: Alexander, Christina (Finance - Purchasing)
Sent: Wednesday, February 21, 2018 12:47 PM
To: Belcher, Stephanie (WS)
Cc: Pittman, Genario (Finance - Procurement); Deaton-Moyer, Amanda (WS)
Subject: RE: RFQ 1031671 Polymer for MWS Single Offer

Stephanie,

The offer is within +/- 10% of the existing rate for cationic emulsion polymer which is \$0.848/lb., pricing.

I will continue with the Procurement process and let you know when the Intent to Award has been issued.

Thanks

Christina Alexander

Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County

730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.862.6637

From: Belcher, Stephanie (WS)
Sent: Wednesday, February 21, 2018 12:35 PM
To: Alexander, Christina (Finance - Purchasing)
Cc: Pittman, Genario (Finance - Procurement); Deaton-Moyer, Amanda (WS)
Subject: RE: RFQ 1031671 Polymer for MWS Single Offer

The Department approves the single offer if the pricing is +/- 10% of the existing rate for cationic emulsion polymer which is \$0.848/lb.

This is the product that we purchase in large quantity and it is this product which will affect our budget significantly.

With our budget in mind, we are uncomfortable approving award blindly.

The pricing variable can be a bit larger for nonionic polymer as we purchase that in smaller quantities with less budgetary impact.

Thank you Christina for working so diligently on this solicitation for us.
We appreciate Purchasing's efforts on our behalf.

Stephanie Belcher
Finance Officer 3
Metro Water Services
Operations Administration
Office: 615-862-4513
Cell: 615-566-9136

[Pay your bill and access valuable account information online](#)

From: [Watson, Jerval \(Finance - Contract Compliance\)](#)
To: [Alexander, Christina \(Finance - Purchasing\)](#)
Subject: RE: RFQ 1031671-2 Polymer for MWS
Date: Wednesday, March 7, 2018 3:03:18 PM

Good Afternoon Chris – There is no SBE proposed on this solicitation, so there is no review necessary. Thanks! - JW

From: Alexander, Christina (Finance - Purchasing)
Sent: Wednesday, March 07, 2018 2:01 PM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: FW: RFQ 1031671-2 Polymer for MWS

Jerval,

See below... this is on the email I sent you yesterday: RFQ 1031671-2 Polymer for MWS

From: Belcher, Stephanie (WS)
Sent: Wednesday, March 7, 2018 1:42 PM
To: Alexander, Christina (Finance - Purchasing)
Subject: RE: RFQ 1031671 Polymer for MWS Single Offer

Any updates on this one?

From: Alexander, Christina (Finance - Purchasing)
Sent: Tuesday, March 6, 2018 2:26 PM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: FW: RFQ 1031671-2 Polymer for MWS

Jerval,

This is the gentle reminder you asked for... ☺

Thanks

Christina Alexander

Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.862.6637

From: Alexander, Christina (Finance - Purchasing)
Sent: Wednesday, February 21, 2018 10:30 AM
To: Watson, Jerval (Finance - Contract Compliance)
Cc: Pittman, Genario (Finance - Procurement)
Subject: RFQ 1031671-2 Polymer for MWS

Jerval,

RFQ 1031671-2 Polymer for MWS closed February 20, 2018, will you provide a Preliminary BAO Compliance Review.

See attached Bid Tab as a reference.

Thanks

Christina Alexander

Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.862.6637