



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

May 15, 2018

William Cohane
MTAG Caz Creek TN, LLC
1235-E East Boulevard Suite 188
Charlotte, Mecklenburg, NC 28203

Re: **RFQ # 1033713, Purchase and Assignment of Delinquent Real Property Tax Receivables**

Dear Mr. Cohane:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1033713 for Purchase and Assignment of Delinquent Real Property Tax Receivables. This letter hereby notifies you of Metro's intent to award to MTAG Caz Creek TN, LLC, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Matt Taylor by email at Matthew.Taylor@Nashville.gov Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Jeremy Frye, BAO Representative, at 615-862-6638 or at Jeremy.Frye@Nashville.gov.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

RFQ# - 1033713 - Purchase and assignment of delinquent real property tax receivables

Evaluation Team/Review Board Score Sheet

Offeror/ Bid Total	FIG Capital Investments, LLC \$29,979,018.53	Mercury Funding, LLC \$30,634,400.85	MTAG Caz Creek TN, LLC \$30,675,610.01
Bid Form, Cover Letter, Affidavits, Good Faith Deposit	73.00	74.00	75.00
Total Evaluation Scores (max pts. 75)	73.00	74.00	75.00

Evaluation Comments

FIG Capital Investments, LLC (73 Points)

Strengths

Provided a detailed cover letter, signed by a person who is authorized to commit the Proposer's organization to perform the work included in the proposal. Provided a completed affidavit document with applicable licenses. Provided a completed bid form that matched the summarized total on the cover letter.

Weaknesses

Failed to meet Good Faith Deposit amount equal to five percent (5%) of the bid amount. The delinquent tax receivables offer was less than the highest evaluated bid amount.

Mercury Funding, LLC (74 Points)

Strengths

Provided a detailed cover letter, signed by a person who is authorized to commit the Proposer's organization to perform the work included in the proposal. Provided a completed affidavit document with applicable licenses. Provided a completed bid form that matched the summarized total on the cover letter. Good Faith Deposit amount was equal to five percent (5%) of the bid amount.

Weaknesses

The delinquent tax receivables offer was less than the highest evaluated bid amount.

MTAG Caz Creek TN, LLC (75 Points)

Strengths

Provided a detailed cover letter, signed by a person who is authorized to commit the Proposer's organization to perform the work included in the proposal. Provided a completed affidavit document with applicable licenses. Provided completed bid form that matched the summarized total on the cover letter. Good Faith Deposit amount was equal to five percent (5%) of the bid. The delinquent tax receivables offer was the highest evaluated bid amount.

Weaknesses

N/A

2017 Tax Sale Proposals											
Bids											
10-May-18											
Bidder	Bid File Total	Bid (per Response)	Premium	Difference from Highest Bidder	Deposit	% Deposit	Subledger		Cover Letter Bid Amount	Bid File	
Caz Creek	29,063,517.72	30,675,610.01	1.05547		1,534,000.00	5.001%	00909527	A	30,675,610.01	No exceptions noted.	
Mercury	29,063,517.72	30,634,400.85	1.05405	41,209.16	1,532,000.00	5.001%	00180513	A	30,634,400.85	No exceptions noted.	
FIG	29,063,517.72	29,979,018.53	1.03150	696,591.49	1,018,000.00	3.396%	00330090	A	29,979,018.53	No exceptions noted.	
Caz Creek came in with the highest bid amount.											