



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 21, 2018

Mr. David Ford
AT&T Corporation
4822 Fairheath Road
Charlotte, NC 28210

Re: **RFQ # 1033681, Managed Internet Service, Wide Area Network (WAN) Services & Telecommunications**

Dear Mr. Ford:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1033681 for Managed Internet Service, Wide Area Network (WAN) Services & Telecommunications. This letter hereby notifies you of Metro's intent to award to AT&T Corporation, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Terri Troup by email at terri.troup@nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Bryan Gleason, BAO Representative, at 615-862-6710 or at bryan.gleason@nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

**RFQ # 1033681 - Managed Internet Service, Wide Area Network (WAN)
Services & Telecommunications
Scoring and Justification**

	Qualifications & Experience (30 Points)	Capacity & Approach (35 Points)	Cost (35 Points)	Total (100 Points)
AT&T	30	35	28	93

Offeror's Name	Bids	SBE	Cost Evaluation (28 Pt Max)	SBE/SDV Evaluation (7 Pt Max)	Total Cost Points (35 Pt)
AT&T	\$1,235,421.00	\$0.00	28.00	0.00	28.00

AT&T

Strengths – Overall detailed proposal that demonstrated a complete understanding of Metro’s needs. Currently provides service which means zero downtime. Proposed cost is cheaper than the Library is currently paying AT&T.

Weaknesses – N/A