



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

May 9, 2018

John Scott
CMI Equipment Sales, Inc.
2405 Dickerson Road
Nashville, TN 37207

Re: **RFQ # 1032673, General Repair and Fabricating of Heavy Duty On-road and Off-road Trucks**

Dear Mr. Scott:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1032673 for General Repair and Fabricating of Heavy Duty On-road and Off-road Trucks. This letter hereby notifies you of Metro's intent to award to CMI Equipment Sales, Inc., contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at jerval.watson@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Award Justification for RFQ 1032673 - General Repair and Fabricating of Heavy Duty On-road and Off-road Trucks

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Award Justification for RFQ 1032673 - General Repair and Fabricating of Heavy Duty On-road and Off-road Trucks			36	9	45
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Rush Truck Center Nashville	\$2,250,282.86	\$0.00	36.00	0.00	36.00
CMI Equipment Sales, Inc.	\$2,280,702.06	\$0.00	35.52	0.00	35.52

	Rush Truck Center Nashville	CMI Equipment Sales, Inc.
Cost (45 points)	36	35.52
Project Approach and Process (35 points)	20	35
Firm Qualifications and Experience (20 points)	0	20
Total	56	90.52

Rush Truck Center Nashville
<p>Strengths – Firm demonstrated a repair process that keeps Metro involved and informed throughout.</p> <p>Weakness - Firm failed to provide qualifications and experience documentation. Firm failed to demonstrate their knowledge and capacity in the provision of services related to the scope of work. Firm failed to demonstrate that they have at least 10 years' of experience in up-fit and fabrication. Firm failed to explain how Metro's work will be prioritized. Firm failed to describe how repairs would be completed in a timely manner.</p>

CMI Equipment Sales, Inc.
<p>Strengths – Firm demonstrated that they have over thirty (30) years of experience. Firm demonstrated that they have the capacity to handle Metro's workload. Firm demonstrated relevant experience of proposed team members. Firm demonstrated how the requirements and provisions of the scope will be implemented. Firm demonstrated a process to help ensure that repairs are completed in a timely manner.</p> <p>Weaknesses – N/A</p>

BAO SBE Assessment Sheet

BAO Specialist: Jerval Watson
Contract Specialist: Scott Ghee
Date: 05/23/2018

Department Name: Fleet
RFP/ITB Number: 1032673

Project Name: General Repair and Fabricating of Heavy Duty On-Road and Off-Road Trucks

Primary Contractor*	Prime Bid Amount	Total Offered SBE (\$)	SBEs approved?	Total Approved SBE (\$)	SBE (%)	Comments
Rush Trucking	\$2,250,282.86	\$0.00	NO	\$ -	0.00%	No SBE participation
CMI Equipment Sales, Inc.	\$2,280,702.06	\$2,280,702.06	YES	\$ 2,280,700.06	100.00%	The prime contractor is a Metro approved SBE, there is no subcontractors on this solicitation

*For ITBs, only apparent low bidder will be listed.