



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

June 13, 2018

Glynn Dowdle  
Dowdle Construction Group, LLC  
150 Athens Way STE 200  
Nashville, TN 37228

Re: **RFQ # 1033696, Design/Build-Nashville Fire Department Myatt Drive**

Dear Mr. Dowdle:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1033696 for Design/Build-Nashville Fire Department Myatt Drive. This letter hereby notifies you of Metro's intent to award to Dowdle Construction Group, LLC, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Genario Pittman by email at [genario.pittman@nashville.gov](mailto:genario.pittman@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Tina Burt, BAO Representative, at (615) 880-2783 or at [tina.burt@nashville.gov](mailto:tina.burt@nashville.gov).

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File  
Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

RFQ# 1033696 Design/Build-Nashville Fire Department Myatt Drive				
Evaluation Criteria (Max Points)	American Constructors, Inc	Baron Construction, LLC	City Construction, LLC	Dowdle Construction Group LLC
Team Qualifications and Experience (25 Points)	23	22	18	25
Experience on Similar Projects (20 Points)	18	17	16	20
Management Plan and Project Approach (20 Points)	15	10	16	18
Small Business/Service Disable Veteran Owned Plan (5 Points)	3.25	0.5	2	5
Cost Criteria (30 Points)	26.53	30	29.72	29.62
<b>Total (100 Points)</b>	<b>85.78</b>	<b>79.50</b>	<b>81.72</b>	<b>97.62</b>
<b>Strengths &amp; Weaknesses</b>				

**American Constructors, Inc (85.78 Points)**

**Strengths:** Firm provided a detailed executive summary of the proposal explaining why their firm is the most qualified to accomplish the work. Provided reference projects of similar size and complexity. Detailed description of firm's policies for ensuring the project will be environmentally friendly. Detailed Gantt chart.

**Weaknesses:** Firm's explanation identifying the team's qualifications and experience lacked specific details. The schedule duration for referenced projects lacked specific details. Reference projects not of similar scope. Firm's explanation identifying anticipated risks on the projects lacked specific details. Firm's explanation identifying key challenges lacked specific details. Firm's explanation of countermeasures for any potential issues on the project lacked specific details. Failed to provided information on SBE/SDV participation on past projects. Prompt payment method lacked details. Method for identifying potential SBE/SDV subcontractors lacked details.

**Baron Construction, LLC (79.50 Points)**

**Strengths:** Detailed explanation identifying key individuals that will be utilized on the team for the project. Provided reference projects of similar size, scope, and complexity. Detailed explanation of firm's background, experience, and qualifications.

**Weaknesses:** Failed to provide current license. Information identifying team's role on the project and the qualifications and experience with similar projects lacked specific details. Firm's schedule duration for reference projects lacked specific details. Firm's identification of risks anticipated on the project lacked specific details. Firm referenced Metro Parks as Owner throughout proposal, but this a not a project for Metro Parks. Failed to provide a Gantt chart. Firm's strategic approach to maximizing SBE/SDV firms lacked details. Firm's methods to ensure prompt payment of SBE/SDVs lacked details. Firm's plan for monitoring and reporting of SBE/SDV participation and for identifying potential SBE/SDV subcontractors lacked details.

**City Construction, LLC (81.72 Points)**

**Strengths:** Firm provided detailed information identifying their team's role on the project, and their qualifications and experience. Provided detailed information identifying the firm's key individuals that will be utilized on the project. Provided reference project of similar size, scope, and complexity. Provided detailed information identifying risks anticipated with the project.

**Weaknesses:** Firm's executive summary of the proposal lacked specific details. Failed to provide current license. Firm's list of major construction projects the team members have in progress lacked specific details. Firm's description of their background, experience, and qualifications to accomplish the project lacked specific details. Failed to provide a Gantt chart. Firm's narrative demonstrating their understanding of the project lacked specific details. Description of firm's policy and/or approach for ensuring the project will be environmentally friendly lacked specific details. Failed to provide information on SBE/SDV participation on past projects. Firm's strategic approach to maximizing SBE/SDV firms lacked details.

**Dowdle Construction Group LLC (97.62)**

**Strengths:** Firm provided a detailed executive summary of the proposal explaining why their firm is the most qualified to accomplish the work. Detailed explanation identifying the team's qualifications and experience. Provided detailed information identifying the firm's key individuals that will be utilized on the project. Provided detailed information describing firm's background, experience, and qualifications to accomplish the scope of work successfully. Provided reference projects of similar size, scope, and complexity. Detailed Gantt chart. Detailed description of firm's policy and/or approach for ensuring the project will be environmentally friendly. Provided detailed information identifying risks anticipated with the project. Detailed SBE/SDV Plan.

**Weakness:** Firm's identification of key activities directly related to this type of project lacked specific details.

Enter Solicitation Title & Number Below

Design/Build-Nashville Fire Department Myatt Drive; RFQ# 1033696

**30**

Offeror's Name	Bids	RFP Cost Points
Baron Construction, LLC	\$1,110,282.00	<b>30.00</b>
City Construction, LLC	\$1,120,823.00	<b>29.72</b>
Dowdle Construction Group LLC	\$1,124,660.00	<b>29.62</b>
American Constructors, Inc.	\$1,255,309.00	<b>26.53</b>

**PNP Compliance Results Form**

**Department Name: General Services**  
**RFP/ITB Number: 1033696**  
**Design/Build Nashville Fire Department Myatt Drive**

Primary Contractor	PNP Compliant (Yes/No)	
Dowdle Construction Group, LLC	Yes	Proposer is compliant with the Procurement Nondiscrimination Program requirements having reached out to three certified MWBE firms: Logan Patri Engineering (MBE) - Declined, Gobbell Hays Partners (WBE) Accepted-24.9%, and Collaborative Studio (WBE) - Declined.

\*Denotes Contractor with whom follow up was required  
 Date: 05/18/2018  
 Metro Buyer: Genario Pittman  
 BAO Rep: Tina R. Burt

## BAO SBE Assessment Sheet

BAO Specialist: Tina R. Burt
Contract Specialist: Genario Pittman
Date: 05/18/2018
Department Name: General Services
RFP/ITB Number: 1033696
Project Name: Design/Build Nashville Fire Department Myatt Drive

Primary Contractor	SBE/SDV Requirement Acknowledged?	Comments
Dowdle Construction Group, LLC	Yes	SBE/SDV Plan: Proposer is an approved SBE firm and acknowledged a 20% SBE/SDV participation of over the life of the project as required by the solicitation.