



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

April 23, 2018

David Ward  
SBW CONSTRUCTORS, LLC  
107 Terry Ln.  
Cottontown, Sumner, TN 37048

Re: **RFQ # 1033753, Noelton Avenue 6-inch Water Main**

Dear Mr. Ward:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1033753 for Noelton Avenue 6-inch Water Main. This letter hereby notifies you of Metro's intent to award to SBW CONSTRUCTORS, LLC, contingent upon successful contract negotiations.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Matt Taylor by email at [Matthew.Taylor@nashville.gov](mailto:Matthew.Taylor@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at 615-880-2338 or at [JoeAnn.Carr@nashville.gov](mailto:JoeAnn.Carr@nashville.gov).

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File  
Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Enter Solicitation Title & Number Below						
Noelton Avenue 6-inch Water Main; RFQ# 1033753	Min. SBE/SDV Requirement	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	20.0%	15.00%	85.00%	\$259,700	\$298,655	\$259,700
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
SBW Constructors, LLC	\$ 259,700.00	\$243,200.00	\$51,940	\$206,720	\$52,980	Awarded
Jarrett Builders, Inc	\$ 379,500.00	\$73,075.00	\$75,900	\$0	\$379,500	Min. SBE not met
Jerry B. Young Construction, Inc.	\$ 316,335.76	\$299,835.76	\$63,267	\$0	\$316,336	Exceeds MACP
L & G Construction Co., Inc.	\$ 303,005.00	\$57,825.00	\$60,601	\$0	\$303,005	Min. SBE not met
Middle Tennessee Infrastructure, Inc.	\$ 289,097.50	\$272,597.50	\$57,820	\$231,708	\$57,390	Evaluated

## BAO SBE Assessment Sheet

**BAO Specialist:** Carr, JoeAnn

**Contract Specialist:** Matthew Taylor

**Date:** 04/17/18

**Department Name:** Metro Water Services

**RFP/ITB Number:** 1033725

**Project Name:** Noelton Avenue 6-Inch Water Main

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
SBW Constructors, LLC	\$259,700.00	\$243,200.00	Yes	100	SBW Constructors, LLC is a Metro-approved SBE and proposes to self-perform 63.816% of this project. SBW Constructors, LLC proposes BAC Paving, a Metro-approved SBE subcontractor @ 36.184% for asphalt paving. Allowance of \$16,500

\*For ITBs, only apparent low bidder will be listed.

## PNP Compliance Results Form

Department Name: Metro Water Services

RFP/ITB Number: 1033753

Procurement Name: Noelton Avenue 6-Inch Water Main

Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
SBW Constructors, LLC	Yes	SBW Constructors, LLC is compliant with the requirements of the Procurement NonDiscrimination Program having engaged in good faith effort outreach to registered, certified MWBEs: BAC Paving (Accepted @36.184%) to provide asphalt paving, JR Construction (Declined) and Kathy Freeman Trucking, Inc. (Declined).

\*Denotes Contractor with whom follow up was required

Date: 04/17/18

Metro Buyer: Matthew Taylor

BAO Rep: JoeAnn Carr