March 12, 2018

Randal Vickery
Polydyne Inc
One Chemical Plant Rd
Riceboro, GA 30323

Re: **RFQ # 1031671-2, Polymer for MWS**

Dear Mr. Vickery:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1031671-2 for Polymer for MWS. This letter hereby notifies you of Metro’s intent to award to Polydyne Inc., contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the “Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture” for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at jerval.watson@nashville.gov.

Thank you for participating in Metro’s competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.
<table>
<thead>
<tr>
<th>Min. SBE/SDV Participation Percentage</th>
<th>Incentive Percentage</th>
<th>Incentive Calculator</th>
<th>Lowest Bid</th>
<th>MACP</th>
<th>Winning Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>0.0%</td>
<td>1.00%</td>
<td>99.00%</td>
<td>$8,964,000</td>
<td>$9,053,640</td>
<td>$8,964,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Offeror's Name</th>
<th>Bids</th>
<th>SBE</th>
<th>Participation Requirement</th>
<th>Participation Incentive</th>
<th>Incentive Evaluation Amount</th>
<th>Status of ITB</th>
<th>Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>Polydyne</td>
<td>$ 8,964,000.00</td>
<td>$0.00</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$8,964,000</td>
<td>Awarded</td>
</tr>
</tbody>
</table>
Pursuant to the provisions of Procurement Regulation 4.12.011.03, the award to a single offeror is approved.

Michelle A. Hernandez Lane  
Chief Procurement Officer/Purchasing Agent  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37201  
Office- 615.862.5471

Michelle,

RFQ 1031671 Polymer for MWS closed on February 20, 2018 with a single offeror. Water Services approves the single offeror (see email correspondence below).

Do you approve of the single offeror?

Thank You  

Christina Alexander  
Procurement Officer  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37210  
Office- 615.862.6637
Stephanie,

The offer is within +/- 10% of the existing rate for cationic emulsion polymer which is $0.848/lb., pricing.

I will continue with the Procurement process and let you know when the Intent to Award has been issued.

Thanks

Christina Alexander  
Procurement Officer  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37210  
Office- 615.862.6637

The Department approves the single offer if the pricing is +/- 10% of the existing rate for cationic emulsion polymer which is $0.848/lb.

This is the product that we purchase in large quantity and it is this product which will affect our budget significantly.

With our budget in mind, we are uncomfortable approving award blindly.

The pricing variable can be a bit larger for nonionic polymer as we purchase that in smaller quantities with less budgetary impact.

Thank you Christina for working so diligently on this solicitation for us. We appreciate Purchasing’s efforts on our behalf.

Stephanie Belcher  
Finance Officer 3  
Metro Water Services  
Operations Administration  
Office: 615-862-4513  
Cell: 615-566-9136

Pay your bill and access valuable account information online
Good Afternoon Chris – There is no SBE proposed on this solicitation, so there is no review necessary. Thanks! - JW

From: Alexander, Christina (Finance - Purchasing)
Sent: Wednesday, March 07, 2018 2:01 PM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: FW: RFQ 1031671-2 Polymer for MWS

Jerval,

See below... this is on the email I sent you yesterday: RFQ 1031671-2 Polymer for MWS

From: Belcher, Stephanie (WS)
Sent: Wednesday, March 7, 2018 1:42 PM
To: Alexander, Christina (Finance - Purchasing)
Subject: RE: RFQ 1031671 Polymer for MWS Single Offer

Any updates on this one?

From: Alexander, Christina (Finance - Purchasing)
Sent: Tuesday, March 6, 2018 2:26 PM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: FW: RFQ 1031671-2 Polymer for MWS

Jerval,

This is the gentle reminder you asked for... 😊

Thanks

Christina Alexander
Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.862.6637

From: Alexander, Christina (Finance - Purchasing)
Sent: Wednesday, February 21, 2018 10:30 AM
To: Watson, Jerval (Finance - Contract Compliance)
Cc: Pittman, Genario (Finance - Procurement)
Subject: RFQ 1031671-2 Polymer for MWS

Jerval,

RFQ 1031671-2 Polymer for MWS closed February 20, 2018, will you provide a Preliminary BAO Compliance Review.

See attached Bid Tab as a reference.

Thanks

Christina Alexander
Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.862.6637